

COL A93		
SCH VIIIIB-2		
REDUCTIONS		
POS	AMOUNT	CODES
ECONOMIC OPPORTUNITY		40000000
PGM: EXEC DIR/SUPPORT SVCS		40100000
<u>FINANCE AND ADMINISTRATION</u>		40100200
GOV OPERATIONS/SUPPORT		16
<u>EXEC LEADERSHIP/SUPPRT SVC</u>		<u>1602.00.00.00</u>
STATE FUNDING REDUCTIONS		3300000
REDUCE TARGETED ADMINISTRATIVE		
EXPENSES		3300200
EXPENSES		040000
GENERAL REVENUE FUND	-STATE	
	36,497-	1000 1
	=====	

AGENCY ISSUE NARRATIVE:

SCH VIIIIB-2 NARR 14-15 NARRATIVE:

IT COMPONENT? NO

Priority #1

This issue reduces 100% of the Department of Economic Opportunity operating budget authority in the Expenses appropriation category funded using General Revenue funds. The expenses can be absorbed in the Administrative Trust Fund (2021).

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SCH VIIIIB-2			
REDUCTIONS			
POS	AMOUNT		CODES
ECONOMIC OPPORTUNITY			40000000
PGM: EXEC DIR/SUPPORT SVCS			40100000
<u>INF SYSTEMS & SUPPORT SVCS</u>			40100300
GOV OPERATIONS/SUPPORT			16
<u>INFORMATION TECHNOLOGY</u>			<u>1603.00.00.00</u>
STATE FUNDING REDUCTIONS			3300000
REDUCE TARGETED ADMINISTRATIVE			
EXPENSES			3300200
EXPENSES			040000
GENERAL REVENUE FUND	-STATE	10,559-	1000 1
		=====	

AGENCY ISSUE NARRATIVE:

SCH VIIIIB-2 NARR 14-15 NARRATIVE:
Priority #2

IT COMPONENT? NO

This issue reduces 100% of the Department of Economic Opportunity operating budget authority in the Expenses appropriation category funded using General Revenue funds. The expenses can be absorbed in the Administrative Trust Fund (2021).

COL A93			
SCH VIIIIB-2			
REDUCTIONS			
POS	AMOUNT		CODES

ECONOMIC OPPORTUNITY			40000000
PGM: WORKFORCE SERVICES			40200000
<u>WORKFORCE DEVELOPMENT</u>			40200100
ECONOMIC OPPORTUNITIES			11
<u>WORKFORCE SERVICES</u>			<u>1102.00.00.00</u>
FEDERAL FUNDING REDUCTIONS			3200000
REDUCE BUDGET AUTHORITY TO REFLECT			
LOSS OF TEMPORARY ASSISTANCE TO			
NEEDY FAMILIES (TANF) BLOCK GRANT			
FUNDING			3200100
SPECIAL CATEGORIES			100000
NON CUSTODIAL PARENT PRG			100564
WELFARE TRANSITION TF	-FEDERL	70,800-	2401 3
		=====	
G/A-CONTRACTED SERVICES			100778
WELFARE TRANSITION TF	-FEDERL	162,336-	2401 3
		=====	
G/A-REGIONAL WORKFORCE BDS			100780
WELFARE TRANSITION TF	-FEDERL	2,700,745-	2401 3
		=====	
TOTAL: REDUCE BUDGET AUTHORITY TO REFLECT			3200100
LOSS OF TEMPORARY ASSISTANCE TO			
NEEDY FAMILIES (TANF) BLOCK GRANT			
FUNDING			
TOTAL ISSUE.....		2,933,881-	
		=====	

AGENCY ISSUE NARRATIVE:

SCH VIIIIB-2 NARR 14-15 NARRATIVE:
 Priority #8

IT COMPONENT? NO

Federal Temporary Assistance for Needy Families (TANF) block grant funds provide assistance and work opportunities to needy families. In Fiscal Year 2013-14, the Legislature provided operating budget authority in the Welfare Transition Trust Fund to the Department of Children and Family Services (DCF), the Department of Education (DOE), and the Department of Economic Opportunity (DEO) to spend Florida's \$562.3 million TANF block grant allotment. Of that amount, DEO's workforce system received approximately \$59.6 million. This level of funding is approximately \$14.9 million less than the TANF funding provided to the workforce system in Fiscal Year 2012-13.

The federal TANF block grant has an annual maintenance of effort (MOE) requirement. States are required to spend 80 percent of the state funds expended under the former Aid to Families with Dependent Children (AFDC) program or 75 percent if federal work participation requirements are met (50 percent all-family rate and 90 percent two-parent family rate). Because Florida has consistently met the work participation requirements since the inception of the TANF program, the

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REDUCTIONS		
POS	AMOUNT	CODES
ECONOMIC OPPORTUNITY		40000000
PGM: WORKFORCE SERVICES		40200000
<u>WORKFORCE DEVELOPMENT</u>		40200100
ECONOMIC OPPORTUNITIES		11
<u>WORKFORCE SERVICES</u>		<u>1102.00.00.00</u>
FEDERAL FUNDING REDUCTIONS		3200000
REDUCE BUDGET AUTHORITY TO REFLECT		
LOSS OF TEMPORARY ASSISTANCE TO		
NEEDY FAMILIES (TANF) BLOCK GRANT		
FUNDING		3200100

required MOE has been \$368.4 million (75 percent). If Florida fails to meet the federal work participation requirements, the MOE will increase by \$24.5 million.

The Regional Workforce Boards, DEO and Workforce Florida, Inc. spent over 97% of TANF funds provided to the workforce system in Fiscal Year 12-13. Additional reductions to TANF funding will have a direct impact on program services and administrative operations that could potentially impact Florida's ability to meet the federal work participation requirements. To meet DEO's TANF reduction target of \$2,985,511, the Department proposed proportionate reductions to administrative operations of DEO and Workforce Florida, Inc., as well as funds provided to the Regional Workforce Boards for administrative operations and direct program services.

TOTAL: WORKFORCE SERVICES		<u>1102.00.00.00</u>
BY FUND TYPE		
TRUST FUNDS.....	2,933,881-	2000
	=====	

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REDUCTIONS		
POS	AMOUNT	CODES
ECONOMIC OPPORTUNITY		40000000
PGM: WORKFORCE SERVICES		40200000
<u>WORKFORCE FLORIDA, INC.</u>		40200600
ECONOMIC OPPORTUNITIES		11
<u>WORKFORCE SERVICES</u>		<u>1102.00.00.00</u>
FEDERAL FUNDING REDUCTIONS		3200000
REDUCE BUDGET AUTHORITY TO REFLECT		
LOSS OF TEMPORARY ASSISTANCE TO		
NEEDY FAMILIES (TANF) BLOCK GRANT		
FUNDING		3200100
SPECIAL CATEGORIES		100000
WORKFORCE FLA INC. OPERTNS		100825
WELFARE TRANSITION TF	-FEDERL 51,630-	2401 3
	=====	

AGENCY ISSUE NARRATIVE:
 SCH VIIIIB-2 NARR 14-15 NARRATIVE:
 Priority #9

IT COMPONENT? NO

Federal Temporary Assistance for Needy Families (TANF) block grant funds provide assistance and work opportunities to needy families. In Fiscal Year 2013-14, the Legislature provided operating budget authority in the Welfare Transition Trust Fund to the Department of Children and Family Services (DCF), the Department of Education (DOE), and the Department of Economic Opportunity (DEO) to spend Florida's \$562.3 million TANF block grant allotment. Of that amount, DEO's workforce system received approximately \$59.6 million. This level of funding is approximately \$14.9 million less than the TANF funding provided to the workforce system in Fiscal Year 2012-13.

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The Regional Workforce Boards, DEO and Workforce Florida, Inc. spent over 97% of TANF funds provided to the workforce system in Fiscal Year 12-13. Additional reductions to TANF funding will have a direct impact on program services and administrative operations that could potentially impact Florida's ability to meet the federal work participation requirements. To meet DEO's TANF reduction target of \$2,985,511, the Department proposed proportionate reductions to administrative operations of DEO and Workforce Florida, Inc., as well as funds provided to the Regional Workforce Boards for administrative operations and direct program services.

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 SCH VIIIIB-2
 REDUCTIONS
 POS AMOUNT CODES

ECONOMIC OPPORTUNITY 40000000
 PGM: COMMUNITY DEVELOPMENT 40300000
 COMMUNITY PLANNING 40300100
 ECONOMIC OPPORTUNITIES 11
 COMMUN DEV/REVITALIZATION 1104.00.00.00
 PROGRAM REDUCTIONS 33V0000
 REDUCE TARGETED PROGRAM EXPENSES 33V0020
 SPECIAL CATEGORIES 100000
 G/A-BLACK BUS LOAN PROGRAM 100237

 SEED TRUST FUND -STATE 568,713- 2041 1
 =====

AGENCY ISSUE NARRATIVE:

SCH VIIIIB-2 NARR 14-15 NARRATIVE: IT COMPONENT? NO
 Priority #3

In order to meet the budget reduction target for state trust funds, the Department proposes a reduction in the amount of \$568,713 in the Black Business Loan Program (BBLP).

The Black Business Loan Program provides access to capital and technical assistance to minority owned businesses to assist them in expanding and creating jobs for the state. The appropriated funding is distributed annually and equally amongst certified Black Business Investment Corporations (BBIC) to then be redistributed to minority owned businesses.

For FY 2013-14 DEO was appropriated \$2,225,000. This reduction would impact the program and the state by reducing the funding available to help minority owned businesses grow and create jobs.

REDUCE PROGRAM ADMINISTRATIVE
 COST WITHIN COMMUNITY DEVELOPMENT 33V0040
 SALARIES AND BENEFITS 010000

 GENERAL REVENUE FUND -STATE 65,000- 1000 1
 =====
 EXPENSES 040000

 GENERAL REVENUE FUND -STATE 46,853- 1000 1
 =====
 TOTAL: REDUCE PROGRAM ADMINISTRATIVE 33V0040
 COST WITHIN COMMUNITY DEVELOPMENT
 TOTAL ISSUE..... 111,853-
 =====

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REDUCTIONS		
POS	AMOUNT	CODES
		40000000
		40300000
		40300100
		11
		<u>1104.00.00.00</u>
		33V0000
		33V0040

ECONOMIC OPPORTUNITY
 PGM: COMMUNITY DEVELOPMENT
COMMUNITY PLANNING
 ECONOMIC OPPORTUNITIES
COMMUN DEV/REVITALIZATION
 PROGRAM REDUCTIONS
 REDUCE PROGRAM ADMINISTRATIVE
 COST WITHIN COMMUNITY DEVELOPMENT

AGENCY ISSUE NARRATIVE:
 SCH VIIIIB-2 NARR 14-15 NARRATIVE: IT COMPONENT? NO
 Priority #6

In order to meet the budget reduction target for General Revenue funds, the Department of Economic Opportunity proposes the following reduction:

Salaries and Benefits (\$65,000)
 Expenses (\$46,853)
 Total General Revenue reduction: \$111,853

If the proposed cut of \$65,000 is reduced within Salaries and Benefits, the Division of Community Development would be unable to fill an FTE position. This position would be working with various program areas.

If the proposed cut of \$46,853 is reduced within Expenses, the Division of Community Development would be unable to fund anticipated travel, rent, phone services or any other necessary expense obligations.

POSITION DETAIL OF SALARIES AND BENEFITS:

FTE	BASE RATE	ADDITIVES	BENEFITS	SUBTOTAL	LAPSE %	LAPSED SALARIES AND BENEFITS
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A93 - SCH VIIIIB-2 REDUCTIONS

CHANGES TO CURRENTLY AUTHORIZED POSITIONS
 OTHER SALARY AMOUNT
 1000 GENERAL REVENUE FUND

65,000-

 65,000-
 =====

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SCH VIII B-2			
REDUCTIONS			
POS	AMOUNT		CODES
ECONOMIC OPPORTUNITY			40000000
PGM: COMMUNITY DEVELOPMENT			40300000
<u>COMMUNITY PLANNING</u>			40300100
ECONOMIC OPPORTUNITIES			11
<u>COMMUN DEV/REVITALIZATION</u>			<u>1104.00.00.00</u>
PROGRAM REDUCTIONS			33V0000
REDUCE RURAL COMMUNITY DEVELOPMENT			
REVOLVING LOAN FUND PROGRAM			33V0050
SPECIAL CATEGORIES			100000
RURAL COMMUNITY DEVELOP			109068
SEED TRUST FUND	-STATE	129,231-	2041 1
ECONOMIC DEVELOPMENT TF	-STATE	290,769-	2177 1
TOTAL APPRO.....		420,000-	
		=====	

AGENCY ISSUE NARRATIVE:

SCH VIII B-2 NARR 14-15 NARRATIVE:

IT COMPONENT? NO

Priority #4

In order to meet the budget reduction target for state trust funds, the Department of Economic Opportunity proposes a reduction in the amount of \$420,000 within the Rural Community Development program.

The Rural Community Development Revolving Loan Fund appropriation is used to fund the Rural Revolving Loan program and the Regional Rural Development Grant program. The Department of Economic Opportunity (DEO) has the authority to use up to \$750,000 of the Revolving Loan Fund for the Regional Rural Development Program.

The Rural Community Development Revolving Loan Fund program was established to provide financial assistance to local governments in the form of either a loan or loan guaranty, for specific projects that will create or retain jobs and to increase the economic vitality and diversification of Florida's rural counties. By having the ability to access this program, the Northwest Rural Area of Critical Economic Concern, designated by the Governor, had the ability and financial means to attract two companies that resulted in the creation of 475 new jobs.

The Regional Rural Development is a matching grant program that provides funding to regionally-based economic development organizations representing rural counties and communities for the purpose of building the professional capacity of the region. The grant is utilized by approximately seven rural regional organizations on an annual basis. Because of this program, economic development representatives in rural communities are acquiring skills and knowledge necessary to attract businesses that will grow and diversify their local economies. This program provided the North Central Rural Area of Critical Economic Concern (consisting of 14 counties) with the knowledge and tools necessary to attract Klausner Lumber One, a high-tech \$130 million facility that will create 350 permanent jobs with average wages of \$30,000 plus another \$9,000 in benefits.

The Department feels this program has not been fully utilized within the last two years.

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REDUCTIONS		
POS	AMOUNT	CODES
ECONOMIC OPPORTUNITY		40000000
PGM: COMMUNITY DEVELOPMENT		40300000
COMMUNITY PLANNING		40300100
ECONOMIC OPPORTUNITIES		11
COMMUN DEV/REVITALIZATION		<u>1104.00.00.00</u>
PROGRAM REDUCTIONS		33V0000
REDUCE HISPANIC BUSINESS INITIATIVE		
FUND OUTREACH		33V0070
SPECIAL CATEGORIES		100000
HISP BUS INIT/OUTREACH PRG		100248
SEED TRUST FUND	-STATE 198,091-	2041 1

AGENCY ISSUE NARRATIVE:

SCH VIIIIB-2 NARR 14-15 NARRATIVE:
 Priority #5

IT COMPONENT? NO

In order to meet the budget reduction target for state trust funds, the Department proposes a reduction in the amount of \$198,091 in the Hispanic Business Initiative Fund (HBIF) Outreach Program.

The Hispanic Business Initiative Fund Outreach Program is the leading Hispanic economic development, nonprofit organization specializing in providing free bilingual assistance to Hispanic entrepreneurs trying to establish or expand their business in the state of Florida. For more than 20 years HBIF has promoted the hispanic entrepreneur, offering programs and creating partnerships to advance economic development and foster job creation.

For FY 2013-14 DEO was appropriated \$775,000. This reduction would impact the program and the state by reducing the funding available to provide bilingual assistance to hispanic entrepreneurs trying to establish or expand their business in Florida.

TOTAL: COMMUN DEV/REVITALIZATION		<u>1104.00.00.00</u>
BY FUND TYPE		
GENERAL REVENUE FUND	111,853-	1000
TRUST FUNDS	1,186,804-	2000
TOTAL PROG COMP.....	<u>1,298,657-</u>	

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SCH VIIIIB-2			
REDUCTIONS			
POS	AMOUNT		CODES

ECONOMIC OPPORTUNITY			40000000
PGM: STRATEGIC BUS DEV			40400000
<u>STRATEGIC BUSINESS DEV</u>			40400100
ECONOMIC OPPORTUNITIES			11
<u>BUSINESS DEVELOPMENT</u>			<u>1101.00.00.00</u>
PROGRAM REDUCTIONS			33V0000
REDUCE TARGETED PROGRAM EXPENSES			33V0020
SPECIAL CATEGORIES			100000
G/A-ENTERPRISE FLORIDA PRG			102003
SEED TRUST FUND -STATE	430,000-		2041 1
FL INTER TRADE & PROM TF -STATE	250,000-		2338 1
PROFESSIONAL SPORTS DEV TF-STATE	125,000-		2551 1

TOTAL APPRO.....	805,000-		
	=====		
G/A - VISIT FLORIDA			
SEED TRUST FUND -STATE	1,260,040-		2041 1
TOURISM PROMOTIONAL TF -STATE	914,960-		2722 1

TOTAL APPRO.....	2,175,000-		
	=====		
G/A - SPACE FLORIDA			
SEED TRUST FUND -STATE	325,000-		2041 1
	=====		
TOTAL: REDUCE TARGETED PROGRAM EXPENSES			33V0020
TOTAL ISSUE.....	3,305,000-		
	=====		

AGENCY ISSUE NARRATIVE:

SCH VIIIIB-2 NARR 14-15 NARRATIVE:
 Priority #7

IT COMPONENT? NO

In order to meet the budget reduction target for state trust funds, the Department of Economic Opportunity proposes the following reductions for the economic development programs and partners:

- 1) G/A Enterprise Florida (\$805,000)
- 2) G/A VISIT Florida (\$2,175,000)
- 3) G/A Space Florida (\$325,000)

1) Enterprise Florida is developing an aggressive marketing program to place Florida in the mind of key site selection experts. A five percent (5%) reduction will slow the development of new marketing tools and outreach to the national and international business community. At a time of slow growth, Florida will remain below the national average.

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SCH VIII B-2		
REDUCTIONS		
POS	AMOUNT	CODES
ECONOMIC OPPORTUNITY		40000000
PGM: STRATEGIC BUS DEV		40400000
<u>STRATEGIC BUSINESS DEV</u>		40400100
ECONOMIC OPPORTUNITIES		11
<u>BUSINESS DEVELOPMENT</u>		<u>1101.00.00.00</u>
PROGRAM REDUCTIONS		33V0000
REDUCE TARGETED PROGRAM EXPENSES		33V0020

In 2013, Enterprise Florida is funded at \$18.05 million by three trust funds: the State Economic Enhancement and Development (SEED) Trust Fund, the International Trade and Promotions (ITP) Trust Fund, and the Professional Sports Development Trust Fund. A 5% reduction from each would cause a reduction in critical outreach programs with a combined total reduction of \$805,000. The following reductions are anticipated to meet request.

Reduce the SEED Trust Fund funded programs by \$430,000.

Eliminate or reduce the following:

Marketing (reduce print and media placements)	(\$290,000)
Consultant events (out of state contact)	(\$ 50,000)
Sponsorships	(\$ 90,000)

Reduce the ITP Trust Fund funded programs by \$250,000

Close one international office	(\$ 94,000)
Reduce related programs	(\$ 88,000)
Eliminate a Team Florida event	(\$ 68,000)

Reduce the Professional Sports TF by \$125,000

Reduce the major grants fund	(\$125,000)
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These reductions will directly impact the Governor's priority of Economic Development and Job Creation.

2) The Visit reduction of \$2,175,000 would impact tourism marketing efforts which are critical to the growth of the Florida tourism industry. Reducing tourism marketing efforts adversely impacts revenues and reduces matching funds invested by the private sector and the resulting returns on investments.

3) The Space reduction of \$325,000 would impact the implementation of Space Florida's strategic plan and would have a direct effect on the aerospace industry growth in the state and the related economic and job growth.

The state trust funds impacted by the proposed five percent reductions (\$3,305,000) include the State Economic Enhancement and Development (SEED) Trust Fund (\$2,015,040), Florida International Trade and Promotion Trust Fund (\$250,000), Tourism Promotional Trust Fund (\$914,960) and the Professional Sports Development Trust Fund (\$125,000).

COL A93 SCH VIII B-2 REDUCTIONS		CODES
POS	AMOUNT	

ECONOMIC OPPORTUNITY		40000000
PGM: STRATEGIC BUS DEV		40400000
<u>STRATEGIC BUSINESS DEV</u>		40400100
ECONOMIC OPPORTUNITIES		11
<u>BUSINESS DEVELOPMENT</u>		<u>1101.00.00.00</u>
TOTAL: BUSINESS DEVELOPMENT		<u>1101.00.00.00</u>
BY FUND TYPE		
TRUST FUNDS.....	3,305,000-	2000
	=====	
TOTAL: ECONOMIC OPPORTUNITY		40000000
BY FUND TYPE		
GENERAL REVENUE FUND	158,909-	1000
TRUST FUNDS	7,477,315-	2000

TOTAL DEPARTMENT.....	7,636,224-	
	=====	