

	COL A03	COL A04	COL A05	
	AGY REQUEST	AGY REQ N/R	AG REQ ANZ	
	FY 2012-13	FY 2012-13	FY 2012-13	
	POS	AMOUNT	POS	AMOUNT
				AMOUNT
				CODES
LOTTERY, DEPARTMENT OF THE				36000000
PGM: LOTTERY OPERATIONS				36010000
GOV OPERATIONS/SUPPORT				16
GOVERNMENTAL OPERATIONS				1601.00.00.00
ESTIMATED EXPENDITURES				1000000
ESTIMATED EXPENDITURES - OPERATIONS				1001000
SALARY RATE				000000
SALARY RATE.....	14,128,393			
SALARIES AND BENEFITS				010000
	369.00			
OPERATING TRUST FUND.....	21,628,193			2510
OTHER PERSONAL SERVICES				030000
OPERATING TRUST FUND.....	18,296			2510
EXPENSES				040000
OPERATING TRUST FUND.....	3,184,111			2510
OPERATING CAPITAL OUTLAY				060000
OPERATING TRUST FUND.....	203,479			2510
SPECIAL CATEGORIES				100000
TRANS TO DIV ADM HEARINGS				100565
OPERATING TRUST FUND.....	5,853			2510
CONTRACTED SERVICES				100777
OPERATING TRUST FUND.....	2,465,168			2510
INSTANT TICKET PURCHASE				101740
OPERATING TRUST FUND.....	32,831,400			2510

	COL A03		COL A04		COL A05		CODES
	AGY REQUEST FY 2012-13 POS	AMOUNT	AGY REQ N/R FY 2012-13 POS	AMOUNT	AG REQ ANZ FY 2012-13 POS	AMOUNT	
LOTTERY, DEPARTMENT OF THE							36000000
PGM: LOTTERY OPERATIONS							36010000
GOV OPERATIONS/SUPPORT							16
GOVERNMENTAL OPERATIONS							<u>1601.00.00.00</u>
ESTIMATED EXPENDITURES							1000000
ESTIMATED EXPENDITURES - OPERATIONS							1001000
SPECIAL CATEGORIES							100000
ADVERTISING AGENCY FEES							102378
OPERATING TRUST FUND.....	3,156,945						2510
PAID ADVERTISING/PROMOTION							102380
OPERATING TRUST FUND.....	30,593,508						2510
ONLINE GAMES CONTRACT							102381
OPERATING TRUST FUND.....	26,476,880						2510
LOTTERY ITVM							102382
OPERATING TRUST FUND.....	5,010,600						2510
RETAILER INCENTIVES							102388
OPERATING TRUST FUND.....	1,750,000						2510
SALARY INCENTIVE PAYMENTS							103290
OPERATING TRUST FUND.....	16,060						2510
CONTRACTED LEGAL SERVICES							103884
OPERATING TRUST FUND.....	120,000						2510
DATA PROCESSING SERVICES							210000
SOUTHWOOD SRC							210021
OPERATING TRUST FUND.....	35,346						2510

	COL A03	COL A04	COL A05	
	AGY REQUEST	AGY REQ N/R	AG REQ ANZ	
	FY 2012-13	FY 2012-13	FY 2012-13	
POS	AMOUNT	POS	AMOUNT	POS
				AMOUNT
				CODES

LOTTERY, DEPARTMENT OF THE				36000000
PGM: LOTTERY OPERATIONS				36010000
GOV OPERATIONS/SUPPORT				16
GOVERNMENTAL OPERATIONS				<u>1601.00.00.00</u>
ESTIMATED EXPENDITURES				1000000
ESTIMATED EXPENDITURES - OPERATIONS				1001000
TOTAL: ESTIMATED EXPENDITURES - OPERATIONS				1001000
TOTAL POSITIONS.....	369.00			
TOTAL ISSUE.....	127,495,839			
TOTAL SALARY RATE.....	14,128,393			
=====				
FLORIDA RETIREMENT SYSTEM				
CONTRIBUTION ADJUSTMENT FOR				
FY 2011-12 - EFFECTIVE 7/1/2011				1001230
SALARIES AND BENEFITS				010000
OPERATING TRUST FUND.....	877,798-			2510
=====				
DATA PROCESSING SERVICES				210000
SOUTHWOOD SRC				210021
OPERATING TRUST FUND.....	506-			2510
=====				
TOTAL: FLORIDA RETIREMENT SYSTEM				1001230
CONTRIBUTION ADJUSTMENT FOR				
FY 2011-12 - EFFECTIVE 7/1/2011				
TOTAL ISSUE.....	878,304-			
=====				
MYFLORIDA NET CONTRACT RENEWAL				
SAVINGS				1005800
EXPENSES				040000
OPERATING TRUST FUND.....	8,395-			2510
=====				

	COL A03		COL A04		COL A05		CODES
	AGY REQUEST FY 2012-13	POS	AGY REQ N/R FY 2012-13	POS	AG REQ ANZ FY 2012-13	POS	
LOTTERY, DEPARTMENT OF THE							36000000
PGM: LOTTERY OPERATIONS							36010000
GOV OPERATIONS/SUPPORT							16
GOVERNMENTAL OPERATIONS							1601.00.00.00
ADJUSTMENTS TO CURRENT YEAR							
ESTIMATED EXPENDITURES							1600000
LEASE OR LEASE PURCHASE OF							
EQUIPMENT - DEDUCT							160M010
EXPENSES							040000
OPERATING TRUST FUND.....		125,000-					2510

AGENCY ISSUE NARRATIVE:

2012-2013 BUDGET YEAR NARRATIVE: IT COMPONENT? NO
 Chapter 2011-45, Laws of Florida, amended s. 216.011(1)(vv), F.S. creating a new appropriation category named Lease or Lease-Purchase of Equipment. As a result, agencies must realign their budgets by deducting all lease or lease-purchase of equipment budget from the Expenses appropriation category and adding the budget back to the Lease or Lease-Purchase of Equipment appropriation category.

In accordance with this requirement, the Lottery has carefully reviewed costs associated with leased equipment; it has been determined that \$125,000 should be moved from the Expense (040000) appropriation category to the Lease or Lease-Purchase of Equipment (105281) appropriation category.

LEASE OR LEASE PURCHASE OF							160M020
EQUIPMENT - ADD							100000
SPECIAL CATEGORIES							105281
LEASE/PURCHASE/EQUIPMENT							
OPERATING TRUST FUND.....		125,000					2510

AGENCY ISSUE NARRATIVE:

2012-2013 BUDGET YEAR NARRATIVE: IT COMPONENT? NO
 Chapter 2011-45, Laws of Florida, amended s. 216.011(1)(vv), F.S. creating a new appropriation category named Lease or Lease-Purchase of Equipment. As a result, agencies must realign their budgets by deducting all lease or lease-purchase of equipment budget from the Expenses appropriation category and adding the budget back to the Lease or Lease-Purchase of Equipment appropriation category.

In accordance with this requirement, the Lottery has carefully reviewed costs associated with leased equipment; it has been determined that \$125,000 should be moved from the Expense (040000) appropriation category to the Lease or Lease-Purchase of Equipment (105281) appropriation category.

	COL A03	COL A04	COL A05	
	AGY REQUEST	AGY REQ N/R	AG REQ ANZ	
	FY 2012-13	FY 2012-13	FY 2012-13	
POS	AMOUNT	POS	AMOUNT	POS
				AMOUNT
				CODES
LOTTERY, DEPARTMENT OF THE				36000000
PGM: LOTTERY OPERATIONS				36010000
GOV OPERATIONS/SUPPORT				16
GOVERNMENTAL OPERATIONS				1601.00.00.00
NONRECURRING EXPENDITURES				2100000
RAMAN SPECTROMETER - SECURITY				2103001
EQUIPMENT				060000
OPERATING CAPITAL OUTLAY				
OPERATING TRUST FUND.....	53,479-			2510
=====				
SPECIAL CATEGORIES				100000
CONTRACTED SERVICES				100777
OPERATING TRUST FUND.....	1,200-			2510
=====				
TOTAL: RAMAN SPECTROMETER - SECURITY				2103001
EQUIPMENT				
TOTAL ISSUE.....	54,679-			
=====				
INDEPENDENT SECURITY AUDIT				2103011
SPECIAL CATEGORIES				100000
CONTRACTED SERVICES				100777
OPERATING TRUST FUND.....	250,000-			2510
=====				
ON-LINE DRAW MACHINES				2103033
OPERATING CAPITAL OUTLAY				060000
OPERATING TRUST FUND.....	150,000-			2510
=====				

	COL A03	COL A04	COL A05	
	AGY REQUEST	AGY REQ N/R	AG REQ ANZ	
	FY 2012-13	FY 2012-13	FY 2012-13	
POS	AMOUNT	POS	AMOUNT	POS
				AMOUNT
				CODES
LOTTERY, DEPARTMENT OF THE				36000000
PGM: LOTTERY OPERATIONS				36010000
GOV OPERATIONS/SUPPORT				16
GOVERNMENTAL OPERATIONS				1601.00.00.00
EQUIPMENT NEEDS				2400000
LOTTERY OPERATIONS INFRASTRUCTURE				
REPLACEMENT OPERATING CAPITAL				
OUTLAY				24011C0
OPERATING CAPITAL OUTLAY				060000
OPERATING TRUST FUND.....	250,000			2510

AGENCY ISSUE NARRATIVE:

2012-2013 BUDGET YEAR NARRATIVE: IT COMPONENT? YES

The Lottery is requesting that it be allocated a recurring Operating Capital Outlay (OCO) base budget of \$250,000. For the past three years, the Lottery has had a recurring OCO amount of \$1,000. The Lottery's legislative mandate to operate as much as possible in the manner of an entrepreneurial business enterprise requires sufficient flexibility in funding to ensure the department's ability to quickly respond to basic infrastructure issues that may arise to support operations.

During the past several years, six OCO 5% transfers have been approved for the Lottery. While this process has worked, it does not always allow the department to be timely in addressing needs as the 5% authority requires the department to wait until year end in order to identify available funds to transfer for these purposes.

Business problem being solved:

The Lottery needs to be able to plan for consistent and sufficient replacement cycles of equipment essential to daily operations and address internal infrastructure issues on a timely basis. These are primarily technology items necessary for efficient operations and information security. Other items needing periodic refresh/replacement cycles would include security cameras and basic office equipment such as heavy duty shredders and warehouse equipment which ensure the safe storage and access, or disposal of confidential information.

The Lottery has unique business needs that are unlike other state agencies. One example is the creation of time sensitive marketing and product development documents. These are highly collaborative, within various functional areas of the Lottery and with outside vendors, advertising agencies, market research and other business partners. The need for quick development to support aggressive and inflexible product launch schedules require the Lottery to utilize current office technology both to ensure rigid time-lines are met and that interfaces with vendors are up-to-date.

Proposed Solution:

The Lottery proposes to implement industry standard replacement cycles based on life cycle and performance data for several technology and equipment categories. These would include the following:

Item Description	Cycle	Annual Amount
------------------	-------	---------------

	COL A03	COL A04	COL A05	
	AGY REQUEST	AGY REQ N/R	AG REQ ANZ	
	FY 2012-13	FY 2012-13	FY 2012-13	
POS	AMOUNT	POS	AMOUNT	POS
				AMOUNT
				CODES
LOTTERY, DEPARTMENT OF THE				36000000
PGM: LOTTERY OPERATIONS				36010000
GOV OPERATIONS/SUPPORT				16
GOVERNMENTAL OPERATIONS				1601.00.00.00
EQUIPMENT NEEDS				2400000
LOTTERY OPERATIONS INFRASTRUCTURE				
REPLACEMENT OPERATING CAPITAL				
OUTLAY				24011C0

AIX Servers	5 years	\$180,000
Storage Area Network	5 years	\$145,000
High Capacity Scanners	5 years	\$24,000
Tape Drives	5 years	\$75,000
Color Printers	5 years	\$12,500
Window Servers	5 years	\$35,000
Closed Circuit Security Cameras-Rooftop	5 years	\$6,600
Closed Circuit Security Cameras-Inside	5 years	\$9,000
Virtual Private Network	5 years	\$24,500

This would provide an environment that is fully supported and able to meet the effectiveness mandate of the Lottery. Infrastructure and security equipment is generally deployed by replacing the oldest devices unless there are specific resource needs in certain functional areas.

Benefits:

The refresh/replacement of technology equipment would meet the Lottery's needs for high availability, high performance and high compatibility, as well as enable the Lottery to continue mission essential functions in the event of communication problems or a major disaster. The needs of the Lottery's Marketing and Product Development Unit demand a high degree of collaboration and tight schedules. Ensuring that tight product launch schedules are met and that marketing documents are of the highest possible quality would potentially help to maximize sales and transfers to education. Having items such as security cameras on a refresh cycle would enable the Lottery to continue safe monitoring of all locations and surrounding property, and office equipment refresh cycles would enable the Lottery to continue daily operations with minimal disruption.

Impact of not funding the request:

Not funding this issue will force the Lottery to utilize equipment prone to higher rates of failure, slow performance in running newer resource intensive applications, lower quality products and potentially delay product launch schedules. The department would have to continue the current practice of postponing replacement of problematic items until the next available budget request cycle. In addition, inadequate funding for replacing needed equipment could result in a security breach which would place the Florida Lottery property, employees and vendors in jeopardy.

Assumptions or constraints associated with the request:

Barring significant changes in workload due to new projects or initiatives, the major assumption is that the equipment

	COL A03	COL A04	COL A05	
	AGY REQUEST	AGY REQ N/R	AG REQ ANZ	
	FY 2012-13	FY 2012-13	FY 2012-13	
POS	AMOUNT	POS	AMOUNT	POS
				AMOUNT
				CODES
LOTTERY, DEPARTMENT OF THE				36000000
PGM: LOTTERY OPERATIONS				36010000
GOV OPERATIONS/SUPPORT				16
GOVERNMENTAL OPERATIONS				1601.00.00.00
EQUIPMENT NEEDS				2400000
LOTTERY OPERATIONS INFRASTRUCTURE				
REPLACEMENT OPERATING CAPITAL				
OUTLAY				24011C0

replacement can be accomplished by existing staff within schedule, and acceptable levels of risk and downtime. It is further assumed that the equipment can be procured in a timely manner.

Planned start and completion dates for the project:

The implementation timeline is continuous and ongoing.

Total Project Costs for all years:

Based on the replacement cycles shown above and the number of devices in each category, the Lottery is requesting a recurring base OCO budget of \$250,000.

VIRTUAL PRIVATE NETWORK EXPENSES				24012C0
				040000
OPERATING TRUST FUND.....	3,645	3,645		2510
	=====	=====	=====	
OPERATING CAPITAL OUTLAY				060000
OPERATING TRUST FUND.....	20,744	20,744		2510
	=====	=====	=====	
TOTAL: VIRTUAL PRIVATE NETWORK				24012C0
TOTAL ISSUE.....	24,389	24,389		
	=====	=====	=====	

AGENCY ISSUE NARRATIVE:

2012-2013 BUDGET YEAR NARRATIVE:

IT COMPONENT? YES

Funding in the amount of \$24,389 is requested for a new Virtual Private Network (VPN) solution to replace the old system. This includes \$20,744 Operating Capital Outlay appropriation and \$3,645 Contracted Services appropriation.

Please note that funding for this issue will only be needed if the OCO Base Budget Issue (Replacement Operating Capital Outlay - Issue Code 24011C0) is not approved.

COL A03		COL A04		COL A05		CODES
AGY REQUEST	AGY REQ N/R	AGY REQ N/R	AGY REQ ANZ	AGY REQUEST	AGY REQ ANZ	
FY 2012-13	FY 2012-13	FY 2012-13	FY 2012-13	FY 2012-13	FY 2012-13	
POS	AMOUNT	POS	AMOUNT	POS	AMOUNT	
LOTTERY, DEPARTMENT OF THE						36000000
PGM: LOTTERY OPERATIONS						36010000
GOV OPERATIONS/SUPPORT						16
GOVERNMENTAL OPERATIONS						1601.00.00.00
EQUIPMENT NEEDS						2400000
VIRTUAL PRIVATE NETWORK						24012C0

Business problem being solved:

The existing VPN was leased in 2007 and is used regularly by employees, mostly at headquarters level. In the event of a major disaster involving damage to the headquarters building, or a district office, the Lottery could have up to 150 concurrent users on the VPN performing work tasks from home or other assigned alternate relocation points.

The VPN device currently in use has reached its product end-of-life stage, is considered obsolete and is not presently being sold by the manufacturer. The lease expires on June 30, 2012 and will not be renewed by the lessor; the equipment must be returned per the lease terms. The expected useful lifespan of an average VPN is about 4-5 years, and the existing equipment will be 5 years old in 2012.

The Virtual Private Network includes the VPN appliance, user licenses, and a 24/7 maintenance agreement for three years.

Proposed solution:

The recommended solution would involve purchasing, rather than leasing, a new VPN. The purchase recommendation would not require the continuous outlay of funds on a monthly basis that a lease would entail. For comparison, the original lease payment on the existing equipment was \$928 per month, plus \$791 per month for maintenance, totaling \$1,719 per month for the first three years of the lease. The last two years of the renewal on the lease was priced at \$431 per month for the lease payment plus \$180 per month for maintenance, totaling \$611 per month. The total lease cost of the current VPN over a five year period totaled \$76,548:

Lease payment	\$20,628 annually x 3 yrs =	\$61,884
Maintenance	\$ 7,332 annually x 2 yrs =	\$14,664

		\$76,548

The expected purchase price of the recommended equipment, the Juniper SA 4500, including licenses and maintenance for three years, is \$24,388; the maintenance portion of this estimate equates to \$1,215 annually which is significantly less than the overall lease costs.

Benefits:

The benefits of purchasing a new VPN appliance include the fact that this new equipment is more advanced, robust and technically superior to the older model and would better handle the challenges of sustaining an operational level of communications from Headquarters to District offices or others. The benefits also would enable us to maintain the current level of up to 150 concurrent users in an emergency and has the surety of a 24/7 service maintenance agreement.

	COL A03		COL A04		COL A05		CODES
	AGY REQUEST FY 2012-13	POS	AGY REQ N/R FY 2012-13	POS	AG REQ ANZ FY 2012-13	POS	
LOTTERY, DEPARTMENT OF THE							36000000
PGM: LOTTERY OPERATIONS							36010000
GOV OPERATIONS/SUPPORT							16
GOVERNMENTAL OPERATIONS							1601.00.00.00
EQUIPMENT NEEDS							2400000
VIRTUAL PRIVATE NETWORK							24012C0

The Juniper appliance and the competing brand were evaluated by both the Information Security and Systems and Operations Services units. Additionally, the independent rating organization, Gartner Inc. places Juniper in their leaders' quadrant, higher than the lower ranked competitor, among all rated VPN suppliers. Vendors in the leaders' ratings quadrant, according to Gartner, are at the top in offering new safeguarding features, providing expert capability rather than treating the VPN as a commodity, and have a good track record of avoiding vulnerabilities.

Impact of not funding the request:

The communications channel that the VPN provides is the backbone of Continuity of Operations (COOP). The VPN must be strong, tough, and thoroughly dependable and not an item to neglect. The COOP plan succinctly warns that under certain scenarios serious consequences to the Lottery's ability to protect against loss of life, loss of sales revenue, degradation of brand image, and disruption to operations and orderly resumption of services to the public would result. Without those protections in place the Florida Lottery's trusted image, carefully groomed for many years among our peers in the lottery industry, in the eyes of the public and in the eyes of the Governor's Office would be severely debased.

The major impact of not funding a replacement for the VPN would adversely affect the Lottery's ability to communicate with and operate from a remote location under normal conditions, or in the event of communications problems or a major disaster. It quite literally may determine, depending upon the severity of the disaster, whether or not Lottery mission essential functions could be accomplished.

Assumptions and constraints associated with the request:

The cost of this solution is based upon current state contract pricing. There is no other known substitute for a VPN that will work to support internal and external communications needs and provide an acceptable continuity of operations.

Planned start and completion dates for the project:

Installation is proposed to begin July 1, 2012, and can be completed within one day. The old lease expires on June 30, 2012 and the existing equipment must be returned to the lessor.

Total project costs for all years:

VPN, Juniper Model SA 4500	\$3,933
50 Simultaneous User Licenses	\$5,687
In Case of Emergency 100 extra User Licenses	\$11,124
3 Year Maintenance Agreement	\$3,645
Total	\$24,389

	COL A03	COL A04	COL A05	
	AGY REQUEST	AGY REQ N/R	AG REQ ANZ	
	FY 2012-13	FY 2012-13	FY 2012-13	
POS	AMOUNT	POS	AMOUNT	POS
				AMOUNT
				CODES
LOTTERY, DEPARTMENT OF THE				36000000
PGM: LOTTERY OPERATIONS				36010000
GOV OPERATIONS/SUPPORT				16
GOVERNMENTAL OPERATIONS				1601.00.00.00
EQUIPMENT NEEDS				2400000
FLORIDA LOTTERY INTEGRATED SECURITY				24013C0
SYSTEM				030000
OTHER PERSONAL SERVICES				
OPERATING TRUST FUND.....	21,800	21,800		2510
OPERATING CAPITAL OUTLAY				060000
OPERATING TRUST FUND.....	426,493	426,493		2510
SPECIAL CATEGORIES				100000
CONTRACTED SERVICES				100777
OPERATING TRUST FUND.....	131,377	131,377		2510
TOTAL: FLORIDA LOTTERY INTEGRATED SECURITY				24013C0
SYSTEM				
TOTAL ISSUE.....	579,670	579,670		

AGENCY ISSUE NARRATIVE:

2012-2013 BUDGET YEAR NARRATIVE:

IT COMPONENT? YES

This project would review, assess, recommend and replace the current statewide physical security system, the ISS. This would be completed by using security consultants to perform the assessment, recommend options, assist in the preparation of the procurement document and oversee installation once a new system is purchased.

Business problem being solved:

The Lottery's physical security computer system is the ISS. The ISS is the primary control mechanism for physical security. It includes card key access-control panels, passive monitoring sensors, and monitoring cameras as well as related operational procedures. The ISS, which is integrated statewide through a network, provides real-time monitoring of all Lottery facilities to enable instantaneous response to problems. The Lottery is also responsible for physical security for the GTECH offices and data center because they co-exist with the Lottery at headquarters and the Orlando data center.

The Division of Security administers the ISS system covering all Lottery facilities. The ISS administrator grants and deletes authorizations based on requests from Lottery managers and subsequent oversight by Division of Security managers.

The Lottery upgraded the statewide ISS and implemented security software developed by Security Applications, Inc. (SAI).

	COL A03	COL A04	COL A05	
	AGY REQUEST	AGY REQ N/R	AG REQ ANZ	
	FY 2012-13	FY 2012-13	FY 2012-13	
POS	AMOUNT	POS	AMOUNT	POS
				AMOUNT
				CODES
LOTTERY, DEPARTMENT OF THE				36000000
<u>PGM: LOTTERY OPERATIONS</u>				36010000
<u>GOV OPERATIONS/SUPPORT</u>				16
<u>GOVERNMENTAL OPERATIONS</u>				<u>1601.00.00.00</u>
EQUIPMENT NEEDS				2400000
FLORIDA LOTTERY INTEGRATED SECURITY				
SYSTEM				24013C0

The software integrates with Westinghouse 808S and 818SE processors, card readers and multi-switch monitors. The SAI software and hardware components are as follows:

- Dell Servers
- SAI/Security Manager Enterprise Host with reports (redundant and Linux based)
- SAI Switch-over software for all hosts
- Security Hub Model 1-1 (hardware and software)
- Security Hub Device Poller software for non-SAI devices
- 16-IN 16 input Monitor Board (SAI I/O modules)
- Security Hub Serial Server hardware

The Lottery has established an effective security system for monitoring its headquarters and remote locations reviewed and revised on a bi-annual basis by independent experts. Central monitoring ensures consistent responses to problems and rapid notification because the full attention of the guards is on the Lottery's sites.

- The headquarters building power is protected with an uninterruptible power system.
- The ISS operates over the Lottery network lines via COBOX (RS-232 to RJ-45).
- The ISS host is Red Hat Linux.
- Cameras are managed through the ISS. The CCTV cameras, both interior and exterior, operate under designated hours.
- District Office lobbies have digital video recorders.

The access control units handling the door relays date from the startup of the Lottery and are now 23 years old. The hardware is no longer supported, and the Lottery is running out of spare hardware to cannibalize for parts. The system is stretched to maximum capacity with the new sub-tenants, Florida Agency for Workforce Innovation, Office of Early Learning.

Proposed solution:

The ISS should be replaced. Consideration should be given to hiring a security consultant to analyze the statewide system and provide an assessment to include technical aspects of the system, physical control methods (perimeter controls, access points, methods) and an analysis of options for upgrading the system. After the assessment, the Lottery should utilize the consultant to prepare a procurement document to purchase the system determined to best suit the Lottery's needs. The consultant should also be available to oversee the installation of the new system.

Benefits:

The primary mission of the Division of Security is to ensure the security and integrity of all operations of the Florida Lottery. The number one product the agency can offer its players in order to maximize funding for the Educational

	COL A03	COL A04	COL A05	
	AGY REQUEST	AGY REQ N/R	AG REQ ANZ	
	FY 2012-13	FY 2012-13	FY 2012-13	
POS	AMOUNT	POS	AMOUNT	POS
				AMOUNT
				CODES
LOTTERY, DEPARTMENT OF THE				36000000
PGM: LOTTERY OPERATIONS				36010000
GOV OPERATIONS/SUPPORT				16
GOVERNMENTAL OPERATIONS				1601.00.00.00
EQUIPMENT NEEDS				2400000
FLORIDA LOTTERY INTEGRATED SECURITY				
SYSTEM				24013C0

Enhancement Trust Fund is the confidence that they can put in the integrity and security of all aspects of the Lottery.

The Florida Lottery has a considerable amount of sensitive and confidential information and equipment necessary for the security and integrity of its games. For this reason it is necessary to provide controlled access to Lottery facilities and to maintain certain areas as high security areas (computer rooms, etc.). Controlled access also prevents disgruntled players and persons attempting to perpetrate fraud upon the Lottery from gaining access to the facilities. Controlled access also facilitates the safety and protection of the Lottery's most important assets, its employees.

The current security system has been used for 23 years and is past the end of its supported life expectancy. Replacement of the system ensures the physical security of the Florida Lottery is maintained.

Impact of not funding the request:

The ISS can only be maintained for this Fiscal Year 2011-12 as a special agreement was reached with the vendor to provide support for one more year with the provision that no new upgrades or patches would be provided for this system. It would also result in increased time and effort for Lottery personnel and contractors to troubleshoot door access issues. Not funding the project puts the Lottery at risk of having its security system fail without repair options. At that point, the Lottery would not have physical security for its offices.

Assumptions or constraints associated with the request:

Currently any modifications have to be reconfigured or scavenged from existing equipment. Technicians will not be available to work on the existing system.

Outsourcing the physical security function has been considered. This will still incur a significant cost to the Lottery because contractors will want to install a new security system. Previous research has shown that a contractor would not assume some services currently provided by in-house staff.

Planned start and completion dates for the project:

This project will take up to one year to complete. The first recommended stage is to secure a consultant in the first quarter of Fiscal Year 2012-13. The consultant would be required to document the existing system and provide alternatives which maximize the Lottery's computer network and existing security endpoints. The deliverable would be specifications to include in a Request for Proposal (RFP) to be completed by November 2012. This consultant would also review Powerball requirements, Florida Statutes and audit findings to provide a set of recommendations, updated policies and procedures and finally, develop a project implementation plan.

	COL A03	COL A04	COL A05	
	AGY REQUEST	AGY REQ N/R	AG REQ ANZ	
	FY 2012-13	FY 2012-13	FY 2012-13	
POS	AMOUNT	POS	AMOUNT	POS
				AMOUNT
				CODES
LOTTERY, DEPARTMENT OF THE				36000000
PGM: LOTTERY OPERATIONS				36010000
GOV OPERATIONS/SUPPORT				16
GOVERNMENTAL OPERATIONS				1601.00.00.00
EQUIPMENT NEEDS				2400000
FLORIDA LOTTERY INTEGRATED SECURITY				
SYSTEM				24013C0

Total project costs for all years:

One Other Personal Services (OPS) position half time with physical security experience would be needed to coordinate with Lottery staff and the vendor to handle migrating existing users to the new system.

1,090 hours @ \$20 per hour = \$21,800

Location	Cost	Materials	Installation
Headquarters Software and servers	\$105,807	\$ 82,931	\$ 22,876
Headquarters Controllers Readers	107,245	90,565	16,680
Tallahassee District Office	0		
Pensacola District Office	17,797	12,812	4,985
Gainesville District Office	18,431	13,796	4,635
Jacksonville District Office	18,562	14,137	4,425
Miami District Office	15,812	12,712	3,100
Ft. Myers District Office	17,540	13,525	4,015
Tampa District Office	15,556	11,426	4,130
West Palm Beach District Office	15,940	11,455	4,485
Orlando District Office	15,663	11,453	4,210
Orlando Data Center	47,114	37,324	9,790
Video Monitoring for HQ and Districts	137,873	98,573	39,300
Badge System for HQ	16,821	8,075	8,746
SQL Materials	1974	1,974	
Software Support (yearly 24x7)	5,735		5,735
Totals	\$557,870	\$420,758	\$137,112

The Lottery will reuse as much endpoint equipment as possible. A Lottery Technical Support Administrator will be providing the cabling drops. Technical support will be \$5,735 the first year with a recurring cost of \$11,000 per year for 24/7 support. The Tallahassee District office is located within the Lottery Headquarters so its cost is rolled into the Headquarters cost.

The department has looked for alternative methods to purchasing outright and was unable to locate a cost effective alternative.

	COL A03	COL A04	COL A05	
	AGY REQUEST	AGY REQ N/R	AG REQ ANZ	
	FY 2012-13	FY 2012-13	FY 2012-13	
POS	AMOUNT	POS	AMOUNT	POS
				AMOUNT
				CODES
LOTTERY, DEPARTMENT OF THE				36000000
PGM: LOTTERY OPERATIONS				36010000
GOV OPERATIONS/SUPPORT				16
GOVERNMENTAL OPERATIONS				1601.00.00.00
EQUIPMENT NEEDS				2400000
REPLACEMENT OF MOTOR VEHICLES				2401500
SPECIAL CATEGORIES				100000
ACQUISITION/MOTOR VEHICLES				100021
OPERATING TRUST FUND.....	2,164,064	2,164,064		2510

AGENCY ISSUE NARRATIVE:

2012-2013 BUDGET YEAR NARRATIVE:

IT COMPONENT? NO

The Florida Lottery's vehicle fleet has reached critical status due to excessive mileage and increasingly high repair and maintenance costs. By June 30, 2012 the Florida Lottery will have 112 vehicles totaling 62% of its fleet that will exceed the Replacement Eligibility Factor (REF) criteria score implemented by the Florida Department of Management Services on September 2, 2009. Of the 112 vehicles that will exceed the replacement criteria 100 will reach "DROPDEAD" status in age and/or mileage (96 vehicles will exceed the mileage criteria {with 48 of the 96 also exceeding the age criteria} with an additional 4 exceeding the age criteria alone) and 12 will be eligible for replacement based on meeting and/or exceeding the minimum REF Score of 300. A Fiscal Year 2012-13 appropriation of \$2,164,064 is requested to replace these 112 vehicles at the state contract price of \$19,322 per unit.

As a marketing and sales enterprise competing for the discretionary dollars of consumers, the Florida Lottery is a business that requires its sales force to provide support to over 13,200 retailers statewide. In any sales organization, there is a direct correlation between account "call frequency" and increased sales; the Florida Lottery is no exception. The Lottery's 113 Sales Representatives, and 9 Sales Operations Managers must be able to regularly call on our retailers to increase sales. It is critical that the Lottery have dependable vehicles to support the sale of Lottery products by enabling staff to timely visit retailers and deliver product and point-of-sale materials.

As documented in the Mercury Associates report dated April 2007, an older high-mileage fleet will have greater maintenance and operating costs. For example, Lottery vehicle repair and maintenance costs increased from \$265,798 in Fiscal Year 2009-10, to \$311,185 in Fiscal Year 2010-11, an increase of \$45,387 (17%). This increase of repairs and maintenance costs are at an aggressive and crippling rate. The last few years we have seen major repairs in excesses of \$1,500 and a few over \$2,500 (example: transmission replacement, engine replacement, radiator replacement, rear end rebuild, cylinder head repair, exhaust repairs, and head gasket repairs). These were for major power train issues that would have been covered under warranty and most likely not happened at all in a younger fleet. These costs will continue to increase with vehicle age as major systems fail and structural rigidity is compromised. The wear on these vehicles is a direct result of exceeding accepted and often safe standards. Additionally, the longer vehicles are kept in service, the salvage and resale values are significantly lowered, or virtually no value if catastrophic failure/damage occurs. Reversing this trend will allow the Lottery to reduce the amount of time vehicles are out of service for repairs.

In order to reduce the paralyzing backlog of vehicles in need of replacement, the Lottery has made the following policy and practice changes:

---Procurement decisions for new vehicle models are based on a life cycle cost analysis, not just low purchase price; and

	COL A03	COL A04	COL A05	
	AGY REQUEST	AGY REQ N/R	AG REQ ANZ	
	FY 2012-13	FY 2012-13	FY 2012-13	
POS	AMOUNT	POS	AMOUNT	POS
				AMOUNT
				CODES
LOTTERY, DEPARTMENT OF THE				36000000
PGM: LOTTERY OPERATIONS				36010000
GOV OPERATIONS/SUPPORT				16
GOVERNMENTAL OPERATIONS				<u>1601.00.00.00</u>
EQUIPMENT NEEDS				2400000
REPLACEMENT OF MOTOR VEHICLES				2401500

---Replacement criteria includes: utilization, reliability and operation costs in an effort to find a threshold for replacement before high cost, reliability, and safety concerns arise.

It is estimated the Lottery could save approximately \$100,928 in fuel costs alone the first year based on the following calculations:

---Current Fleet Fuel Economy (112 highest miles-driven vehicles): 12,219 average miles @ 16.0 mpg = 763.68 gallons x \$3.54 per gallon = \$2,703

---New Vehicle Fuel Economy: 12,219 miles @ 24 mpg = 509.12 gallons x \$3.54 per gallon = \$1,802

---Savings (current versus new vehicles) \$901.14 per vehicle x 112 vehicles = \$100,928

Lower green house gas emissions and better fuel economy will result from this initiative. Additionally, the purchase of new vehicles with the manufacturer's warranty will reduce overall repair and maintenance costs.

5 Year Acquisition of Motor Vehicle History:

Fiscal Year	Appropriation + Budget Amend	Expenditures	# of Vehicles
2006-07	\$200,000	\$199,687	16
2007-08	100,000	97,538	7
2008-09	251,310	253,310	15
2009-10	None		
2010-11	129,668	127,014	7*

*One of the vehicles purchased in Fiscal Year 2010-11 was used.

	COL A03	COL A04	COL A05	
	AGY REQUEST	AGY REQ N/R	AG REQ ANZ	
	FY 2012-13	FY 2012-13	FY 2012-13	
	POS	AMOUNT	POS	AMOUNT
				AMOUNT
				CODES
LOTTERY, DEPARTMENT OF THE				36000000
PGM: LOTTERY OPERATIONS				36010000
GOV OPERATIONS/SUPPORT				16
GOVERNMENTAL OPERATIONS				1601.00.00.00
EQUIPMENT NEEDS				2400000
LOTTERY WAREHOUSE EQUIPMENT				2407000
OPERATING CAPITAL OUTLAY				060000
OPERATING TRUST FUND.....	38,000	38,000		2510

AGENCY ISSUE NARRATIVE:

2012-2013 BUDGET YEAR NARRATIVE:

IT COMPONENT? NO

The Florida Lottery is requesting an Operating Capital Outlay (OCO) appropriation of \$38,000 to purchase an electric double-reach lift truck.

Please note that funding for this issue will only be needed if the OCO Base Budget Issue (Replacement Operating Capital Outlay Issue Code 24011C0) is not approved.

The Florida Lottery warehouse operations support the Sales, Marketing, Claims Processing, Information Resources and Security operations by providing bulk storage capability and the requisite functions associated with warehousing operations. Additionally, the warehouse provides storage for supplies and materials that range from furniture, modular systems, and paper products in support of all program areas. The Lottery warehouse is 28,611 square feet (of which 5,888 square feet is subleased to GTECH Corporation), with approximately 18,800 square feet containing pallet rack systems.

Supporting over 13,200 retailers requires the advance purchase of materials in bulk to reduce operational/storage costs, until site delivery can be made. The Florida Lottery warehouses playstations, ticket dispensers, signage, promotional items, as well as Lottery educational brochures for distribution to Lottery retailers statewide. With over \$4 billion in annual sales the Florida Lottery also processes a large volume of winner claims forms that require storage in order to comply with records retention schedules. The Lottery has also retrieved all offsite archived records in order to reduce offsite storage costs and use the available storage space at the Lottery headquarters warehouse, resulting in an annual savings of \$8,000.

The Lottery currently receives approximately two truck shipments a day. These shipments are either received palletized or require palletizing in order to efficiently move and store the items until distribution. Currently the Florida Lottery warehouses over 3,135 records boxes, as well as storing in excess of 100 pallets of marketing merchandise i.e., t-shirts, golf balls, water/sports bottles, mugs, and beach chairs etc. Also warehoused is Florida Lottery show van equipment that is used in special and regional community events statewide. The frequency and introduction of new games and marketing campaigns, as well as participation in special events, results in a natural churn of merchandise and point-of-sale materials.

In an effort to utilize unused space, the Office of Early Learning (OEL) will begin sub-leasing space at Lottery Headquarters in September 2011. It is anticipated the Lottery will house approximately 117 new state employees. Items presently being stored in employees' office and work stations based on frequency of use will now need to be stored in the warehouse increasing the need to efficiently utilize, and access warehouse storage and the current warehouse racking systems.

	COL A03	COL A04	COL A05	
	AGY REQUEST	AGY REQ N/R	AG REQ ANZ	
	FY 2012-13	FY 2012-13	FY 2012-13	
POS	AMOUNT	POS	AMOUNT	POS
				AMOUNT
				CODES
LOTTERY, DEPARTMENT OF THE				36000000
PGM: LOTTERY OPERATIONS				36010000
GOV OPERATIONS/SUPPORT				16
GOVERNMENTAL OPERATIONS				1601.00.00.00
EQUIPMENT NEEDS				2400000
LOTTERY WAREHOUSE EQUIPMENT				2407000

The double-reach lift truck is necessary to effectively and efficiently utilize the existing warehouse racking system, thus doubling the current pallet storage capacity and eliminating the need for the Lottery to store archived records offsite.

The forklift is used to unload trucks, reallocate merchandise/point-of-sale materials and manage pallets on a multi level double-depth racking system. Currently the Florida Lottery is not able to fully utilize the double-depth racking system due to an inability to safely locate palletized items on the inner storage spaces. To utilize the inner spaces of the racking system, staff would have to use another pallet to push a loaded pallet into the inner rack space. This would result in an inability to retrieve the pallet via a fork lift and would necessitate staff being lifted to the appropriate level and climbing into the rack system to access the pallets pushed into the inner rack space. The forklift is used an average of 3-4 hours a day (averaging 28 uses a week) to help facilitate the daily operations of the Florida Lottery warehouse.

INCREASING SALES INITIATIVES	4100000
ADDITIONAL RETAILER TERMINALS	4100100
SPECIAL CATEGORIES	100000
ONLINE GAMES CONTRACT	102381
OPERATING TRUST FUND.....	848,820
	=====

AGENCY ISSUE NARRATIVE:

2012-2013 BUDGET YEAR NARRATIVE:

IT COMPONENT? NO

The Florida Lottery is requesting funding to support continued growth in sales through retailer expansion. The Lottery is requesting authorization to lease an additional 350 On-line terminals in support of a Fiscal Year 2012-13 goal to increase the retailer base by 4.17%. In order to successfully achieve this goal, the Lottery is requesting an increase in spending authority to be prepared to lease an additional 350 terminals at a cost of \$848,820.

On July 11, 2007, the Revenue Estimating Conference (REC) met to discuss the impact of a proposal to add up to 500 Lottery terminals. The results:

SECTION 5: CONSENSUS ESTIMATE (ADOPTED 7/11/07) The conference agreed that the amount raised for the Educational Enhancement Trust Fund (EETF) would exceed the cost of the new terminals, so that the net impact on EETF would be positive, but indeterminate.

In other words, the REC concluded that sales would increase sufficiently to cover the cost of the machines, offset any losses to the existing network, and generate additional revenue that benefits the state.

	COL A03	COL A04	COL A05	
	AGY REQUEST	AGY REQ N/R	AG REQ ANZ	
	FY 2012-13	FY 2012-13	FY 2012-13	
POS	AMOUNT	POS	AMOUNT	POS
				AMOUNT
				CODES
LOTTERY, DEPARTMENT OF THE				36000000
PGM: LOTTERY OPERATIONS				36010000
GOV OPERATIONS/SUPPORT				16
GOVERNMENTAL OPERATIONS				1601.00.00.00
INCREASING SALES INITIATIVES				4100000
ADDITIONAL RETAILER TERMINALS				4100100

The last time the Lottery requested an increase in the number of On-line Terminals was July 2007. As a result of the REC, the Legislative Budget Commission approved an increase of 500 additional terminals.

Currently the Lottery is appropriated funds to support 13,500 On-line terminals.

	Anticipated Growth	Installed
Current Number of Terminals Deployed		13,250
Anticipated Growth in Distribution Base for Fiscal Year 2011-12 =	450	13,700
Anticipated Growth in Distribution Base for Fiscal Year 2012-13 =	165	13,865

Total Units Needed to Support Network = 350 Terminals

Retailer and Network Growth - The department is currently aggressively pursuing new corporate clients and "Big Box" retailers with desires to sell lottery tickets.

Requested Funding:

350 Additional Terminals X \$190 per month X 12	\$798,000
Gift Card Management Software 350 terminals x \$12.10 x 12 months	\$ 50,820
	<u>\$848,820</u>

FULL SERVICE VENDING MACHINES		4100200
- FSVM		100000
SPECIAL CATEGORIES		102383
LOTTERY FSVM		
OPERATING TRUST FUND.....	2,940,000	2510

AGENCY ISSUE NARRATIVE:

2012-2013 BUDGET YEAR NARRATIVE:

IT COMPONENT? NO

In order to maintain growth of Lottery revenues and the resulting transfers to the Educational Enhancement Trust Fund (EETF), the Florida Lottery is looking to enhance the distribution and sales of the Lottery's on-line products. To support the growth of on-line ticket production, the Florida Lottery is requesting \$2,940,000 to lease 350 Full Service Vending Machines (FSVMs) or previously referred to as On-line Vending Machines (OVMS) for placement at retailer locations

	COL A03	COL A04	COL A05	
	AGY REQUEST	AGY REQ N/R	AG REQ ANZ	
	FY 2012-13	FY 2012-13	FY 2012-13	
	POS	AMOUNT	POS	AMOUNT
				CODES
LOTTERY, DEPARTMENT OF THE				36000000
<u>PGM: LOTTERY OPERATIONS</u>				36010000
<u>GOV OPERATIONS/SUPPORT</u>				16
<u>GOVERNMENTAL OPERATIONS</u>				<u>1601.00.00.00</u>
INCREASING SALES INITIATIVES				4100000
FULL SERVICE VENDING MACHINES				
- FSVM				4100200

throughout the state.

In order to promote growth of the on-line ticket product line as well as to support the consumer demand for self-service convenience, several state lotteries have looked to provide new products and services that enhance the distribution and sale of tickets. In Fiscal Year 2009-10, the Florida Legislature authorized the appropriation for 1000 Instant Ticket Vending Machines (ITVM). Beginning in August 2009, the Florida Lottery commenced the distribution of 1000 ITVMs throughout the state. By October 2009, all 1000 ITVMs were in place and selling Florida Lottery Scratch-Off tickets. In early 2010, an additional 500 ITVMs were distributed across the state in prime sales locations, bringing the number of ITVMs in the state to a total of 1,500. In the first full year, Fiscal Year 2010-11, retailers with ITVMs recorded 18% growth from the same time-frame from the previous year while statewide scratch-off game sales declined slightly. Annualizing the year-over-year differences, the Florida Lottery found that in the first six weeks after all ITVMs were installed, the ITVM retailers would see sales increases in the remainder of the year. FSVMs would enhance sales by adding a self-service feature in retailer locations, not necessarily replacing the counter sales activity, but supplementing it just as the ITVMs have done. The self-service aspect could gain the Lottery entry into new groups of large chain retailers who have expressed concern over the labor-intensive nature of full-service staffed terminals in their environment. The lack of equipment was cited as an obstacle when trying to recruit certain corporate retailers.

FSVMs are much like other vending machine in that money is inserted, a button is pressed, a standard play card can be inputted and the desired product is then distributed from the machine. However, in order to comply with state statute, FSVMs do have some major differences, such as the ability to remotely disable the machines to prevent underage gaming, and no change can be distributed. Another innovation is the ability for the machine to transmit sales information in real-time to the in-store terminal, allowing for accounting and tracking of ticket information, greatly enhancing the retailers' ability to keep track of scratch-off inventory and on-line sales.

The Florida Lottery is authorized under section 24.105, Florida Statutes, to utilize player-activated terminals to sell scratch-off tickets. The Florida Lottery is proposing language during the 2012 Legislative Session to amend this section of Florida Statutes to include authority to offer on-line ticket distribution as well.

FSVMs would not serve to take the place of the current ITVMs the Lottery has in place, but instead would work to supplement sales in other identified areas or be used in new retail locations to boost sales for on-line ticket products and expand the ability for the Lottery retail network to grow into new corporate areas.

350 FSVM @ \$700 per month X 12 months = \$2,940,000

	COL A03	COL A04	COL A05	
	AGY REQUEST	AGY REQ N/R	AG REQ ANZ	
	FY 2012-13	FY 2012-13	FY 2012-13	
POS	AMOUNT	POS	AMOUNT	POS
				AMOUNT
				CODES
LOTTERY, DEPARTMENT OF THE				36000000
PGM: LOTTERY OPERATIONS				36010000
GOV OPERATIONS/SUPPORT				16
GOVERNMENTAL OPERATIONS				<u>1601.00.00.00</u>
FLORIDA LOTTERY OPERATIONS FUNDING				5000000
INSTANT TICKET VENDING MACHINES				5000500
SPECIAL CATEGORIES				100000
LOTTERY ITVM				102382
OPERATING TRUST FUND.....	2,028,000			2510

AGENCY ISSUE NARRATIVE:

2012-2013 BUDGET YEAR NARRATIVE: IT COMPONENT? NO

In order to maintain growth of Lottery revenues and the resulting transfers to the Educational Enhancement Trust Fund (EETF), the Florida Lottery is looking to enhance the distribution and sale of the Lottery's scratch off products. To support the growth of the scratch-off ticket product line, the Florida Lottery is requesting \$2,028,000 to lease an additional 500 Instant Ticket Vending Machines (ITVMs) in order to service a greater number of retailer locations throughout the state. The department has established sales goals for Fiscal Year 2012-13 of \$2.4 Billion in Scratch-Off sales.

Beginning in August 2009, the Florida Lottery commenced the distribution of 1,000 ITVMs throughout the state. By October 2009, all 1,000 ITVMs were in place and selling Florida Lottery Scratch-Off tickets. On July 1, 2010, an additional 500 ITVMs were distributed across the state in prime sales locations, bringing the number of ITVMs in the state to a total of 1,500. In the first full year, Fiscal Year 2010-11, retailers with ITVMs recorded 18% growth from the same timeframe from the previous year while statewide Scratch-Off game sales declined slightly.

ITVMs are equipped with the ability to remotely disable and the ability to transmit sales information in real-time to the in-store terminal offering retailers the opportunity to more efficiently keep track of scratch-off ticket sales and inventory and quickly guard against underage play. The self-servicing nature of the machines result in more customers but has also aided the Lottery in attempts to expand our retailer network as a solution for large chain retailers who in the past had expressed concern over the labor-intensive nature of full service terminals in their environment.

The ITVM cost is subject to contract negotiations and/or competitive bids and therefore could vary. As with all other appropriations, any funds appropriated but unused are reverted to the EETF, not kept by the department.

ITVMs 500 X \$338 X 12 months = \$2,028,000

TOTAL: GOVERNMENTAL OPERATIONS				<u>1601.00.00.00</u>
BY FUND TYPE				
TRUST FUNDS.....	369.00			
SALARY RATE.....	135,027,404	2,806,123		2000
	14,128,393			
	=====	=====	=====	

	COL A03	COL A04	COL A05	
	AGY REQUEST	AGY REQ N/R	AG REQ ANZ	
	FY 2012-13	FY 2012-13	FY 2012-13	
	POS	AMOUNT	POS	AMOUNT
				AMOUNT
				CODES
LOTTERY, DEPARTMENT OF THE				36000000
PGM: LOTTERY OPERATIONS				36010000
GOV OPERATIONS/SUPPORT				16
EXEC LEADERSHIP/SUPPRT SVC				1602.00.00.00
ESTIMATED EXPENDITURES				1000000
ESTIMATED EXPENDITURES - OPERATIONS				1001000
SALARY RATE				000000
SALARY RATE.....	3,431,233			
SALARIES AND BENEFITS				010000
	55.00			
OPERATING TRUST FUND.....	4,584,776			2510
OTHER PERSONAL SERVICES				030000
OPERATING TRUST FUND.....	271,500			2510
EXPENSES				040000
OPERATING TRUST FUND.....	3,086,538			2510
OPERATING CAPITAL OUTLAY				060000
OPERATING TRUST FUND.....	1,000			2510
SPECIAL CATEGORIES				100000
ACQUISITION/MOTOR VEHICLES				100021
OPERATING TRUST FUND.....	177,070			2510
CONTRACTED SERVICES				100777
OPERATING TRUST FUND.....	814,749			2510
RISK MANAGEMENT INSURANCE				103241
OPERATING TRUST FUND.....	375,065			2510

	COL A03		COL A04		COL A05		CODES
	AGY REQUEST FY 2012-13 POS	AMOUNT	AGY REQ N/R FY 2012-13 POS	AMOUNT	AG REQ ANZ FY 2012-13 POS	AMOUNT	
LOTTERY, DEPARTMENT OF THE							36000000
PGM: LOTTERY OPERATIONS							36010000
GOV OPERATIONS/SUPPORT							16
EXEC LEADERSHIP/SUPPRT SVC							1602.00.00.00
ESTIMATED EXPENDITURES							1000000
ESTIMATED EXPENDITURES - OPERATIONS							1001000
SPECIAL CATEGORIES							100000
TR/DMS/HR SVCS/STW CONTRCT							107040
OPERATING TRUST FUND.....		159,184					2510
TOTAL: ESTIMATED EXPENDITURES - OPERATIONS							1001000
TOTAL POSITIONS.....	55.00						
TOTAL ISSUE.....		9,469,882					
TOTAL SALARY RATE.....	3,431,233						
CASUALTY INSURANCE PREMIUM							1001090
ADJUSTMENT							100000
SPECIAL CATEGORIES							103241
RISK MANAGEMENT INSURANCE							
OPERATING TRUST FUND.....		19,567-					2510
FLORIDA RETIREMENT SYSTEM							1001230
CONTRIBUTION ADJUSTMENT FOR							010000
FY 2011-12 - EFFECTIVE 7/1/2011							
SALARIES AND BENEFITS							
OPERATING TRUST FUND.....		170,958-					2510
REALLOCATION OF HUMAN RESOURCES							1005900
OUTSOURCING							100000
SPECIAL CATEGORIES							107040
TR/DMS/HR SVCS/STW CONTRCT							
OPERATING TRUST FUND.....		12,042-					2510

	COL A03	COL A04	COL A05	
	AGY REQUEST	AGY REQ N/R	AG REQ ANZ	
	FY 2012-13	FY 2012-13	FY 2012-13	
POS	AMOUNT	POS	AMOUNT	POS
				AMOUNT
				CODES
LOTTERY, DEPARTMENT OF THE				36000000
PGM: LOTTERY OPERATIONS				36010000
GOV OPERATIONS/SUPPORT				16
EXEC LEADERSHIP/SUPPRT SVC				<u>1602.00.00.00</u>
NONRECURRING EXPENDITURES				2100000
REPLACEMENT OF MOTOR VEHICLES				2103005
SPECIAL CATEGORIES				100000
ACQUISITION/MOTOR VEHICLES				100021
OPERATING TRUST FUND.....	177,070-			2510
TOTAL: EXEC LEADERSHIP/SUPPRT SVC				<u>1602.00.00.00</u>
BY FUND TYPE				
TRUST FUNDS.....	55.00			
SALARY RATE.....	9,090,245			2000
	3,431,233			
TOTAL: PGM: LOTTERY OPERATIONS				36010000
BY FUND TYPE				
TRUST FUNDS.....	424.00			
SALARY RATE.....	144,117,649	2,806,123		2000
	17,559,626			