

| COL A10                     |               |               |
|-----------------------------|---------------|---------------|
| SCH VIIIIB-2                |               |               |
| RED FY22-23                 |               |               |
| POS                         | AMOUNT        | CODES         |
| LOTTERY, DEPARTMENT OF THE  |               | 36000000      |
| EXEC DIRECTION SUPPRT SVC   |               | 36020000      |
| GOV OPERATIONS/SUPPORT      |               | 16            |
| EXEC LEADERSHIP/SUPPRT SVC  |               | 1602.00.00.00 |
| STATE FUNDING REDUCTIONS    |               | 3300000       |
| REDUCE WASTE DISPOSAL COSTS |               | 3301130       |
| EXPENSES                    |               | 040000        |
| OPERATING TRUST FUND        | -STATE 2,000- | 2510 1        |
|                             | =====         |               |

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AGENCY ISSUE NARRATIVE:  
 SCH VIIIIB-2 NARR 22-23 NARRATIVE:  
 PRIORITY #6

IT COMPONENT? NO

ISSUE TITLE: Reduce Waste Disposal Costs

SUMMARY:

This issue relates to the reduction of trips made by Support Services to the incinerator and recycling center for the disposal of items at the Headquarters building and warehouse. This reduction may increase the need for record storage and create a backlog of records that have met retention schedules.

IMPACT OF REDUCTION: Moderate

The Lottery has ranked its proposed reductions into three levels of impact:

Minimal Impact - These proposed reductions reflect cost savings and/or efficiencies identified by the Agency that can be taken with little to no impact.

Moderate Impact - These proposed reductions reflect identified reductions that if taken could or will have an impact to operations or services.

Significant Impact - These proposed reductions will have a direct impact on operations and/or services.

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|                            |  |         |
|----------------------------|--|---------|
| REDUCE TRAVEL AND TRAINING |  | 3301140 |
| EXPENSES                   |  | 040000  |

|                      |               |        |
|----------------------|---------------|--------|
| OPERATING TRUST FUND | -STATE 3,500- | 2510 1 |
|                      | =====         |        |

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AGENCY ISSUE NARRATIVE:  
 SCH VIIIIB-2 NARR 22-23 NARRATIVE:  
 PRIORITY #4

IT COMPONENT? NO

| COL A10                           |        |                      |
|-----------------------------------|--------|----------------------|
| SCH VIIIIB-2                      |        |                      |
| RED FY22-23                       |        |                      |
| POS                               | AMOUNT | CODES                |
| LOTTERY, DEPARTMENT OF THE        |        | 36000000             |
| <u>EXEC DIRECTION SUPPRT SVC</u>  |        | 36020000             |
| GOV OPERATIONS/SUPPORT            |        | 16                   |
| <u>EXEC LEADERSHIP/SUPPRT SVC</u> |        | <u>1602.00.00.00</u> |
| STATE FUNDING REDUCTIONS          |        | 3300000              |
| REDUCE TRAVEL AND TRAINING        |        | 3301140              |

ISSUE TITLE: Reduce Travel and Training

SUMMARY:

This issue relates to reduced travel and training for department staff. Discontinuing staff training may result in new staff not obtaining the skills and knowledge necessary to carry out their work tasks efficiently and effectively and will not allow for the additional development of existing employees. Specifically, this issue:

- Eliminates Human Resource staff's attendance at recruitment fairs and other outreach events;
- Reduces training for Security Officers at the Florida Public Safety Institute, the FDLE Senior Leadership Program, CJIS Annual Training Symposium, and attendance at conferences including the Florida Intelligence Conference and the Florida Police Accreditation Coalition Conference;
- Reduces training to provide Information Technology staff with specialized skills in support of the department's cloud transition efforts; and
- Eliminates funding for professional organization membership for human resource staff.

IMPACT OF REDUCTION: Moderate

The Lottery has ranked its proposed reductions into three levels of impact:

Minimal Impact - These proposed reductions reflect cost savings and/or efficiencies identified by the Agency that can be taken with little to no impact.

Moderate Impact - These proposed reductions reflect identified reductions that if taken could or will have an impact to operations or services.

Significant Impact - These proposed reductions will have a direct impact on operations and/or services.

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|                            |  |         |
|----------------------------|--|---------|
| REDUCE OFFICE SUPPLY USAGE |  | 3301160 |
| EXPENSES                   |  | 040000  |

|                      |        |       |  |      |   |
|----------------------|--------|-------|--|------|---|
| OPERATING TRUST FUND | -STATE | 200-  |  | 2510 | 1 |
|                      |        | ===== |  |      |   |

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AGENCY ISSUE NARRATIVE:

SCH VIIIIB-2 NARR 22-23 NARRATIVE:  
 PRIORITY #3

IT COMPONENT? NO

| COL A10<br>SCH VIIIIB-2<br>RED FY22-23<br>POS AMOUNT | CODES                |
|--|----------------------|
| LOTTERY, DEPARTMENT OF THE                           | 36000000             |
| <u>EXEC DIRECTION SUPPRT SVC</u>                     | 36020000             |
| GOV OPERATIONS/SUPPORT                               | 16                   |
| <u>EXEC LEADERSHIP/SUPPRT SVC</u>                    | <u>1602.00.00.00</u> |
| STATE FUNDING REDUCTIONS                             | 3300000              |
| REDUCE OFFICE SUPPLY USAGE                           | 3301160              |

ISSUE TITLE: Reduce Office Supply Usage

SUMMARY:

This issue relates to reduced office supply purchases that are needed to support the work of department staff. Specifically, this issue relates to the purchases of paper, folders, letterhead, envelopes, toner, and other office incidentals for both staff at the Headquarters building and district offices. If staff do not have the necessary supplies to support their work efforts, this could lead to a reduction in productivity.

IMPACT OF REDUCTION: Moderate

The Lottery has ranked its proposed reductions into three levels of impact:

Minimal Impact - These proposed reductions reflect cost savings and/or efficiencies identified by the Agency that can be taken with little to no impact.

Moderate Impact - These proposed reductions reflect identified reductions that if taken could or will have an impact to operations or services.

Significant Impact - These proposed reductions will have a direct impact on operations and/or services.

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|                                       |          |         |
|---------------------------------------|----------|---------|
| STAFF REDUCTIONS IN ACCOUNTING        |          | 3301360 |
| SALARY RATE                           |          | 000000  |
| SALARY RATE.....                      | 408,020- |         |
|                                       | =====    |         |
| SALARIES AND BENEFITS                 |          | 010000  |
| OPERATING TRUST FUND                  | -STATE   | 2510 1  |
|                                       | 483,683- |         |
|                                       | =====    |         |
| TOTAL: STAFF REDUCTIONS IN ACCOUNTING |          | 3301360 |
| TOTAL POSITIONS.....                  | 7.00-    |         |
| TOTAL ISSUE.....                      | 483,683- |         |
| TOTAL SALARY RATE.....                | 408,020- |         |
|                                       | =====    |         |

| COL A10      |        |                      |
|--------------|--------|----------------------|
| SCH VIIIIB-2 |        |                      |
| RED FY22-23  |        |                      |
| POS          | AMOUNT | CODES                |
|              |        | 36000000             |
|              |        | 36020000             |
|              |        | 16                   |
|              |        | <u>1602.00.00.00</u> |
|              |        | 3300000              |
|              |        | 3301360              |

LOTTERY, DEPARTMENT OF THE  
EXEC DIRECTION SUPPRT SVC  
 GOV OPERATIONS/SUPPORT  
EXEC LEADERSHIP/SUPPRT SVC  
 STATE FUNDING REDUCTIONS  
 STAFF REDUCTIONS IN ACCOUNTING

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AGENCY ISSUE NARRATIVE:

SCH VIIIIB-2 NARR 22-23 NARRATIVE: IT COMPONENT? NO  
 PRIORITY #38

ISSUE TITLE: Staff Reductions in Accounting

SUMMARY:

This issue reduces seven (7) of the 15 positions in the Accounting Office. This reduction would significantly impact the department's ability to carry out its primary accounting functions, including:

- Accounts Payable: processing vendor, travel, purchasing card, and MyFloridaMarketPlace payments and effectively manage prompt payment compliance;
- Cash Management: daily cash and investment analysis, handling retailers' weekly sweep of bank accounts, and transferring profits to the Educational Enhancement Trust Fund (EETF); and
- Financial Reporting: calculating the transfer to the EETF accurately and timely and preparing monthly and annual financial statements required by law.

IMPACT OF REDUCTION: Significant

The Lottery has ranked its proposed reductions into three levels of impact:

Minimal Impact - These proposed reductions reflect cost savings and/or efficiencies identified by the Agency that can be taken with little to no impact.

Moderate Impact - These proposed reductions reflect identified reductions that if taken could or will have an impact to operations or services.

Significant Impact - These proposed reductions will have a direct impact on operations and/or services.

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| COL A10<br>SCH VIIIIB-2<br>RED FY22-23<br>POS AMOUNT | CODES         |
|--|---------------|
| LOTTERY, DEPARTMENT OF THE                           | 36000000      |
| EXEC DIRECTION SUPPRT SVC                            | 36020000      |
| GOV OPERATIONS/SUPPORT                               | 16            |
| EXEC LEADERSHIP/SUPPRT SVC                           | 1602.00.00.00 |
| STATE FUNDING REDUCTIONS                             | 3300000       |
| STAFF REDUCTIONS IN ACCOUNTING                       | 3301360       |

POSITION DETAIL OF SALARIES AND BENEFITS:

| FTE                                       | BASE RATE | ADDITIVES | BENEFITS | SUBTOTAL | LAPSE %       | LAPSED SALARIES AND BENEFITS |
|---|-----------|-----------|----------|----------|---------------|------------------------------|
| A10 - SCH VIIIIB-2 RED FY22-23            |           |           |          |          |               |                              |
| CHANGES TO CURRENTLY AUTHORIZED POSITIONS |           |           |          |          |               |                              |
| P101 PROPOSED CLASS CODE<br>00027 001     | 7.00-     | 408,020-  |          | 75,663-  | 483,683- 0.00 | 483,683-                     |
| TOTALS FOR ISSUE BY FUND                  |           |           |          |          |               |                              |
| 2510 OPERATING TRUST FUND                 |           |           |          |          |               | 483,683-                     |
|   | 7.00-     | 408,020-  |          | 75,663-  | 483,683-      | 483,683-                     |

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|   |       |         |
|---|-------|---------|
| STAFF REDUCTIONS IN THE OFFICE OF<br>INSPECTOR GENERAL        |       | 3301400 |
| SALARY RATE   |       | 000000  |
| SALARY RATE..... 177,790-                                     | ===== |         |
| SALARIES AND BENEFITS   |       | 010000  |
| OPERATING TRUST FUND -STATE 3.00- 210,757-                    | ===== | 2510 1  |
| TOTAL: STAFF REDUCTIONS IN THE OFFICE OF<br>INSPECTOR GENERAL |       | 3301400 |
| TOTAL POSITIONS..... 3.00-                                    |       |         |
| TOTAL ISSUE..... 210,757-                                     |       |         |
| TOTAL SALARY RATE..... 177,790-                               | ===== |         |

| COL A10<br>SCH VIIIIB-2<br>RED FY22-23<br>POS AMOUNT   | CODES         |
|--|---------------|
| LOTTERY, DEPARTMENT OF THE                             | 36000000      |
| EXEC DIRECTION SUPPRT SVC                              | 36020000      |
| GOV OPERATIONS/SUPPORT                                 | 16            |
| EXEC LEADERSHIP/SUPPRT SVC                             | 1602.00.00.00 |
| STATE FUNDING REDUCTIONS                               | 3300000       |
| STAFF REDUCTIONS IN THE OFFICE OF<br>INSPECTOR GENERAL | 3301400       |

AGENCY ISSUE NARRATIVE:

SCH VIIIIB-2 NARR 22-23 NARRATIVE: IT COMPONENT? NO  
 PRIORITY #45

ISSUE TITLE: Staff Reductions in the Office of the Inspector General

SUMMARY:

This reduction eliminates three auditor/investigator positions in the Office of the Inspector General, which represents a staff reduction of 17 percent. The reduction would directly impact the department's ability to perform audits and investigations as statutorily mandated in section 20.055, Florida Statutes.

IMPACT OF REDUCTION: Significant

The Lottery has ranked its proposed reductions into three levels of impact:

Minimal Impact - These proposed reductions reflect cost savings and/or efficiencies identified by the Agency that can be taken with little to no impact.

Moderate Impact - These proposed reductions reflect identified reductions that if taken could or will have an impact to operations or services.

Significant Impact - These proposed reductions will have a direct impact on operations and/or services.

POSITION DETAIL OF SALARIES AND BENEFITS:

|   | FTE   | BASE RATE | ADDITIVES | BENEFITS | SUBTOTAL | LAPSE % | LAPSED SALARIES AND BENEFITS |
|---|-------|-----------|-----------|----------|----------|---------|------------------------------|
| A10 - SCH VIIIIB-2 RED FY22-23            |       |           |           |          |          |         |                              |
| CHANGES TO CURRENTLY AUTHORIZED POSITIONS |       |           |           |          |          |         |                              |
| P101 PROPOSED CLASS CODE                  |       |           |           |          |          |         |                              |
| 00031 001                                 | 3.00- | 177,790-  |           | 32,967-  | 210,757- | 0.00    | 210,757-                     |

| COL A10<br>SCH VIIIIB-2<br>RED FY22-23<br>POS AMOUNT   | CODES         |
|--|---------------|
| LOTTERY, DEPARTMENT OF THE                             | 36000000      |
| EXEC DIRECTION SUPPRT SVC                              | 36020000      |
| GOV OPERATIONS/SUPPORT                                 | 16            |
| EXEC LEADERSHIP/SUPPRT SVC                             | 1602.00.00.00 |
| STATE FUNDING REDUCTIONS                               | 3300000       |
| STAFF REDUCTIONS IN THE OFFICE OF<br>INSPECTOR GENERAL | 3301400       |

POSITION DETAIL OF SALARIES AND BENEFITS:

| FTE                                       | BASE RATE | ADDITIVES | BENEFITS | SUBTOTAL | LAPSE % | LAPSED SALARIES AND BENEFITS |
|---|-----------|-----------|----------|----------|---------|------------------------------|
| A10 - SCH VIIIIB-2 RED FY22-23            |           |           |          |          |         |                              |
| CHANGES TO CURRENTLY AUTHORIZED POSITIONS |           |           |          |          |         |                              |
| TOTALS FOR ISSUE BY FUND                  |           |           |          |          |         | 210,757-                     |
| 2510 OPERATING TRUST FUND                 |           |           |          |          |         | 210,757-                     |
| 3.00-                                     | 177,790-  |           | 32,967-  | 210,757- |         | 210,757-                     |

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|  |                |         |
|--|----------------|---------|
| STAFF REDUCTIONS IN HUMAN RESOURCES        |                | 3301410 |
| SALARY RATE                                |                | 000000  |
| SALARY RATE.....                           | 177,970-       |         |
| =====                                      |                |         |
| SALARIES AND BENEFITS                      |                | 010000  |
| OPERATING TRUST FUND -STATE                | 3.00- 210,970- | 2510 1  |
| =====                                      |                |         |
| TOTAL: STAFF REDUCTIONS IN HUMAN RESOURCES |                | 3301410 |
| TOTAL POSITIONS.....                       | 3.00-          |         |
| TOTAL ISSUE.....                           | 210,970-       |         |
| TOTAL SALARY RATE.....                     | 177,970-       |         |
| =====                                      |                |         |

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AGENCY ISSUE NARRATIVE:

SCH VIIIIB-2 NARR 22-23 NARRATIVE:  
 PRIORITY #32

IT COMPONENT? NO

ISSUE TITLE: Staff Reductions in Human Resources

| COL A10                             |        |                      |
|-------------------------------------|--------|----------------------|
| SCH VIIIB-2                         |        |                      |
| RED FY22-23                         |        |                      |
| POS                                 | AMOUNT | CODES                |
| LOTTERY, DEPARTMENT OF THE          |        | 36000000             |
| <u>EXEC DIRECTION SUPPRT SVC</u>    |        | 36020000             |
| GOV OPERATIONS/SUPPORT              |        | 16                   |
| <u>EXEC LEADERSHIP/SUPPRT SVC</u>   |        | <u>1602.00.00.00</u> |
| STATE FUNDING REDUCTIONS            |        | 3300000              |
| STAFF REDUCTIONS IN HUMAN RESOURCES |        | 3301410              |

SUMMARY:

This reduction eliminates three of the six and a half (6.5) positions in Human Resources. This reduction would significantly impact the following services performed by the office: recruitment and selection, classification, payroll, processing of attendance and leave, workers' compensation, criminal justice incentive pay (CJIP), overtime, overpayments, benefits, processing of retirement/DROP paperwork, processing of Family Medical Leave Act (FMLA), sick leave transfer program, department-wide training, etc.

IMPACT OF REDUCTION: Significant

The Lottery has ranked its proposed reductions into three levels of impact:

Minimal Impact - These proposed reductions reflect cost savings and/or efficiencies identified by the Agency that can be taken with little to no impact.

Moderate Impact - These proposed reductions reflect identified reductions that if taken could or will have an impact to operations or services.

Significant Impact - These proposed reductions will have a direct impact on operations and/or services.

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POSITION DETAIL OF SALARIES AND BENEFITS:

|   | FTE   | BASE RATE | ADDITIVES | BENEFITS | SUBTOTAL | LAPSE % | LAPSED SALARIES AND BENEFITS |
|---|-------|-----------|-----------|----------|----------|---------|------------------------------|
| A10 - SCH VIIIB-2 RED FY22-23             |       |           |           |          |          |         |                              |
| CHANGES TO CURRENTLY AUTHORIZED POSITIONS |       |           |           |          |          |         |                              |
| P101 PROPOSED CLASS CODE                  |       |           |           |          |          |         |                              |
| 00024 001                                 | 3.00- | 177,970-  |           | 33,000-  | 210,970- | 0.00    | 210,970-                     |
| TOTALS FOR ISSUE BY FUND                  |       |           |           |          |          |         |                              |
| 2510 OPERATING TRUST FUND                 |       |           |           |          |          |         | 210,970-                     |
|   | 3.00- | 177,970-  |           | 33,000-  | 210,970- |         | 210,970-                     |

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| COL A10                              |          |          |                      |
|--------------------------------------|----------|----------|----------------------|
| SCH VIIIIB-2                         |          |          |                      |
| RED FY22-23                          |          |          |                      |
| POS                                  | AMOUNT   |          | CODES                |
| -----                                |          |          |                      |
| LOTTERY, DEPARTMENT OF THE           |          |          | 36000000             |
| <u>EXEC DIRECTION SUPPRT SVC</u>     |          |          | 36020000             |
| GOV OPERATIONS/SUPPORT               |          |          | 16                   |
| <u>EXEC LEADERSHIP/SUPPRT SVC</u>    |          |          | <u>1602.00.00.00</u> |
| STATE FUNDING REDUCTIONS             |          |          | 3300000              |
| STAFF REDUCTION IN THE BUDGET        |          |          |                      |
| OFFICE                               |          |          | 3301580              |
| SALARY RATE                          |          |          | 000000               |
| SALARY RATE.....                     | 101,575- |          |                      |
|                                      | =====    |          |                      |
| SALARIES AND BENEFITS                |          |          | 010000               |
|                                      | 1.00-    |          |                      |
| OPERATING TRUST FUND                 | -STATE   | 120,378- | 2510 1               |
|                                      |          | =====    |                      |
| TOTAL: STAFF REDUCTION IN THE BUDGET |          |          | 3301580              |
| OFFICE                               |          |          |                      |
| TOTAL POSITIONS.....                 | 1.00-    |          |                      |
| TOTAL ISSUE.....                     |          | 120,378- |                      |
| TOTAL SALARY RATE.....               | 101,575- |          |                      |
|                                      | =====    |          |                      |

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AGENCY ISSUE NARRATIVE:

SCH VIIIIB-2 NARR 22-23 NARRATIVE:  
 PRIORITY #48

IT COMPONENT? NO

ISSUE TITLE: Staff Reduction in the Budget Office

SUMMARY:

This reduction eliminates one position in the Budget Office, which represents a 50 percent reduction in staffing. This reduction would significantly impact the ability of the office to timely process requests pertaining to budget items for both internal and external parties.

IMPACT OF REDUCTION: Significant

The Lottery has ranked its proposed reductions into three levels of impact:

Minimal Impact - These proposed reductions reflect cost savings and/or efficiencies identified by the Agency that can be taken with little to no impact.

Moderate Impact - These proposed reductions reflect identified reductions that if taken could or will have an impact to operations or services.

Significant Impact - These proposed reductions will have a direct impact on operations and/or services.

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| COL A10<br>SCH VIIIIB-2<br>RED FY22-23<br>POS AMOUNT | CODES         |
|--|---------------|
| LOTTERY, DEPARTMENT OF THE                           | 36000000      |
| EXEC DIRECTION SUPPRT SVC                            | 36020000      |
| GOV OPERATIONS/SUPPORT                               | 16            |
| EXEC LEADERSHIP/SUPPRT SVC                           | 1602.00.00.00 |
| STATE FUNDING REDUCTIONS                             | 3300000       |
| STAFF REDUCTION IN THE BUDGET OFFICE                 | 3301580       |

POSITION DETAIL OF SALARIES AND BENEFITS:

|   | FTE   | BASE RATE | ADDITIVES | BENEFITS | SUBTOTAL | LAPSE % | LAPSED SALARIES AND BENEFITS |
|---|-------|-----------|-----------|----------|----------|---------|------------------------------|
| A10 - SCH VIIIIB-2 RED FY22-23            |       |           |           |          |          |         |                              |
| CHANGES TO CURRENTLY AUTHORIZED POSITIONS |       |           |           |          |          |         |                              |
| P101 PROPOSED CLASS CODE                  |       |           |           |          |          |         |                              |
| 00031 001                                 | 1.00- | 101,575-  |           | 18,803-  | 120,378- | 0.00    | 120,378-                     |
| TOTALS FOR ISSUE BY FUND                  |       |           |           |          |          |         |                              |
| 2510 OPERATING TRUST FUND                 |       |           |           |          |          |         | 120,378-                     |
|   | 1.00- | 101,575-  |           | 18,803-  | 120,378- |         | 120,378-                     |

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|  |          |          |  |  |  |  |         |
|--|----------|----------|--|--|--|--|---------|
| STAFF REDUCTIONS IN THE OFFICE OF THE GENERAL COUNSEL        |          |          |  |  |  |  | 3301590 |
| SALARY RATE  |          |          |  |  |  |  | 000000  |
| SALARY RATE.....   | 118,800- |          |  |  |  |  |         |
| SALARIES AND BENEFITS  |          |          |  |  |  |  | 010000  |
| OPERATING TRUST FUND -STATE                                  | 1.00-    | 140,785- |  |  |  |  | 2510 1  |
| TOTAL: STAFF REDUCTIONS IN THE OFFICE OF THE GENERAL COUNSEL |          |          |  |  |  |  | 3301590 |
| TOTAL POSITIONS.....   | 1.00-    |          |  |  |  |  |         |
| TOTAL ISSUE.....   |          | 140,785- |  |  |  |  |         |
| TOTAL SALARY RATE.....                                       | 118,800- |          |  |  |  |  |         |

| COL A10                           |        |                      |
|-----------------------------------|--------|----------------------|
| SCH VIIIIB-2                      |        |                      |
| RED FY22-23                       |        |                      |
| POS                               | AMOUNT | CODES                |
| -----                             |        |                      |
| LOTTERY, DEPARTMENT OF THE        |        | 36000000             |
| <u>EXEC DIRECTION SUPPRT SVC</u>  |        | 36020000             |
| GOV OPERATIONS/SUPPORT            |        | 16                   |
| <u>EXEC LEADERSHIP/SUPPRT SVC</u> |        | <u>1602.00.00.00</u> |
| STATE FUNDING REDUCTIONS          |        | 3300000              |
| STAFF REDUCTIONS IN THE OFFICE    |        |                      |
| OF THE GENERAL COUNSEL            |        | 3301590              |
| *****                             |        |                      |

AGENCY ISSUE NARRATIVE:

SCH VIIIIB-2 NARR 22-23 NARRATIVE:  
 PRIORITY #43

IT COMPONENT? NO

ISSUE TITLE: Staff Reductions in the Office of the General Counsel

SUMMARY:

This issue reduces the Deputy General Counsel position, which is one of the three attorney positions in the Office of the General Counsel. Removal of the Deputy General Counsel would significantly reduce the legal reviews, legal advice, contract drafting, contract compliance, negotiation, and other activities able to be performed by the Office of the General Counsel. Given the current workload in the Office of the General Counsel, the loss of any position would create significant difficulties for the department.

IMPACT OF REDUCTION: Significant

The Lottery has ranked its proposed reductions into three levels of impact:

Minimal Impact - These proposed reductions reflect cost savings and/or efficiencies identified by the Agency that can be taken with little to no impact.

Moderate Impact - These proposed reductions reflect identified reductions that if taken could or will have an impact to operations or services.

Significant Impact - These proposed reductions will have a direct impact on operations and/or services.

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| COL A10<br>SCH VIIIIB-2<br>RED FY22-23<br>POS AMOUNT     | CODES         |
|--|---------------|
| LOTTERY, DEPARTMENT OF THE                               | 36000000      |
| EXEC DIRECTION SUPPRT SVC                                | 36020000      |
| GOV OPERATIONS/SUPPORT                                   | 16            |
| EXEC LEADERSHIP/SUPPRT SVC                               | 1602.00.00.00 |
| STATE FUNDING REDUCTIONS                                 | 3300000       |
| STAFF REDUCTIONS IN THE OFFICE<br>OF THE GENERAL COUNSEL | 3301590       |

POSITION DETAIL OF SALARIES AND BENEFITS:

|   | FTE   | BASE RATE | ADDITIVES | BENEFITS | SUBTOTAL | LAPSE % | LAPSED SALARIES AND BENEFITS |
|---|-------|-----------|-----------|----------|----------|---------|------------------------------|
| A10 - SCH VIIIIB-2 RED FY22-23            |       |           |           |          |          |         |                              |
| CHANGES TO CURRENTLY AUTHORIZED POSITIONS |       |           |           |          |          |         |                              |
| P101 PROPOSED CLASS CODE                  |       |           |           |          |          |         |                              |
| 00030 001                                 | 1.00- | 118,800-  |           | 21,985-  | 140,785- | 0.00    | 140,785-                     |
| TOTALS FOR ISSUE BY FUND                  |       |           |           |          |          |         |                              |
| 2510 OPERATING TRUST FUND                 |       |           |           |          |          |         | 140,785-                     |
|   | 1.00- | 118,800-  |           | 21,985-  | 140,785- |         | 140,785-                     |

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|  |          |  |  |  |  |  |         |
|--|----------|--|--|--|--|--|---------|
| REDUCED USE OF CONTRACTED AUDIT<br>STAFF IN COMPLETION OF INFORMATION<br>TECHNOLOGY AUDITS |          |  |  |  |  |  | 33017C0 |
| SPECIAL CATEGORIES   |          |  |  |  |  |  | 100000  |
| CONTRACTED SERVICES  |          |  |  |  |  |  | 100777  |
| OPERATING TRUST FUND -STATE  | 100,000- |  |  |  |  |  | 2510 1  |

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AGENCY ISSUE NARRATIVE:  
 SCH VIIIIB-2 NARR 22-23 NARRATIVE:  
 PRIORITY #46

IT COMPONENT? YES

ISSUE TITLE: Reduced Use of Contracted Audit Staff in Completion of Information Technology Audits

SUMMARY:

This reduction relates to a requested budget increase for specialized audit staff that was included in the Fiscal Year

| COL A10<br>SCH VIIIIB-2<br>RED FY22-23<br>POS AMOUNT | CODES                |
|--|----------------------|
| LOTTERY, DEPARTMENT OF THE                           | 36000000             |
| <u>EXEC DIRECTION SUPPRT SVC</u>                     | 36020000             |
| GOV OPERATIONS/SUPPORT                               | 16                   |
| <u>EXEC LEADERSHIP/SUPPRT SVC</u>                    | <u>1602.00.00.00</u> |
| STATE FUNDING REDUCTIONS                             | 3300000              |
| REDUCED USE OF CONTRACTED AUDIT                      |                      |
| STAFF IN COMPLETION OF INFORMATION                   |                      |
| TECHNOLOGY AUDITS                                    | 33017C0              |

2020-21 General Appropriations Act. Total recurring funding of \$200,000 was provided for the Office of the Inspector General to contract with specialized audit staff to conduct information technology audits. Reducing the allocated funding by half will severely limit the Office of the Inspector General's ability to conduct thorough reviews and audits of the department's information technology systems and infrastructure.

IMPACT OF REDUCTION: Significant

The Lottery has ranked its proposed reductions into three levels of impact:

Minimal Impact - These proposed reductions reflect cost savings and/or efficiencies identified by the Agency that can be taken with little to no impact.

Moderate Impact - These proposed reductions reflect identified reductions that if taken could or will have an impact to operations or services.

Significant Impact - These proposed reductions will have a direct impact on operations and/or services.

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|                         |        |         |         |
|-------------------------|--------|---------|---------|
| REDUCE FUNDING FOR RULE |        |         |         |
| FILINGS                 |        |         | 3301740 |
| SPECIAL CATEGORIES      |        |         | 100000  |
| CONTRACTED SERVICES     |        |         | 100777  |
| OPERATING TRUST FUND    | -STATE | 27,470- | 2510 1  |

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AGENCY ISSUE NARRATIVE:

SCH VIIIIB-2 NARR 22-23 NARRATIVE:  
 PRIORITY #44

IT COMPONENT? NO

ISSUE TITLE: Reduce Funding for Rule Filings

SUMMARY:

This issue reduces budget authority for legal research and for payments to the Department of State for rule filings. For Fiscal Year 2021-22, \$19,000 is allocated for rule filings and \$12,859 for legal research costs. Without sufficient funding for these purposes, the department's ability to file the appropriate rules relating to Lottery games and

| COL A10<br>SCH VIIIIB-2<br>RED FY22-23<br>POS AMOUNT | CODES         |
|--|---------------|
| LOTTERY, DEPARTMENT OF THE                           | 36000000      |
| EXEC DIRECTION SUPPRT SVC                            | 36020000      |
| GOV OPERATIONS/SUPPORT                               | 16            |
| EXEC LEADERSHIP/SUPPRT SVC                           | 1602.00.00.00 |
| STATE FUNDING REDUCTIONS                             | 3300000       |
| REDUCE FUNDING FOR RULE                              |               |
| FILINGS  | 3301740       |

operations and the ability to conduct legal research would be significantly impacted.

IMPACT OF REDUCTION: Significant

The Lottery has ranked its proposed reductions into three levels of impact:

Minimal Impact - These proposed reductions reflect cost savings and/or efficiencies identified by the Agency that can be taken with little to no impact.

Moderate Impact - These proposed reductions reflect identified reductions that if taken could or will have an impact to operations or services.

Significant Impact - These proposed reductions will have a direct impact on operations and/or services.

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|   |  |         |
|---|--|---------|
| STAFF REDUCTION IN PROCUREMENT<br>MANAGEMENT        |  | 3301850 |
| SALARY RATE   |  | 000000  |
| SALARY RATE..... 153,080-                           |  |         |
| =====   |  |         |
| SALARIES AND BENEFITS                               |  | 010000  |
| OPERATING TRUST FUND -STATE 3.00- 181,483-          |  | 2510 1  |
| =====   |  |         |
| TOTAL: STAFF REDUCTION IN PROCUREMENT<br>MANAGEMENT |  | 3301850 |
| TOTAL POSITIONS..... 3.00-                          |  |         |
| TOTAL ISSUE..... 181,483-                           |  |         |
| TOTAL SALARY RATE..... 153,080-                     |  |         |
| =====   |  |         |

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AGENCY ISSUE NARRATIVE:

SCH VIIIIB-2 NARR 22-23 NARRATIVE:  
 PRIORITY #27

IT COMPONENT? NO

ISSUE TITLE: Staff Reduction in Procurement Management

| COL A10<br>SCH VIIIIB-2<br>RED FY22-23<br>POS AMOUNT | CODES         |
|--|---------------|
| LOTTERY, DEPARTMENT OF THE                           | 36000000      |
| EXEC DIRECTION SUPPRT SVC                            | 36020000      |
| GOV OPERATIONS/SUPPORT                               | 16            |
| EXEC LEADERSHIP/SUPPRT SVC                           | 1602.00.00.00 |
| STATE FUNDING REDUCTIONS                             | 3300000       |
| STAFF REDUCTION IN PROCUREMENT<br>MANAGEMENT         | 3301850       |

SUMMARY:

This reduction eliminates three of the six positions in Procurement Management. This would significantly impact the department's ability to select and contract for commodities and services.

IMPACT OF REDUCTION: Significant

The Lottery has ranked its proposed reductions into three levels of impact:

Minimal Impact - These proposed reductions reflect cost savings and/or efficiencies identified by the Agency that can be taken with little to no impact.

Moderate Impact - These proposed reductions reflect identified reductions that if taken could or will have an impact to operations or services.

Significant Impact - These proposed reductions will have a direct impact on operations and/or services.

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POSITION DETAIL OF SALARIES AND BENEFITS:

|   | FTE   | BASE RATE | ADDITIVES | BENEFITS | SUBTOTAL | LAPSE % | LAPSED SALARIES AND BENEFITS |
|---|-------|-----------|-----------|----------|----------|---------|------------------------------|
| A10 - SCH VIIIIB-2 RED FY22-23            |       |           |           |          |          |         |                              |
| CHANGES TO CURRENTLY AUTHORIZED POSITIONS |       |           |           |          |          |         |                              |
| P101 PROPOSED CLASS CODE                  |       |           |           |          |          |         |                              |
| 00020 001                                 | 3.00- | 153,080-  |           | 28,403-  | 181,483- | 0.00    | 181,483-                     |
| TOTALS FOR ISSUE BY FUND                  |       |           |           |          |          |         |                              |
| 2510 OPERATING TRUST FUND                 |       |           |           |          |          |         | 181,483-                     |
|   | 3.00- | 153,080-  |           | 28,403-  | 181,483- |         | 181,483-                     |

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| COL A10                                    |                 |                      |
|--|-----------------|----------------------|
| SCH VIIIIB-2                               |                 |                      |
| RED FY22-23                                |                 |                      |
| POS  | AMOUNT          | CODES                |
| -----                                      |                 |                      |
| LOTTERY, DEPARTMENT OF THE                 |                 | 36000000             |
| <u>EXEC DIRECTION SUPPRT SVC</u>           |                 | 36020000             |
| GOV OPERATIONS/SUPPORT                     |                 | 16                   |
| <u>EXEC LEADERSHIP/SUPPRT SVC</u>          |                 | <u>1602.00.00.00</u> |
| STATE FUNDING REDUCTIONS                   |                 | 3300000              |
| STAFF REDUCTION IN SUPPORT SERVICES        |                 | 3301870              |
| SALARY RATE                                |                 | 000000               |
| SALARY RATE.....                           | 473,768-        |                      |
|  | =====           |                      |
|  |                 |                      |
| SALARIES AND BENEFITS                      |                 | 010000               |
|  | 9.00-           |                      |
| OPERATING TRUST FUND                       | -STATE 561,660- | 2510 1               |
|  | =====           |                      |
| TOTAL: STAFF REDUCTION IN SUPPORT SERVICES |                 | 3301870              |
| TOTAL POSITIONS.....                       | 9.00-           |                      |
| TOTAL ISSUE.....                           | 561,660-        |                      |
| TOTAL SALARY RATE.....                     | 473,768-        |                      |
|  | =====           |                      |

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AGENCY ISSUE NARRATIVE:

SCH VIIIIB-2 NARR 22-23 NARRATIVE:  
 PRIORITY #35

IT COMPONENT? NO

ISSUE TITLE: Staff Reductions in Support Services

SUMMARY:

This reduction eliminates all nine positions in Support Services. This would significantly impact the department-wide services performed by the division. Support Services provides Fleet Management, Property Management, Records Management, Mail Operations, Facilities Management, Warehouse Management, and oversees the building lease/subleases for the Headquarters building.

IMPACT OF REDUCTION: Significant

The Lottery has ranked its proposed reductions into three levels of impact:

Minimal Impact - These proposed reductions reflect cost savings and/or efficiencies identified by the Agency that can be taken with little to no impact.

Moderate Impact - These proposed reductions reflect identified reductions that if taken could or will have an impact to operations or services.

Significant Impact - These proposed reductions will have a direct impact on operations and/or services.

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| COL A10<br>SCH VIIIIB-2<br>RED FY22-23<br>POS AMOUNT | CODES         |
|--|---------------|
| LOTTERY, DEPARTMENT OF THE                           | 36000000      |
| EXEC DIRECTION SUPPRT SVC                            | 36020000      |
| GOV OPERATIONS/SUPPORT                               | 16            |
| EXEC LEADERSHIP/SUPPRT SVC                           | 1602.00.00.00 |
| STATE FUNDING REDUCTIONS                             | 3300000       |
| STAFF REDUCTION IN SUPPORT SERVICES                  | 3301870       |

POSITION DETAIL OF SALARIES AND BENEFITS:

| FTE                                       | BASE RATE | ADDITIVES | BENEFITS | SUBTOTAL | LAPSE % | LAPSED SALARIES AND BENEFITS |
|---|-----------|-----------|----------|----------|---------|------------------------------|
| A10 - SCH VIIIIB-2 RED FY22-23            |           |           |          |          |         |                              |
| CHANGES TO CURRENTLY AUTHORIZED POSITIONS |           |           |          |          |         |                              |
| P101 PROPOSED CLASS CODE                  |           |           |          |          |         |                              |
| 00026 001                                 | 9.00-     | 473,768-  | 87,892-  | 561,660- | 0.00    | 561,660-                     |
| TOTALS FOR ISSUE BY FUND                  |           |           |          |          |         |                              |
| 2510 OPERATING TRUST FUND                 |           |           |          |          |         |                              |
|   | 9.00-     | 473,768-  | 87,892-  | 561,660- |         | 561,660-                     |

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|                                     |          |
|-------------------------------------|----------|
| DELAY REPLACEMENT OF MOTOR VEHICLES | 3301920  |
| SPECIAL CATEGORIES                  | 100000   |
| ACQUISITION/MOTOR VEHICLES          | 100021   |
| OPERATING TRUST FUND -STATE         | 340,000- |
|                                     | 2510 1   |

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AGENCY ISSUE NARRATIVE:  
 SCH VIIIIB-2 NARR 22-23 NARRATIVE: IT COMPONENT? NO  
 PRIORITY #37

ISSUE TITLE: Delay Replacement of Motor Vehicles

SUMMARY:

This issue eliminates all recurring budget authority appropriated in the Acquisition of Motor Vehicles appropriation category. Delaying the acquisition of new vehicles would require more maintenance on current vehicles. Maintenance costs would increase on higher mileage vehicles and could negatively impact the effectiveness of Sales Representatives if they are left without reliable transportation.

| COL A10      |        |                      |
|--------------|--------|----------------------|
| SCH VIIIIB-2 |        |                      |
| RED FY22-23  |        |                      |
| POS          | AMOUNT | CODES                |
|              |        | 36000000             |
|              |        | 36020000             |
|              |        | 16                   |
|              |        | <u>1602.00.00.00</u> |
|              |        | 3300000              |
|              |        | 3301920              |

LOTTERY, DEPARTMENT OF THE  
EXEC DIRECTION SUPPRT SVC  
 GOV OPERATIONS/SUPPORT  
EXEC LEADERSHIP/SUPPRT SVC  
 STATE FUNDING REDUCTIONS  
 DELAY REPLACEMENT OF MOTOR VEHICLES

36000000  
 36020000  
 16  
1602.00.00.00  
 3300000  
 3301920

IMPACT OF REDUCTION: Significant

The Lottery has ranked its proposed reductions into three levels of impact:

Minimal Impact - These proposed reductions reflect cost savings and/or efficiencies identified by the Agency that can be taken with little to no impact.

Moderate Impact - These proposed reductions reflect identified reductions that if taken could or will have an impact to operations or services.

Significant Impact - These proposed reductions will have a direct impact on operations and/or services.

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REDUCE SUPPORT SERVICES OPERATING  
 EXPENSES  
 EXPENSES

3301940  
 040000

OPERATING TRUST FUND -STATE 13,200-  
 =====

2510 1

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AGENCY ISSUE NARRATIVE:

SCH VIIIIB-2 NARR 22-23 NARRATIVE:

IT COMPONENT? NO

PRIORITY #14

ISSUE TITLE: Reduce Support Services Operating Expenses

SUMMARY:

This issue reduces budget authority within Support Services that is used for travel and departmental paper purchases. Support Services' travel includes visits to the department's district offices for inventory reconciliation, vehicle inspections, surplus property transport, and to transport records to the department's Tallahassee warehouse for storage. Reducing these efforts could lead to inefficiencies, as the department will not have updated inventory and vehicle recordkeeping, and districts may have reduced storage due to the accumulation of documents that could be transitioned to the warehouse.

IMPACT OF REDUCTION: Significant

The Lottery has ranked its proposed reductions into three levels of impact:

| COL A10                                    |        |                      |
|--|--------|----------------------|
| SCH VIIIIB-2                               |        |                      |
| RED FY22-23                                |        |                      |
| POS  | AMOUNT | CODES                |
| LOTTERY, DEPARTMENT OF THE                 |        | 36000000             |
| <u>EXEC DIRECTION SUPPRT SVC</u>           |        | 36020000             |
| GOV OPERATIONS/SUPPORT                     |        | 16                   |
| <u>EXEC LEADERSHIP/SUPPRT SVC</u>          |        | <u>1602.00.00.00</u> |
| STATE FUNDING REDUCTIONS                   |        | 3300000              |
| REDUCE SUPPORT SERVICES OPERATING EXPENSES |        | 3301940              |

Minimal Impact - These proposed reductions reflect cost savings and/or efficiencies identified by the Agency that can be taken with little to no impact.

Moderate Impact - These proposed reductions reflect identified reductions that if taken could or will have an impact to operations or services.

Significant Impact - These proposed reductions will have a direct impact on operations and/or services.

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|                    |  |         |
|--------------------|--|---------|
| REDUCE SUNPASS USE |  | 3301960 |
| EXPENSES           |  | 040000  |

|                      |        |         |      |   |
|----------------------|--------|---------|------|---|
| OPERATING TRUST FUND | -STATE | 15,000- | 2510 | 1 |
|----------------------|--------|---------|------|---|

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AGENCY ISSUE NARRATIVE:

SCH VIIIIB-2 NARR 22-23 NARRATIVE:  
 PRIORITY #20

IT COMPONENT? NO

ISSUE TITLE: Reduce Sunpass Use

SUMMARY:

This issue reduces budget authority that supports Sunpass (electronic toll payments) use for department employees. This reduction would significantly impact the travel of department Sales Representatives and would likely result in a longer period of time between retailer visits. Retailers visited more frequently have shown better sales.

IMPACT OF REDUCTION: Significant

The Lottery has ranked its proposed reductions into three levels of impact:

Minimal Impact - These proposed reductions reflect cost savings and/or efficiencies identified by the Agency that can be taken with little to no impact.

Moderate Impact - These proposed reductions reflect identified reductions that if taken could or will have an impact to operations or services.

| COL A10                           |        |                      |
|-----------------------------------|--------|----------------------|
| SCH VIIIIB-2                      |        |                      |
| RED FY22-23                       |        |                      |
| POS                               | AMOUNT | CODES                |
| LOTTERY, DEPARTMENT OF THE        |        | 36000000             |
| <u>EXEC DIRECTION SUPPRT SVC</u>  |        | 36020000             |
| GOV OPERATIONS/SUPPORT            |        | 16                   |
| <u>EXEC LEADERSHIP/SUPPRT SVC</u> |        | <u>1602.00.00.00</u> |
| STATE FUNDING REDUCTIONS          |        | 3300000              |
| REDUCE SUNPASS USE                |        | 3301960              |

Significant Impact - These proposed reductions will have a direct impact on operations and/or services.  
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|  |          |         |
|--|----------|---------|
| REDUCE FUNDING FOR VEHICLE REPAIR<br>AND MAINTENANCE<br>EXPENSES |          | 3302430 |
|  |          | 040000  |
| OPERATING TRUST FUND -STATE                                      | 120,000- | 2510 1  |
|  | =====    |         |
| SPECIAL CATEGORIES   |          | 100000  |
| CONTRACTED SERVICES  |          | 100777  |
| OPERATING TRUST FUND -STATE                                      | 50,000-  | 2510 1  |
|  | =====    |         |
| TOTAL: REDUCE FUNDING FOR VEHICLE REPAIR<br>AND MAINTENANCE      |          | 3302430 |
| TOTAL ISSUE.....   | 170,000- |         |
|  | =====    |         |

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AGENCY ISSUE NARRATIVE:

SCH VIIIIB-2 NARR 22-23 NARRATIVE: IT COMPONENT? NO  
 PRIORITY #36

ISSUE TITLE: Reduce Funding for Vehicle Repair and Maintenance

SUMMARY:

This issue reduces funding available for vehicle fuel, parts, and repairs. This reduction could prevent vehicles from being maintained properly and delay necessary repairs. In Fiscal Year 2020-21, with several months of reduced travel, the department spent \$399,255 for vehicle maintenance and repair. This reduction represents a 42.5 percent reduction from prior year spending levels.

IMPACT OF REDUCTION: Significant

The Lottery has ranked its proposed reductions into three levels of impact:

Minimal Impact - These proposed reductions reflect cost savings and/or efficiencies identified by the Agency that can be taken with little to no impact.

| COL A10<br>SCH VIIIB-2<br>RED FY22-23<br>POS AMOUNT  | CODES                |
|--|----------------------|
| LOTTERY, DEPARTMENT OF THE                           | 36000000             |
| <u>EXEC DIRECTION SUPPRT SVC</u>                     | 36020000             |
| GOV OPERATIONS/SUPPORT                               | 16                   |
| <u>EXEC LEADERSHIP/SUPPRT SVC</u>                    | <u>1602.00.00.00</u> |
| STATE FUNDING REDUCTIONS                             | 3300000              |
| REDUCE FUNDING FOR VEHICLE REPAIR<br>AND MAINTENANCE | 3302430              |

Moderate Impact - These proposed reductions reflect identified reductions that if taken could or will have an impact to operations or services.

Significant Impact - These proposed reductions will have a direct impact on operations and/or services.

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|   |         |
|---|---------|
| ELIMINATE FUNDING FOR LINKEDIN<br>LEARNING ONLINE TRAINING RESOURCE | 3302440 |
| SPECIAL CATEGORIES  | 100000  |
| CONTRACTED SERVICES   | 100777  |
| OPERATING TRUST FUND -STATE 28,850-                                 | 2510 1  |

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AGENCY ISSUE NARRATIVE:

SCH VIIIB-2 NARR 22-23 NARRATIVE:  
 PRIORITY #7

IT COMPONENT? NO

ISSUE TITLE: Eliminate Funding for LinkedIn Learning Online Training Resource

SUMMARY:

This reduction eliminates budget authority used to support the use of the LinkedIn Learning online training resource, which would significantly impact the training available to department employees. Currently, the department has two online training resources available - LinkedIn Learning and the Florida Department of Management Services' Learning Management System. If LinkedIn Learning were to be eliminated, the department would lose access to high-quality, engaging online learning content that is relevant to business operations. The training has the potential to impact employee performance, and in doing so impact overall contributions to education.

LinkedIn Learning provides access to thousands of courses on the following topics, including but not limited to: teamwork, professional development, project management, communications, marketing, sales, customer service, leadership, digital marketing, data analytics, cloud computing, business analysis, diversity, performance management, information resources and more. Supervisors would lose the ability to create learning paths for their direct reports.

IMPACT OF REDUCTION: Moderate

The Lottery has ranked its proposed reductions into three levels of impact:

| COL A10                           |        |                      |
|-----------------------------------|--------|----------------------|
| SCH VIIIB-2                       |        |                      |
| RED FY22-23                       |        |                      |
| POS                               | AMOUNT | CODES                |
| LOTTERY, DEPARTMENT OF THE        |        | 36000000             |
| <u>EXEC DIRECTION SUPPRT SVC</u>  |        | 36020000             |
| GOV OPERATIONS/SUPPORT            |        | 16                   |
| <u>EXEC LEADERSHIP/SUPPRT SVC</u> |        | <u>1602.00.00.00</u> |
| STATE FUNDING REDUCTIONS          |        | 3300000              |
| ELIMINATE FUNDING FOR LINKEDIN    |        |                      |
| LEARNING ONLINE TRAINING RESOURCE |        | 3302440              |

Minimal Impact - These proposed reductions reflect cost savings and/or efficiencies identified by the Agency that can be taken with little to no impact.

Moderate Impact - These proposed reductions reflect identified reductions that if taken could or will have an impact to operations or services.

Significant Impact - These proposed reductions will have a direct impact on operations and/or services.

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|                                  |        |         |
|----------------------------------|--------|---------|
| REDUCE EXPENDITURES FOR EMPLOYEE |        |         |
| SERVICE AWARDS                   |        | 3309910 |
| EXPENSES                         |        | 040000  |
| OPERATING TRUST FUND             | -STATE | 5,000-  |
|                                  |        | =====   |
|                                  |        | 2510 1  |

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AGENCY ISSUE NARRATIVE:

SCH VIIIB-2 NARR 22-23 NARRATIVE: IT COMPONENT? NO  
 PRIORITY #2

ISSUE TITLE: Reduce Expenditures for Employee Service Awards

SUMMARY:

This issue reduces budget authority used for the purchase of employee service awards. The department would recognize service awards with paper certificates instead of the tokens of appreciation that are currently used. The issue represents a 65 percent reduction to the \$7,700 currently used for this purpose.

IMPACT OF REDUCTION: Minimal

The Lottery has ranked its proposed reductions into three levels of impact:

Minimal Impact - These proposed reductions reflect cost savings and/or efficiencies identified by the Agency that can be taken with little to no impact.

Moderate Impact - These proposed reductions reflect identified reductions that if taken could or will have an impact to

| COL A10<br>SCH VIIIIB-2<br>RED FY22-23<br>POS AMOUNT | CODES         |
|--|---------------|
| LOTTERY, DEPARTMENT OF THE                           | 36000000      |
| EXEC DIRECTION SUPPRT SVC                            | 36020000      |
| GOV OPERATIONS/SUPPORT                               | 16            |
| EXEC LEADERSHIP/SUPPRT SVC                           | 1602.00.00.00 |
| STATE FUNDING REDUCTIONS                             | 3300000       |
| REDUCE EXPENDITURES FOR EMPLOYEE                     |               |
| SERVICE AWARDS                                       | 3309910       |

operations or services.

Significant Impact - These proposed reductions will have a direct impact on operations and/or services.

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|                                     |         |
|-------------------------------------|---------|
| REDUCE FUNDS AVAILABLE FOR TRAINING |         |
| ON ACCOUNTING STANDARDS             | 3309940 |
| EXPENSES                            | 040000  |

|                      |        |      |      |   |
|----------------------|--------|------|------|---|
| OPERATING TRUST FUND | -STATE | 450- | 2510 | 1 |
|----------------------|--------|------|------|---|

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AGENCY ISSUE NARRATIVE:

SCH VIIIIB-2 NARR 22-23 NARRATIVE:  
 PRIORITY #16

IT COMPONENT? NO

ISSUE TITLE: Reduce Funds Available for Training on Accounting Standards

SUMMARY:

This issue reduces budget authority used for the training of Accounting staff on standards issued by the Governmental Accounting Standards Board (GASB). Without this training, the Lottery runs the risk of non-compliance with accounting standards and miscalculation of education transfers.

IMPACT OF REDUCTION: Significant

The Lottery has ranked its proposed reductions into three levels of impact:

Minimal Impact - These proposed reductions reflect cost savings and/or efficiencies identified by the Agency that can be taken with little to no impact.

Moderate Impact - These proposed reductions reflect identified reductions that if taken could or will have an impact to operations or services.

Significant Impact - These proposed reductions will have a direct impact on operations and/or services.

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| COL A10                           |        |                      |
|-----------------------------------|--------|----------------------|
| SCH VIIIIB-2                      |        |                      |
| RED FY22-23                       |        |                      |
| POS                               | AMOUNT | CODES                |
| LOTTERY, DEPARTMENT OF THE        |        | 36000000             |
| <u>EXEC DIRECTION SUPPRT SVC</u>  |        | 36020000             |
| GOV OPERATIONS/SUPPORT            |        | 16                   |
| <u>EXEC LEADERSHIP/SUPPRT SVC</u> |        | <u>1602.00.00.00</u> |
| STATE FUNDING REDUCTIONS          |        | 3300000              |
| ELIMINATE CABLE SUBSCRIPTION FOR  |        |                      |
| HEADQUARTERS                      |        | 3309950              |
| EXPENSES                          |        | 040000               |
| OPERATING TRUST FUND              | -STATE |                      |
|                                   | 3,210- | 2510 1               |
|                                   | =====  |                      |

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AGENCY ISSUE NARRATIVE:

SCH VIIIIB-2 NARR 22-23 NARRATIVE:  
 PRIORITY #19

IT COMPONENT? NO

ISSUE TITLE: Eliminate Cable Subscription for Headquarters

SUMMARY:

This issue reduces budget authority that support the cable subscription for Headquarters. Cable is used by executive and Security staff for continuity of operations purposes.

IMPACT OF REDUCTION: Significant

The Lottery has ranked its proposed reductions into three levels of impact:

Minimal Impact - These proposed reductions reflect cost savings and/or efficiencies identified by the Agency that can be taken with little to no impact.

Moderate Impact - These proposed reductions reflect identified reductions that if taken could or will have an impact to operations or services.

Significant Impact - These proposed reductions will have a direct impact on operations and/or services.

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|                                     |  |         |
|-------------------------------------|--|---------|
| REDUCE SHIPPING AND SHREDDING COSTS |  | 3309970 |
| SPECIAL CATEGORIES                  |  | 100000  |
| CONTRACTED SERVICES                 |  | 100777  |

|                      |        |  |        |
|----------------------|--------|--|--------|
| OPERATING TRUST FUND | -STATE |  | 2510 1 |
|                      | 6,200- |  |        |
|                      | =====  |  |        |



| COL A10      |        |                      |
|--------------|--------|----------------------|
| SCH VIIIIB-2 |        |                      |
| RED FY22-23  |        |                      |
| POS          | AMOUNT | CODES                |
|              |        | 36000000             |
|              |        | 36020000             |
|              |        | 16                   |
|              |        | <u>1602.00.00.00</u> |
|              |        | 3300000              |
|              |        | 3309970              |

LOTTERY, DEPARTMENT OF THE  
EXEC DIRECTION SUPPRT SVC  
 GOV OPERATIONS/SUPPORT  
EXEC LEADERSHIP/SUPPRT SVC  
 STATE FUNDING REDUCTIONS  
 REDUCE SHIPPING AND SHREDDING COSTS

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AGENCY ISSUE NARRATIVE:

SCH VIIIIB-2 NARR 22-23 NARRATIVE:  
 PRIORITY #11

IT COMPONENT? NO

ISSUE TITLE: Reduce Shipping and Shredding Costs

SUMMARY:

This issue reduces budget authority allocated for shipping and shredding. The reduction could negatively impact deliveries for point-of-sale materials and other items to the district offices and headquarters. Shredding services are used for the disposal of materials at district offices that have met records retention timelines. This disposal eliminates the need for transport back to Headquarters.

IMPACT OF REDUCTION: Significant

The Lottery has ranked its proposed reductions into three levels of impact:

Minimal Impact - These proposed reductions reflect cost savings and/or efficiencies identified by the Agency that can be taken with little to no impact.

Moderate Impact - These proposed reductions reflect identified reductions that if taken could or will have an impact to operations or services.

Significant Impact - These proposed reductions will have a direct impact on operations and/or services.

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|                                   |            |                      |
|-----------------------------------|------------|----------------------|
| TOTAL: EXEC LEADERSHIP/SUPPRT SVC |            | <u>1602.00.00.00</u> |
| BY FUND TYPE                      |            |                      |
|                                   | 27.00-     |                      |
| TRUST FUNDS.....                  | 2,624,796- | 2000                 |
| SALARY RATE.....                  | 1,611,003- |                      |
|                                   | =====      |                      |

| COL A10                            |        |                      |
|------------------------------------|--------|----------------------|
| SCH VIIIIB-2                       |        |                      |
| RED FY22-23                        |        |                      |
| POS                                | AMOUNT | CODES                |
| -----                              |        |                      |
| LOTTERY, DEPARTMENT OF THE         |        | 36000000             |
| <u>GAMES AND OPERATIONS</u>        |        | 36030000             |
| <u>GOV OPERATIONS/SUPPORT</u>      |        | 16                   |
| <u>GOVERNMENTAL OPERATIONS</u>     |        | <u>1601.00.00.00</u> |
| STATE FUNDING REDUCTIONS           |        | 3300000              |
| INFORMATION TECHNOLOGY CONSULTANT  |        |                      |
| REDUCTIONS SUPPORTING SOFTWARE     |        |                      |
| DEVELOPMENT SYSTEMS, WEBSITES, AND |        |                      |
| THE BUSINESS ACCOUNTING SYSTEM     |        | 33007C0              |
| SPECIAL CATEGORIES                 |        | 100000               |
| CONTRACTED SERVICES                |        | 100777               |
| OPERATING TRUST FUND               | -STATE | 906,520-             |
|                                    |        | =====                |

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AGENCY ISSUE NARRATIVE:

SCH VIIIIB-2 NARR 22-23 NARRATIVE:  
 PRIORITY #33

IT COMPONENT? YES

ISSUE TITLE: Information Technology Consultant Reductions Supporting Software Development Systems, Websites, and the Business Accounting System

SUMMARY:

This recurring reduction eliminates a number of consultant resources used by the department to augment staffing with specialized skillsets that are not readily available or cost effective for the department to retain. The specific resources and associated impacts include:

- Eliminating the Database Analyst consultant working with the Software & Data Services team. This additional workload would be assigned to staff that are already overtasked and do not currently have the skillset for these duties.
- Eliminating the Oracle Developer consultant would negatively impact the department's ability to maintain and enhance applications written in Oracle Forms, specifically the Fortune prize payment system.
- Eliminating the WebSphere/Java Developer consultant. These services are needed to fully support, maintain and enhance the Lottery's websites and mobile application.
- Eliminating the consultant dedicated to the department's Business Accounting System. This reduction would create risk as the resource is responsible for installation, configuration, maintenance and enhancements to the architecture and ensures that security is properly administered within the application.
- Eliminating the consultants dedicated to building the backend infrastructure to communicate to the backend Web Content Management System.

IMPACT OF REDUCTION: Significant

The Lottery has ranked its proposed reductions into three levels of impact:

Minimal Impact - These proposed reductions reflect cost savings and/or efficiencies identified by the Agency that can be taken with little to no impact.

| COL A10                            |        |                      |
|------------------------------------|--------|----------------------|
| SCH VIIIIB-2                       |        |                      |
| RED FY22-23                        |        |                      |
| POS                                | AMOUNT | CODES                |
| -----                              |        |                      |
| LOTTERY, DEPARTMENT OF THE         |        | 36000000             |
| GAMES AND OPERATIONS               |        | 36030000             |
| GOV OPERATIONS/SUPPORT             |        | 16                   |
| GOVERNMENTAL OPERATIONS            |        | <u>1601.00.00.00</u> |
| STATE FUNDING REDUCTIONS           |        | 3300000              |
| INFORMATION TECHNOLOGY CONSULTANT  |        |                      |
| REDUCTIONS SUPPORTING SOFTWARE     |        |                      |
| DEVELOPMENT SYSTEMS, WEBSITES, AND |        |                      |
| THE BUSINESS ACCOUNTING SYSTEM     |        | 33007C0              |

Moderate Impact - These proposed reductions reflect identified reductions that if taken could or will have an impact to operations or services.

Significant Impact - These proposed reductions will have a direct impact on operations and/or services.

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|                              |        |          |
|------------------------------|--------|----------|
| ELIMINATE SECURITY SERVICES  |        |          |
| CONTRACT IN DISTRICT OFFICES |        | 3301050  |
| SPECIAL CATEGORIES           |        | 100000   |
| CONTRACTED SERVICES          |        | 100777   |
| OPERATING TRUST FUND         | -STATE | 320,557- |
|                              |        | =====    |
|                              |        | 2510 1   |

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AGENCY ISSUE NARRATIVE:

SCH VIIIIB-2 NARR 22-23 NARRATIVE:  
 PRIORITY #56

IT COMPONENT? NO

ISSUE TITLE: Eliminate Security Services Contract in District Offices

SUMMARY:

This reduction eliminates budget authority that supports contracted services for armed security in 8 of the department's district offices. These services provide for the safety of the public and district office employees and allow the department to effectively respond to any potential violent incidents. The safety of Lottery facilities and the public would be compromised if this service is eliminated.

IMPACT OF REDUCTION: Significant

The Lottery has ranked its proposed reductions into three levels of impact:

Minimal Impact - These proposed reductions reflect cost savings and/or efficiencies identified by the Agency that can be taken with little to no impact.

Moderate Impact - These proposed reductions reflect identified reductions that if taken could or will have an impact to operations or services.

| COL A10<br>SCH VIIIB-2<br>RED FY22-23<br>POS AMOUNT                                     | CODES                |
|---|----------------------|
| LOTTERY, DEPARTMENT OF THE<br>GAMES AND OPERATIONS                                      | 36000000<br>36030000 |
| GOV OPERATIONS/SUPPORT<br>GOVERNMENTAL OPERATIONS                                       | 16<br>1601.00.00.00  |
| STATE FUNDING REDUCTIONS<br>ELIMINATE SECURITY SERVICES<br>CONTRACT IN DISTRICT OFFICES | 3300000<br>3301050   |

Significant Impact - These proposed reductions will have a direct impact on operations and/or services.

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|  |                   |
|--|-------------------|
| REDUCE TRAVEL AND TRAINING<br>EXPENSES | 3301140<br>040000 |
| OPERATING TRUST FUND -STATE 38,068-    | 2510 1            |

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AGENCY ISSUE NARRATIVE:

SCH VIIIB-2 NARR 22-23 NARRATIVE:  
 PRIORITY #4

IT COMPONENT? NO

ISSUE TITLE: Reduce Travel and Training

SUMMARY:

This issue relates to reduced travel and training for department staff. Discontinuing staff training may result in new staff not obtaining the skills and knowledge necessary to carry out their work tasks efficiently and effectively and will not allow for the additional development of existing employees. Specifically, this issue:

- Eliminates Human Resource staff's attendance at recruitment fairs and other outreach events;
- Reduces training for Security Officers at the Florida Public Safety Institute, the FDLE Senior Leadership Program, CJIS Annual Training Symposium, and attendance at conferences including the Florida Intelligence Conference and the Florida Police Accreditation Coalition Conference;
- Reduces training to provide Information Technology staff with specialized skills in support of the department's cloud transition efforts; and
- Eliminates funding for professional organization membership for human resource staff.

IMPACT OF REDUCTION: Moderate

The Lottery has ranked its proposed reductions into three levels of impact:

Minimal Impact - These proposed reductions reflect cost savings and/or efficiencies identified by the Agency that can be taken with little to no impact.

Moderate Impact - These proposed reductions reflect identified reductions that if taken could or will have an impact to

| COL A10<br>SCH VIIIIB-2<br>RED FY22-23<br>POS AMOUNT | CODES                |
|--|----------------------|
| LOTTERY, DEPARTMENT OF THE<br>GAMES AND OPERATIONS   | 36000000<br>36030000 |
| GOV OPERATIONS/SUPPORT<br>GOVERNMENTAL OPERATIONS    | 16<br>1601.00.00.00  |
| STATE FUNDING REDUCTIONS                             | 3300000              |
| REDUCE TRAVEL AND TRAINING                           | 3301140              |

operations or services.

Significant Impact - These proposed reductions will have a direct impact on operations and/or services.es.

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|                                    |         |
|------------------------------------|---------|
| REDUCE OFFICE SUPPLY USAGE         | 3301160 |
| EXPENSES                           | 040000  |
| OPERATING TRUST FUND -STATE 8,700- | 2510 1  |

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AGENCY ISSUE NARRATIVE:

SCH VIIIIB-2 NARR 22-23 NARRATIVE:  
 PRIORITY #3

IT COMPONENT? NO

ISSUE TITLE: Reduce Office Supply Usage

SUMMARY:

This issue relates to reduced office supply purchases that are needed to support the work of department staff. Specifically, this issue relates to the purchases of paper, folders, letterhead, envelopes, toner, and other office incidentals for both staff at the Headquarters building and district offices. If staff do not have the necessary supplies to support their work efforts, this could lead to a reduction in productivity.

IMPACT OF REDUCTION: Moderate

The Lottery has ranked its proposed reductions into three levels of impact:

Minimal Impact - These proposed reductions reflect cost savings and/or efficiencies identified by the Agency that can be taken with little to no impact.

Moderate Impact - These proposed reductions reflect identified reductions that if taken could or will have an impact to operations or services.

Significant Impact - These proposed reductions will have a direct impact on operations and/or services.

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|                                 |        | COL A10      |                      |
|---------------------------------|--------|--------------|----------------------|
|                                 |        | SCH VIIIIB-2 |                      |
|                                 |        | RED FY22-23  |                      |
| POS                             | AMOUNT |              | CODES                |
| -----                           |        |              |                      |
| LOTTERY, DEPARTMENT OF THE      |        |              | 36000000             |
| GAMES AND OPERATIONS            |        |              | 36030000             |
| GOV OPERATIONS/SUPPORT          |        |              | 16                   |
| GOVERNMENTAL OPERATIONS         |        |              | <u>1601.00.00.00</u> |
| STATE FUNDING REDUCTIONS        |        |              | 3300000              |
| REDUCTION IN VENDOR FEES        |        |              | 3301190              |
| SPECIAL CATEGORIES              |        |              | 100000               |
| INSTANT TICKET PURCHASE         |        |              | 101740               |
| OPERATING TRUST FUND            | -STATE | 266,976-     | 2510 1               |
|                                 |        | =====        |                      |
| GAMING SYSTEM CONTRACT          |        |              | 101741               |
| OPERATING TRUST FUND            | -STATE | 314,054-     | 2510 1               |
|                                 |        | =====        |                      |
| TOTAL: REDUCTION IN VENDOR FEES |        |              | 3301190              |
| TOTAL ISSUE.....                |        | 581,030-     |                      |
|                                 |        | =====        |                      |

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AGENCY ISSUE NARRATIVE:

SCH VIIIIB-2 NARR 22-23 NARRATIVE:  
 PRIORITY #52

IT COMPONENT? NO

ISSUE TITLE: Reduction in Vendor Fees

SUMMARY:

This issue reduces the appropriation to pay contractually-obligated vendor fees for to the department's scratch-off ticket vendor and gaming system vendor. Both vendors are compensated based on a percentage of actual sales.

IMPACT OF REDUCTION: Significant

The Lottery has ranked its proposed reductions into three levels of impact:

Minimal Impact - These proposed reductions reflect cost savings and/or efficiencies identified by the Agency that can be taken with little to no impact.

Moderate Impact - These proposed reductions reflect identified reductions that if taken could or will have an impact to operations or services.

Significant Impact - These proposed reductions will have a direct impact on operations and/or services.

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| COL A10                       |                 |                      |
|-------------------------------|-----------------|----------------------|
| SCH VIIIIB-2                  |                 |                      |
| RED FY22-23                   |                 |                      |
| POS                           | AMOUNT          | CODES                |
| -----                         |                 |                      |
| LOTTERY, DEPARTMENT OF THE    |                 | 36000000             |
| GAMES AND OPERATIONS          |                 | 36030000             |
| GOV OPERATIONS/SUPPORT        |                 | 16                   |
| GOVERNMENTAL OPERATIONS       |                 | <u>1601.00.00.00</u> |
| STATE FUNDING REDUCTIONS      |                 | 3300000              |
| REDUCTION TO CONTRACTED LEGAL |                 |                      |
| SERVICES                      |                 | 3301200              |
| SPECIAL CATEGORIES            |                 | 100000               |
| CONTRACTED LEGAL SERVICES     |                 | 103884               |
| OPERATING TRUST FUND          | -STATE 100,000- | 2510 1               |
|                               | =====           |                      |

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AGENCY ISSUE NARRATIVE:

SCH VIIIIB-2 NARR 22-23 NARRATIVE:  
 PRIORITY #42

IT COMPONENT? NO

ISSUE TITLE: Reduction to Contracted Legal Services

SUMMARY:

This issue reduces budget authority in the Contracted Legal Services appropriation category by 83 percent. The Contracted Legal Services appropriation category is used to contract for legal services to represent the department in various circuit and administrative court matters. Contracting for these services is critical to ensure the department receives adequate legal representation to effectively respond to lawsuits in conjunction with the existing Office of the General Counsel, which is staffed by three attorneys. Given the current workload in the office, and the specialized legal advice presently provided by outside counsel, the loss of this funding would create significant difficulties for the department.

IMPACT OF REDUCTION: Significant

The Lottery has ranked its proposed reductions into three levels of impact:

Minimal Impact - These proposed reductions reflect cost savings and/or efficiencies identified by the Agency that can be taken with little to no impact.

Moderate Impact - These proposed reductions reflect identified reductions that if taken could or will have an impact to operations or services.

Significant Impact - These proposed reductions will have a direct impact on operations and/or services.

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| COL A10                          |                 |               |
|----------------------------------|-----------------|---------------|
| SCH VIIIIB-2                     |                 |               |
| RED FY22-23                      |                 |               |
| POS                              | AMOUNT          | CODES         |
| LOTTERY, DEPARTMENT OF THE       |                 | 36000000      |
| GAMES AND OPERATIONS             |                 | 36030000      |
| GOV OPERATIONS/SUPPORT           |                 | 16            |
| GOVERNMENTAL OPERATIONS          |                 | 1601.00.00.00 |
| STATE FUNDING REDUCTIONS         |                 | 3300000       |
| ELIMINATE GARTNER RESEARCH COSTS |                 | 3301220       |
| SPECIAL CATEGORIES               |                 | 100000        |
| CONTRACTED SERVICES              |                 | 100777        |
| OPERATING TRUST FUND             | -STATE 153,130- | 2510 1        |

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AGENCY ISSUE NARRATIVE:

SCH VIIIIB-2 NARR 22-23 NARRATIVE:  
 PRIORITY #10

IT COMPONENT? NO

ISSUE TITLE: Eliminate Gartner Research Costs

SUMMARY:

This issue eliminates budget authority that supports the department's access to vendor-neutral research, reports, analyst consulting, and advice in the Information Technology area. These resources also play an important part in the department's planning efforts related to the transition of infrastructure and applications to a cloud environment.

IMPACT OF REDUCTION: Significant

The Lottery has ranked its proposed reductions into three levels of impact:

Minimal Impact - These proposed reductions reflect cost savings and/or efficiencies identified by the Agency that can be taken with little to no impact.

Moderate Impact - These proposed reductions reflect identified reductions that if taken could or will have an impact to operations or services.

Significant Impact - These proposed reductions will have a direct impact on operations and/or services.

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| COL A10                           |          |          |                      |
|-----------------------------------|----------|----------|----------------------|
| SCH VIIIIB-2                      |          |          |                      |
| RED FY22-23                       |          |          |                      |
| POS                               | AMOUNT   |          | CODES                |
| -----                             |          |          |                      |
| LOTTERY, DEPARTMENT OF THE        |          |          | 36000000             |
| GAMES AND OPERATIONS              |          |          | 36030000             |
| GOV OPERATIONS/SUPPORT            |          |          | 16                   |
| GOVERNMENTAL OPERATIONS           |          |          | <u>1601.00.00.00</u> |
| STATE FUNDING REDUCTIONS          |          |          | 3300000              |
| STAFF REDUCTIONS IN CLAIMS        |          |          |                      |
| PROCESSING                        |          |          | 3301270              |
| SALARY RATE                       |          |          | 000000               |
| SALARY RATE.....                  | 262,931- |          |                      |
|                                   | =====    |          |                      |
| SALARIES AND BENEFITS             |          |          | 010000               |
|                                   | 5.00-    |          |                      |
| OPERATING TRUST FUND              | -STATE   | 311,709- | 2510 1               |
|                                   |          | =====    |                      |
| TOTAL: STAFF REDUCTIONS IN CLAIMS |          |          | 3301270              |
| PROCESSING                        |          |          |                      |
| TOTAL POSITIONS.....              | 5.00-    |          |                      |
| TOTAL ISSUE.....                  |          | 311,709- |                      |
| TOTAL SALARY RATE.....            | 262,931- |          |                      |
|                                   | =====    |          |                      |

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AGENCY ISSUE NARRATIVE:

SCH VIIIIB-2 NARR 22-23 NARRATIVE: IT COMPONENT? NO  
 PRIORITY #49

ISSUE TITLE: Staff Reduction in Claims Processing

SUMMARY:

This reduction eliminates five (5) of the 14 positions in Claims Processing, which represents a 35 percent reduction in staffing. Claims Processing receives an average of 9,500 pieces of mail per month and pays an average of 6,000 claims monthly. With the number of claims received, the reduction would significantly impact the department's ability to timely and effectively process claims.

IMPACT OF REDUCTION: Significant

The Lottery has ranked its proposed reductions into three levels of impact:

Minimal Impact - These proposed reductions reflect cost savings and/or efficiencies identified by the Agency that can be taken with little to no impact.

Moderate Impact - These proposed reductions reflect identified reductions that if taken could or will have an impact to operations or services.

Significant Impact - These proposed reductions will have a direct impact on operations and/or services.

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 COL A10  
 SCH VIIIIB-2  
 RED FY22-23  
 POS AMOUNT  
 -----  
 CODES

LOTTERY, DEPARTMENT OF THE 36000000  
 GAMES AND OPERATIONS 36030000  
 GOV OPERATIONS/SUPPORT 16  
 GOVERNMENTAL OPERATIONS 1601.00.00.00  
 STATE FUNDING REDUCTIONS 3300000  
 STAFF REDUCTIONS IN CLAIMS  
 PROCESSING 3301270

POSITION DETAIL OF SALARIES AND BENEFITS:

|   | FTE   | BASE RATE | ADDITIVES | BENEFITS | SUBTOTAL | LAPSE % | LAPSED SALARIES AND BENEFITS |
|---|-------|-----------|-----------|----------|----------|---------|------------------------------|
| A10 - SCH VIIIIB-2 RED FY22-23            |       |           |           |          |          |         |                              |
| CHANGES TO CURRENTLY AUTHORIZED POSITIONS |       |           |           |          |          |         |                              |
| P101 PROPOSED CLASS CODE                  |       |           |           |          |          |         |                              |
| 00032 001                                 | 5.00- | 262,931-  |           | 48,778-  | 311,709- | 0.00    | 311,709-                     |
| TOTALS FOR ISSUE BY FUND                  |       |           |           |          |          |         |                              |
| 2510 OPERATING TRUST FUND                 |       |           |           |          |          |         | 311,709-                     |
|   | 5.00- | 262,931-  |           | 48,778-  | 311,709- |         | 311,709-                     |

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STAFF REDUCTIONS IN DIVISION OF  
 PRODUCT DEVELOPMENT AND RESEARCH 3301290  
 SALARY RATE 000000  
 SALARY RATE..... 139,054-  
 =====  
 SALARIES AND BENEFITS 010000  
 2.00-  
 OPERATING TRUST FUND -STATE 164,824- 2510 1  
 =====  
 TOTAL: STAFF REDUCTIONS IN DIVISION OF 3301290  
 PRODUCT DEVELOPMENT AND RESEARCH  
 TOTAL POSITIONS..... 2.00-  
 TOTAL ISSUE..... 164,824-  
 TOTAL SALARY RATE..... 139,054-  
 =====

| COL A10                          |        |                      |
|----------------------------------|--------|----------------------|
| SCH VIIIIB-2                     |        |                      |
| RED FY22-23                      |        |                      |
| POS                              | AMOUNT | CODES                |
| -----                            |        |                      |
| LOTTERY, DEPARTMENT OF THE       |        | 36000000             |
| <u>GAMES AND OPERATIONS</u>      |        | 36030000             |
| <u>GOV OPERATIONS/SUPPORT</u>    |        | 16                   |
| <u>GOVERNMENTAL OPERATIONS</u>   |        | <u>1601.00.00.00</u> |
| STATE FUNDING REDUCTIONS         |        | 3300000              |
| STAFF REDUCTIONS IN DIVISION OF  |        |                      |
| PRODUCT DEVELOPMENT AND RESEARCH |        | 3301290              |
| *****                            |        |                      |

AGENCY ISSUE NARRATIVE:

SCH VIIIIB-2 NARR 22-23 NARRATIVE:  
PRIORITY #41

IT COMPONENT? NO

ISSUE TITLE: Staff Reductions in Division of Product Development and Research

SUMMARY:

This reduction eliminates two positions in Product Development and Research, which represents a 50 percent reduction in staffing. This reduction would significantly impact the department's ability conduct the market research projects and studies that drive business decisions and allow for fact-based evaluation of product offerings.

The Lottery's ability to conduct research projects and studies directly drives business decisions and allows for fact-based evaluation of product offerings based on consumer appeal and likelihood to increase sales. In Fiscal Year 2020-21 alone, the Lottery conducted 30 research projects, including: tracking surveys, focus groups and player panels and 76 studies, ranging from historical reporting and statistical modeling of data to performing impact analysis of various economic, societal, legislative or other industry factors. This would also limit the department's ability to perform jackpot forecasting, resourcefully generate sales expectations for new products and promotions and revenue estimates for current offerings long term, all of which hinder the ability to enhance the Lottery's product portfolio to stimulate increases in sales.

IMPACT OF REDUCTION: Significant

The Lottery has ranked its proposed reductions into three levels of impact:

Minimal Impact - These proposed reductions reflect cost savings and/or efficiencies identified by the Agency that can be taken with little to no impact.

Moderate Impact - These proposed reductions reflect identified reductions that if taken could or will have an impact to operations or services.

Significant Impact - These proposed reductions will have a direct impact on operations and/or services.

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 COL A10  
 SCH VIIIIB-2  
 RED FY22-23  
 POS AMOUNT  
 -----  
 CODES

LOTTERY, DEPARTMENT OF THE 36000000  
GAMES AND OPERATIONS 36030000  
 GOV OPERATIONS/SUPPORT 16  
GOVERNMENTAL OPERATIONS 1601.00.00.00  
 STATE FUNDING REDUCTIONS 3300000  
 STAFF REDUCTIONS IN DIVISION OF  
 PRODUCT DEVELOPMENT AND RESEARCH 3301290

POSITION DETAIL OF SALARIES AND BENEFITS:

|   | FTE   | BASE RATE | ADDITIVES | BENEFITS | SUBTOTAL | LAPSE % | LAPSED SALARIES AND BENEFITS |
|---|-------|-----------|-----------|----------|----------|---------|------------------------------|
| -----                                     |       |           |           |          |          |         |                              |
| A10 - SCH VIIIIB-2 RED FY22-23            |       |           |           |          |          |         |                              |
| CHANGES TO CURRENTLY AUTHORIZED POSITIONS |       |           |           |          |          |         |                              |
| P101 PROPOSED CLASS CODE                  |       |           |           |          |          |         |                              |
| 00029 001                                 | 2.00- | 139,054-  |           | 25,770-  | 164,824- | 0.00    | 164,824-                     |
| -----                                     |       |           |           |          |          |         |                              |
| TOTALS FOR ISSUE BY FUND                  |       |           |           |          |          |         |                              |
| 2510 OPERATING TRUST FUND                 |       |           |           |          |          |         | 164,824-                     |
|   | 2.00- | 139,054-  |           | 25,770-  | 164,824- |         | 164,824-                     |
| =====                                     |       |           |           |          |          |         |                              |

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STAFF REDUCTIONS IN RETAILER  
 CONTRACTING 3301300  
 SALARY RATE 000000  
 SALARY RATE..... 316,900-  
 =====  
 SALARIES AND BENEFITS 010000  
 6.00-  
 OPERATING TRUST FUND -STATE 375,690-  
 =====  
 TOTAL: STAFF REDUCTIONS IN RETAILER 3301300  
 CONTRACTING  
 TOTAL POSITIONS..... 6.00-  
 TOTAL ISSUE..... 375,690-  
 TOTAL SALARY RATE..... 316,900-  
 =====

| COL A10                        |        |                      |
|--------------------------------|--------|----------------------|
| SCH VIIIIB-2                   |        |                      |
| RED FY22-23                    |        |                      |
| POS                            | AMOUNT | CODES                |
| LOTTERY, DEPARTMENT OF THE     |        | 36000000             |
| <u>GAMES AND OPERATIONS</u>    |        | 36030000             |
| <u>GOV OPERATIONS/SUPPORT</u>  |        | 16                   |
| <u>GOVERNMENTAL OPERATIONS</u> |        | <u>1601.00.00.00</u> |
| STATE FUNDING REDUCTIONS       |        | 3300000              |
| STAFF REDUCTIONS IN RETAILER   |        |                      |
| CONTRACTING                    |        | 3301300              |
| *****                          |        |                      |

AGENCY ISSUE NARRATIVE:

SCH VIIIIB-2 NARR 22-23 NARRATIVE:  
 PRIORITY #53

IT COMPONENT? NO

ISSUE TITLE: Staff Reductions in Retailer Contracting

SUMMARY:

This reduction eliminates six positions in Retailer Contracting, which represents a staff reduction of 43 percent. This reduction would result in significant delays in the retailer application, contract renewal, collections and terminal provisioning processes. Each month the team processes approximately 61 new retailers, 60 ownership changes, 88 terminations, and 134 contract renewals. Delays in retailer application processing negatively impact sales revenue generation. It currently takes about 15 days to process and approve a retailer. Eliminating six staff members would result in additional delays in onboarding retailers of up to 45 days and would result in lost sales for those days. Also, this reduction would impede the Lottery's ability to recover outstanding debt from retailers and result in a greater number of accounts being referred to a collections agency.

IMPACT OF REDUCTION: Significant

The Lottery has ranked its proposed reductions into three levels of impact:

Minimal Impact - These proposed reductions reflect cost savings and/or efficiencies identified by the Agency that can be taken with little to no impact.

Moderate Impact - These proposed reductions reflect identified reductions that if taken could or will have an impact to operations or services.

Significant Impact - These proposed reductions will have a direct impact on operations and/or services.

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| COL A10<br>SCH VIIIIB-2<br>RED FY22-23<br>POS AMOUNT | CODES         |
|--|---------------|
| LOTTERY, DEPARTMENT OF THE                           | 36000000      |
| GAMES AND OPERATIONS                                 | 36030000      |
| GOV OPERATIONS/SUPPORT                               | 16            |
| GOVERNMENTAL OPERATIONS                              | 1601.00.00.00 |
| STATE FUNDING REDUCTIONS                             | 3300000       |
| STAFF REDUCTIONS IN RETAILER                         |               |
| CONTRACTING  | 3301300       |

POSITION DETAIL OF SALARIES AND BENEFITS:

|   | FTE   | BASE RATE | ADDITIVES | BENEFITS | SUBTOTAL | LAPSE % | LAPSED SALARIES AND BENEFITS |
|---|-------|-----------|-----------|----------|----------|---------|------------------------------|
| A10 - SCH VIIIIB-2 RED FY22-23            |       |           |           |          |          |         |                              |
| CHANGES TO CURRENTLY AUTHORIZED POSITIONS |       |           |           |          |          |         |                              |
| P101 PROPOSED CLASS CODE                  |       |           |           |          |          |         |                              |
| 00034 001                                 | 6.00- | 316,900-  |           | 58,790-  | 375,690- | 0.00    | 375,690-                     |
| TOTALS FOR ISSUE BY FUND                  |       |           |           |          |          |         |                              |
| 2510 OPERATING TRUST FUND                 |       |           |           |          |          |         | 375,690-                     |
|   | 6.00- | 316,900-  |           | 58,790-  | 375,690- |         | 375,690-                     |

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|                                  |            |            |  |  |  |  |         |
|----------------------------------|------------|------------|--|--|--|--|---------|
| STAFF REDUCTIONS IN SALES        |            |            |  |  |  |  | 3301310 |
| SALARY RATE                      |            |            |  |  |  |  | 000000  |
| SALARY RATE.....                 | 4,780,491- |            |  |  |  |  |         |
| SALARIES AND BENEFITS            |            |            |  |  |  |  | 010000  |
| OPERATING TRUST FUND -STATE      | 98.00-     | 5,667,665- |  |  |  |  | 2510 1  |
| TOTAL: STAFF REDUCTIONS IN SALES |            |            |  |  |  |  | 3301310 |
| TOTAL POSITIONS.....             | 98.00-     |            |  |  |  |  |         |
| TOTAL ISSUE.....                 |            | 5,667,665- |  |  |  |  |         |
| TOTAL SALARY RATE.....           | 4,780,491- |            |  |  |  |  |         |

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AGENCY ISSUE NARRATIVE:  
 SCH VIIIIB-2 NARR 22-23 NARRATIVE:  
 PRIORITY #40

IT COMPONENT? NO

| COL A10<br>SCH VIIIIB-2<br>RED FY22-23<br>POS AMOUNT | CODES         |
|--|---------------|
| LOTTERY, DEPARTMENT OF THE                           | 36000000      |
| GAMES AND OPERATIONS                                 | 36030000      |
| GOV OPERATIONS/SUPPORT                               | 16            |
| GOVERNMENTAL OPERATIONS                              | 1601.00.00.00 |
| STATE FUNDING REDUCTIONS                             | 3300000       |
| STAFF REDUCTIONS IN SALES                            | 3301310       |

ISSUE TITLE: Staff Reductions in Sales

SUMMARY:

This reduction eliminates 98 positions, which represents a staff reduction of approximately 50 percent. These positions include Field Sales Managers, Sales Coordinator, Sales Representatives, Corporate Account Manager, and Lottery Marketing Specialists.

This reduction would result in a tremendous loss of sales and contributions to the Educational Enhancement Trust Fund. It would significantly increase the time between retailer visits from a Sales Representative. The time lost in the field would result in loss point-of-sale placements due to vendors who visit locations frequently and compete for that space. Response times to a get to a retailer location for urgent matters would significantly increase due to increased territory sizes for a Sales Representative, which could directly impact sales.

IMPACT OF REDUCTION: Significant

The Lottery has ranked its proposed reductions into three levels of impact:

Minimal Impact - These proposed reductions reflect cost savings and/or efficiencies identified by the Agency that can be taken with little to no impact.

Moderate Impact - These proposed reductions reflect identified reductions that if taken could or will have an impact to operations or services.

Significant Impact - These proposed reductions will have a direct impact on operations and/or services.

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POSITION DETAIL OF SALARIES AND BENEFITS:

|   | FTE    | BASE RATE  | ADDITIVES | BENEFITS | SUBTOTAL   | LAPSE % | LAPSED SALARIES AND BENEFITS |
|---|--------|------------|-----------|----------|------------|---------|------------------------------|
| A10 - SCH VIIIIB-2 RED FY22-23            |        |            |           |          |            |         |                              |
| CHANGES TO CURRENTLY AUTHORIZED POSITIONS |        |            |           |          |            |         |                              |
| P101 PROPOSED CLASS CODE                  |        |            |           |          |            |         |                              |
| 00028 001                                 | 98.00- | 4,780,491- |           | 887,174- | 5,667,665- | 0.00    | 5,667,665-                   |

| COL A10<br>SCH VIIIIB-2<br>RED FY22-23<br>POS      | AMOUNT | CODES                |
|--|--------|----------------------|
| LOTTERY, DEPARTMENT OF THE<br>GAMES AND OPERATIONS |        | 36000000<br>36030000 |
| GOV OPERATIONS/SUPPORT<br>GOVERNMENTAL OPERATIONS  |        | 16<br>1601.00.00.00  |
| STATE FUNDING REDUCTIONS                           |        | 3300000              |
| STAFF REDUCTIONS IN SALES                          |        | 3301310              |

POSITION DETAIL OF SALARIES AND BENEFITS:

| FTE                                       | BASE RATE  | ADDITIVES | BENEFITS | SUBTOTAL   | LAPSE % | LAPSED SALARIES AND BENEFITS |
|---|------------|-----------|----------|------------|---------|------------------------------|
| A10 - SCH VIIIIB-2 RED FY22-23            |            |           |          |            |         |                              |
| CHANGES TO CURRENTLY AUTHORIZED POSITIONS |            |           |          |            |         |                              |
| TOTALS FOR ISSUE BY FUND                  |            |           |          |            |         |                              |
| 2510 OPERATING TRUST FUND                 |            |           |          |            |         | 5,667,665-                   |
| 98.00-                                    | 4,780,491- |           | 887,174- | 5,667,665- |         | 5,667,665-                   |

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|  |          |          |  |  |  |                   |
|--|----------|----------|--|--|--|-------------------|
| STAFF REDUCTIONS IN DIVISION OF<br>SECURITY        |          |          |  |  |  | 3301320<br>000000 |
| SALARY RATE  |          |          |  |  |  |                   |
| SALARY RATE.....                                   | 246,239- |          |  |  |  |                   |
| =====  |          |          |  |  |  |                   |
| SALARIES AND BENEFITS                              |          |          |  |  |  | 010000            |
| OPERATING TRUST FUND -STATE                        | 4.00-    | 291,891- |  |  |  | 2510 1            |
| =====  |          |          |  |  |  |                   |
| TOTAL: STAFF REDUCTIONS IN DIVISION OF<br>SECURITY |          |          |  |  |  | 3301320           |
| TOTAL POSITIONS.....                               | 4.00-    |          |  |  |  |                   |
| TOTAL ISSUE.....                                   |          | 291,891- |  |  |  |                   |
| TOTAL SALARY RATE.....                             | 246,239- |          |  |  |  |                   |
| =====  |          |          |  |  |  |                   |

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AGENCY ISSUE NARRATIVE:  
 SCH VIIIIB-2 NARR 22-23 NARRATIVE: IT COMPONENT? NO  
 PRIORITY #60

ISSUE TITLE: Staff Reductions in the Division of Security



| COL A10<br>SCH VIIIIB-2<br>RED FY22-23<br>POS AMOUNT | CODES                |
|--|----------------------|
| LOTTERY, DEPARTMENT OF THE<br>GAMES AND OPERATIONS   | 36000000<br>36030000 |
| GOV OPERATIONS/SUPPORT<br>GOVERNMENTAL OPERATIONS    | 16<br>1601.00.00.00  |
| STATE FUNDING REDUCTIONS                             | 3300000              |
| STAFF REDUCTIONS IN DIVISION OF<br>SECURITY          | 3301320              |

SUMMARY:

This issue eliminates four positions in the Division of Security, which would have a negative impact on operations. The reduction could result in case openings and processing delays, impact the core security and business systems and day-to-day support of other business units with regards to business applications. This reduction could also impact timely completions of background checks for employees, vendors and retailers, building security and intelligence analysis.

IMPACT OF REDUCTION: Significant

The Lottery has ranked its proposed reductions into three levels of impact:

Minimal Impact - These proposed reductions reflect cost savings and/or efficiencies identified by the Agency that can be taken with little to no impact.

Moderate Impact - These proposed reductions reflect identified reductions that if taken could or will have an impact to operations or services.

Significant Impact - These proposed reductions will have a direct impact on operations and/or services.

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POSITION DETAIL OF SALARIES AND BENEFITS:

|   | FTE   | BASE RATE | ADDITIVES | BENEFITS | SUBTOTAL | LAPSE % | LAPSED SALARIES AND BENEFITS |
|---|-------|-----------|-----------|----------|----------|---------|------------------------------|
| A10 - SCH VIIIIB-2 RED FY22-23            |       |           |           |          |          |         |                              |
| CHANGES TO CURRENTLY AUTHORIZED POSITIONS |       |           |           |          |          |         |                              |
| P101 PROPOSED CLASS CODE                  |       |           |           |          |          |         |                              |
| 00038 001                                 | 4.00- | 246,239-  |           | 45,652-  | 291,891- | 0.00    | 291,891-                     |
| TOTALS FOR ISSUE BY FUND                  |       |           |           |          |          |         |                              |
| 2510 OPERATING TRUST FUND                 |       |           |           |          |          |         | 291,891-                     |
|   | 4.00- | 246,239-  |           | 45,652-  | 291,891- |         | 291,891-                     |

\*\*\*\*\*

| COL A10                             |                |               |
|-------------------------------------|----------------|---------------|
| SCH VIIIIB-2                        |                |               |
| RED FY22-23                         |                |               |
| POS                                 | AMOUNT         | CODES         |
| -----                               |                |               |
| LOTTERY, DEPARTMENT OF THE          |                | 36000000      |
| GAMES AND OPERATIONS                |                | 36030000      |
| GOV OPERATIONS/SUPPORT              |                | 16            |
| GOVERNMENTAL OPERATIONS             |                | 1601.00.00.00 |
| STATE FUNDING REDUCTIONS            |                | 3300000       |
| REDUCTION TO LEASE OR LEASE         |                |               |
| PURCHASE OF EQUIPMENT APPROPRIATION |                | 3301340       |
| SPECIAL CATEGORIES                  |                | 100000        |
| LEASE/PURCHASE/EQUIPMENT            |                | 105281        |
| OPERATING TRUST FUND                | -STATE 35,000- | 2510 1        |
|                                     | =====          |               |

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AGENCY ISSUE NARRATIVE:

SCH VIIIIB-2 NARR 22-23 NARRATIVE: IT COMPONENT? NO  
 PRIORITY #1

ISSUE TITLE: Reduction to Lease or Lease Purchase of Equipment Appropriation

SUMMARY:

This issue reduces budget authority in the Lease or Lease Purchase Appropriation category in order to better align the budget with the projected utilization. Based on prior reversions, this issue is not expected to have a negative impact on department operations.

IMPACT OF REDUCTION: Minimal

The Lottery has ranked its proposed reductions into three levels of impact:

Minimal Impact - These proposed reductions reflect cost savings and/or efficiencies identified by the Agency that can be taken with little to no impact.

Moderate Impact - These proposed reductions reflect identified reductions that if taken could or will have an impact to operations or services.

Significant Impact - These proposed reductions will have a direct impact on operations and/or services.

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| COL A10                          |                |               |
|----------------------------------|----------------|---------------|
| SCH VIIIIB-2                     |                |               |
| RED FY22-23                      |                |               |
| POS                              | AMOUNT         | CODES         |
| LOTTERY, DEPARTMENT OF THE       |                | 36000000      |
| GAMES AND OPERATIONS             |                | 36030000      |
| GOV OPERATIONS/SUPPORT           |                | 16            |
| GOVERNMENTAL OPERATIONS          |                | 1601.00.00.00 |
| STATE FUNDING REDUCTIONS         |                | 3300000       |
| REDUCTION IN CRIMINAL BACKGROUND |                |               |
| SCREENINGS                       |                | 3301490       |
| SPECIAL CATEGORIES               |                | 100000        |
| CONTRACTED SERVICES              |                | 100777        |
| OPERATING TRUST FUND             | -STATE 45,000- | 2510 1        |

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AGENCY ISSUE NARRATIVE:

SCH VIIIIB-2 NARR 22-23 NARRATIVE: IT COMPONENT? NO  
 PRIORITY #22

ISSUE TITLE: Reduction in Criminal Background Screenings

SUMMARY:

This reduction eliminates a criminal background screening at the point of retailer contract renewal, which occurs every four years. Currently, most U.S. Lotteries conduct investigations upon contract renewal. Approximately 12 percent of Florida Lottery renewals require an evaluation by the Division of Security as a result of retailer criminal histories being revealed through a Florida Department of Law Enforcement (FDLE) records search. After Security evaluation, approximately three percent of retailer contracts are terminated due to criminal activity of the officers/owners.

IMPACT OF REDUCTION: Significant

The Lottery has ranked its proposed reductions into three levels of impact:

Minimal Impact - These proposed reductions reflect cost savings and/or efficiencies identified by the Agency that can be taken with little to no impact.

Moderate Impact - These proposed reductions reflect identified reductions that if taken could or will have an impact to operations or services.

Significant Impact - These proposed reductions will have a direct impact on operations and/or services.

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| COL A10                                  |        |            |                      |
|--|--------|------------|----------------------|
| SCH VIIIIB-2                             |        |            |                      |
| RED FY22-23                              |        |            |                      |
| POS                                      | AMOUNT |            | CODES                |
| -----                                    |        |            |                      |
| LOTTERY, DEPARTMENT OF THE               |        |            | 36000000             |
| GAMES AND OPERATIONS                     |        |            | 36030000             |
| GOV OPERATIONS/SUPPORT                   |        |            | 16                   |
| GOVERNMENTAL OPERATIONS                  |        |            | <u>1601.00.00.00</u> |
| STATE FUNDING REDUCTIONS                 |        |            | 3300000              |
| REDUCTION IN PAID ADVERTISING AND        |        |            |                      |
| ADVERTISING AGENCY FEES                  |        |            | 3301560              |
| SPECIAL CATEGORIES                       |        |            | 100000               |
| ADVERTISING AGENCY FEES                  |        |            | 102378               |
| OPERATING TRUST FUND                     | -STATE | 299,578-   | 2510 1               |
|  |        | =====      |                      |
| PAID ADVERTISING/PROMOTION               |        |            | 102380               |
| OPERATING TRUST FUND                     | -STATE | 3,631,251- | 2510 1               |
|  |        | =====      |                      |
| TOTAL: REDUCTION IN PAID ADVERTISING AND |        |            | 3301560              |
| ADVERTISING AGENCY FEES                  |        |            |                      |
| TOTAL ISSUE.....                         |        | 3,930,829- |                      |
|  |        | =====      |                      |

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AGENCY ISSUE NARRATIVE:

SCH VIIIIB-2 NARR 22-23 NARRATIVE:  
 PRIORITY #29

IT COMPONENT? NO

ISSUE TITLE: Reduction in Paid Advertising and Advertising Agency Fees

SUMMARY:

This reduction of \$3,631,251 from the Paid Advertising appropriation category would negatively impact the department's ability to promote new games and promotions. The reduction would also impact lottery-related sales, and ultimately lead to a reduction in contributions to education. It would also negatively impact the department's ability to promote lottery activities via social media, third-party promotions, and sponsorships.

This issue also includes a \$299,578 reduction to the Advertising Agency Fees which is linked to the reduction in Paid Advertising. The Ad Agency Fee formula for Paid Advertising is 8.25 percent of the Paid Advertising budget. Reducing funding to support fees will limit the output of what the Advertising Agency will be able to produce on the department's behalf.

IMPACT OF REDUCTION: Significant

The Lottery has ranked its proposed reductions into three levels of impact:

Minimal Impact - These proposed reductions reflect cost savings and/or efficiencies identified by the Agency that can be taken with little to no impact.

| COL A10<br>SCH VIIIIB-2<br>RED FY22-23<br>POS AMOUNT         | CODES         |
|--|---------------|
| LOTTERY, DEPARTMENT OF THE                                   | 36000000      |
| GAMES AND OPERATIONS   | 36030000      |
| GOV OPERATIONS/SUPPORT                                       | 16            |
| GOVERNMENTAL OPERATIONS                                      | 1601.00.00.00 |
| STATE FUNDING REDUCTIONS                                     | 3300000       |
| REDUCTION IN PAID ADVERTISING AND<br>ADVERTISING AGENCY FEES | 3301560       |

Moderate Impact - These proposed reductions reflect identified reductions that if taken could or will have an impact to operations or services.

Significant Impact - These proposed reductions will have a direct impact on operations and/or services.

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|  |       |         |
|--|-------|---------|
| STAFF REDUCTIONS IN BRAND<br>MANAGEMENT        |       | 3301570 |
| SALARY RATE                                    |       | 000000  |
| SALARY RATE..... 244,495-                      | ===== |         |
| SALARIES AND BENEFITS                          |       | 010000  |
| OPERATING TRUST FUND -STATE 5.00- 289,868-     | ===== | 2510 1  |
| TOTAL: STAFF REDUCTIONS IN BRAND<br>MANAGEMENT |       | 3301570 |
| TOTAL POSITIONS..... 5.00-                     |       |         |
| TOTAL ISSUE..... 289,868-                      |       |         |
| TOTAL SALARY RATE..... 244,495-                | ===== |         |

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AGENCY ISSUE NARRATIVE:

SCH VIIIIB-2 NARR 22-23 NARRATIVE:  
 PRIORITY #30

IT COMPONENT? NO

ISSUE TITLE: Staff Reductions in Brand Management

SUMMARY:

This reduction eliminates five of the eight positions in Brand Management. This would significantly impact the department's ability to conduct the day-to-day business of marketing and advertising on behalf of the Lottery. Reducing the staff would force the department to limit on-sight activations, sponsorships, and promotions. It would limit oversight for: the Draw Studio contract, advertising monitoring, and the advertising budget. It would limit the amount of advertising output that can be managed, e.g., the total number of ads that can be produced. Further, it would impair the department's ability to further enhance the Player Education (Play Responsibly) initiatives, due to limited resources.

| COL A10<br>SCH VIIIIB-2<br>RED FY22-23<br>POS AMOUNT | CODES                |
|--|----------------------|
| LOTTERY, DEPARTMENT OF THE<br>GAMES AND OPERATIONS   | 36000000<br>36030000 |
| GOV OPERATIONS/SUPPORT<br>GOVERNMENTAL OPERATIONS    | 16<br>1601.00.00.00  |
| STATE FUNDING REDUCTIONS                             | 3300000              |
| STAFF REDUCTIONS IN BRAND<br>MANAGEMENT              | 3301570              |

IMPACT OF REDUCTION: Significant

The Lottery has ranked its proposed reductions into three levels of impact:

Minimal Impact - These proposed reductions reflect cost savings and/or efficiencies identified by the Agency that can be taken with little to no impact.

Moderate Impact - These proposed reductions reflect identified reductions that if taken could or will have an impact to operations or services.

Significant Impact - These proposed reductions will have a direct impact on operations and/or services.

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POSITION DETAIL OF SALARIES AND BENEFITS:

|   | FTE   | BASE RATE | ADDITIVES | BENEFITS | SUBTOTAL | LAPSE % | LAPSED SALARIES AND BENEFITS |
|---|-------|-----------|-----------|----------|----------|---------|------------------------------|
| A10 - SCH VIIIIB-2 RED FY22-23            |       |           |           |          |          |         |                              |
| CHANGES TO CURRENTLY AUTHORIZED POSITIONS |       |           |           |          |          |         |                              |
| P101 PROPOSED CLASS CODE                  |       |           |           |          |          |         |                              |
| 00022 001                                 | 5.00- | 244,495-  |           | 45,373-  | 289,868- | 0.00    | 289,868-                     |
| TOTALS FOR ISSUE BY FUND                  |       |           |           |          |          |         |                              |
| 2510 OPERATING TRUST FUND                 |       |           |           |          |          |         | 289,868-                     |
|   | 5.00- | 244,495-  |           | 45,373-  | 289,868- |         | 289,868-                     |

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| COL A10                               |                   |                      |
|---------------------------------------|-------------------|----------------------|
| SCH VIIIIB-2                          |                   |                      |
| RED FY22-23                           |                   |                      |
| POS                                   | AMOUNT            | CODES                |
| -----                                 |                   |                      |
| LOTTERY, DEPARTMENT OF THE            |                   | 36000000             |
| <u>GAMES AND OPERATIONS</u>           |                   | 36030000             |
| <u>GOV OPERATIONS/SUPPORT</u>         |                   | 16                   |
| <u>GOVERNMENTAL OPERATIONS</u>        |                   | <u>1601.00.00.00</u> |
| STATE FUNDING REDUCTIONS              |                   | 3300000              |
| STAFF REDUCTIONS IN OPERATIONS        |                   | 3301610              |
| SALARY RATE                           |                   | 000000               |
| SALARY RATE.....                      | 1,426,673-        |                      |
|                                       | =====             |                      |
| SALARIES AND BENEFITS                 |                   | 010000               |
|                                       | 23.00-            |                      |
| OPERATING TRUST FUND                  | -STATE 1,691,168- | 2510 1               |
|                                       | =====             |                      |
| TOTAL: STAFF REDUCTIONS IN OPERATIONS |                   | 3301610              |
| TOTAL POSITIONS.....                  | 23.00-            |                      |
| TOTAL ISSUE.....                      | 1,691,168-        |                      |
| TOTAL SALARY RATE.....                | 1,426,673-        |                      |
|                                       | =====             |                      |

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AGENCY ISSUE NARRATIVE:

SCH VIIIIB-2 NARR 22-23 NARRATIVE:  
 PRIORITY #34

IT COMPONENT? NO

ISSUE TITLE: Staff Reductions in Operations

SUMMARY:

This reduction eliminates 23 positions in Operations (seven vacant and 16 filled). This represents a 42 percent reduction in staff, and includes reductions in Software and Data Services, Systems, Network and Client Services, Computer Operations, and Production Control. This reduction could lead to the department's inability to effectively maintain the Lottery's critical business applications which could adversely impact the ability to pay prizes and vendors efficiently and promptly. Further, this reduction in staff would require training for remaining staff to maintain and support the network infrastructure and critical business functions.

IMPACT OF REDUCTION: Significant

The Lottery has ranked its proposed reductions into three levels of impact:

Minimal Impact - These proposed reductions reflect cost savings and/or efficiencies identified by the Agency that can be taken with little to no impact.

Moderate Impact - These proposed reductions reflect identified reductions that if taken could or will have an impact to operations or services.

Significant Impact - These proposed reductions will have a direct impact on operations and/or services.

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 COL A10  
 SCH VIIIIB-2  
 RED FY22-23  
 POS AMOUNT  
 -----  
 CODES

LOTTERY, DEPARTMENT OF THE 36000000  
GAMES AND OPERATIONS 36030000  
 GOV OPERATIONS/SUPPORT 16  
GOVERNMENTAL OPERATIONS 1601.00.00.00  
 STATE FUNDING REDUCTIONS 3300000  
 STAFF REDUCTIONS IN OPERATIONS 3301610

POSITION DETAIL OF SALARIES AND BENEFITS:

|   | FTE    | BASE RATE  | ADDITIVES | BENEFITS | SUBTOTAL   | LAPSE % | LAPSED SALARIES AND BENEFITS |
|---|--------|------------|-----------|----------|------------|---------|------------------------------|
| A10 - SCH VIIIIB-2 RED FY22-23            |        |            |           |          |            |         |                              |
| CHANGES TO CURRENTLY AUTHORIZED POSITIONS |        |            |           |          |            |         |                              |
| P101 PROPOSED CLASS CODE                  |        |            |           |          |            |         |                              |
| 00025 001                                 | 23.00- | 1,426,673- |           | 264,495- | 1,691,168- | 0.00    | 1,691,168-                   |
| TOTALS FOR ISSUE BY FUND                  |        |            |           |          |            |         |                              |
| 2510 OPERATING TRUST FUND                 |        |            |           |          |            |         | 1,691,168-                   |
|   | 23.00- | 1,426,673- |           | 264,495- | 1,691,168- |         | 1,691,168-                   |

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STAFF REDUCTION IN GRAPHICS 3301630  
 SALARY RATE 000000  
 SALARY RATE..... 77,455-  
 =====  
 SALARIES AND BENEFITS 010000  
 2.00-  
 OPERATING TRUST FUND -STATE 91,847- 2510 1  
 =====  
 TOTAL: STAFF REDUCTION IN GRAPHICS 3301630  
 TOTAL POSITIONS..... 2.00-  
 TOTAL ISSUE..... 91,847-  
 TOTAL SALARY RATE..... 77,455-  
 =====

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AGENCY ISSUE NARRATIVE:  
 SCH VIIIIB-2 NARR 22-23 NARRATIVE: IT COMPONENT? NO  
 PRIORITY #28



| COL A10<br>SCH VIIIIB-2<br>RED FY22-23<br>POS AMOUNT | CODES         |
|--|---------------|
| LOTTERY, DEPARTMENT OF THE                           | 36000000      |
| GAMES AND OPERATIONS                                 | 36030000      |
| GOV OPERATIONS/SUPPORT                               | 16            |
| GOVERNMENTAL OPERATIONS                              | 1601.00.00.00 |
| STATE FUNDING REDUCTIONS                             | 3300000       |
| STAFF REDUCTION IN GRAPHICS                          | 3301630       |

ISSUE TITLE: Staff Reduction in Graphics

SUMMARY:

This reduction eliminates two of the four positions in Graphics. This issue would result in negative impacts, including a reduction in point-of-sale (POS) output (which is a key driver of purchases/sales), limited resources for internal graphics needs, and limited sign recommendations for non-POS items (e.g., signage, website, etc.).

IMPACT OF REDUCTION: Significant

The Lottery has ranked its proposed reductions into three levels of impact:

Minimal Impact - These proposed reductions reflect cost savings and/or efficiencies identified by the Agency that can be taken with little to no impact.

Moderate Impact - These proposed reductions reflect identified reductions that if taken could or will have an impact to operations or services.

Significant Impact - These proposed reductions will have a direct impact on operations and/or services.

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POSITION DETAIL OF SALARIES AND BENEFITS:

|   | FTE   | BASE RATE | ADDITIVES | BENEFITS | SUBTOTAL | LAPSE % | LAPSED SALARIES AND BENEFITS |
|---|-------|-----------|-----------|----------|----------|---------|------------------------------|
| A10 - SCH VIIIIB-2 RED FY22-23            |       |           |           |          |          |         |                              |
| CHANGES TO CURRENTLY AUTHORIZED POSITIONS |       |           |           |          |          |         |                              |
| P101 PROPOSED CLASS CODE                  |       |           |           |          |          |         |                              |
| 00021 001                                 | 2.00- | 77,455-   |           | 14,392-  | 91,847-  | 0.00    | 91,847-                      |
| TOTALS FOR ISSUE BY FUND                  |       |           |           |          |          |         |                              |
| 2510 OPERATING TRUST FUND                 |       |           |           |          |          |         | 91,847-                      |
|   | 2.00- | 77,455-   |           | 14,392-  | 91,847-  |         | 91,847-                      |

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| COL A10                             |               |               |
|-------------------------------------|---------------|---------------|
| SCH VIIIIB-2                        |               |               |
| RED FY22-23                         |               |               |
| POS                                 | AMOUNT        | CODES         |
| LOTTERY, DEPARTMENT OF THE          |               | 36000000      |
| GAMES AND OPERATIONS                |               | 36030000      |
| GOV OPERATIONS/SUPPORT              |               | 16            |
| GOVERNMENTAL OPERATIONS             |               | 1601.00.00.00 |
| STATE FUNDING REDUCTIONS            |               | 3300000       |
| REDUCTION IN BACKGROUND CHECK COSTS |               | 3301730       |
| SPECIAL CATEGORIES                  |               | 100000        |
| CONTRACTED SERVICES                 |               | 100777        |
| OPERATING TRUST FUND                | -STATE 6,500- | 2510 1        |

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AGENCY ISSUE NARRATIVE:

SCH VIIIIB-2 NARR 22-23 NARRATIVE:  
 PRIORITY #25

IT COMPONENT? NO

ISSUE TITLE: Reduction in Background Check Costs

SUMMARY:

This issue represents a reduction in budget authority used to conduct background checks for employees, vendors, and contractors. The issue represents a 68 percent reduction to the budget annually allocated for these expenditures (\$9,500) and would severely impact the Division of Security's ability to complete necessary background reviews.

IMPACT OF REDUCTION: Significant

The Lottery has ranked its proposed reductions into three levels of impact:

Minimal Impact - These proposed reductions reflect cost savings and/or efficiencies identified by the Agency that can be taken with little to no impact.

Moderate Impact - These proposed reductions reflect identified reductions that if taken could or will have an impact to operations or services.

Significant Impact - These proposed reductions will have a direct impact on operations and/or services.

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| COL A10                                  |          |          |               |
|--|----------|----------|---------------|
| SCH VIIIIB-2                             |          |          |               |
| RED FY22-23                              |          |          |               |
| POS                                      | AMOUNT   |          | CODES         |
| -----                                    |          |          |               |
| LOTTERY, DEPARTMENT OF THE               |          |          | 36000000      |
| GAMES AND OPERATIONS                     |          |          | 36030000      |
| GOV OPERATIONS/SUPPORT                   |          |          | 16            |
| GOVERNMENTAL OPERATIONS                  |          |          | 1601.00.00.00 |
| STATE FUNDING REDUCTIONS                 |          |          | 3300000       |
| STAFF REDUCTION IN COMMUNICATIONS        |          |          | 3301860       |
| SALARY RATE                              |          |          | 000000        |
| SALARY RATE.....                         | 109,352- |          |               |
|  | =====    |          |               |
| SALARIES AND BENEFITS                    |          |          | 010000        |
|  | 2.00-    |          |               |
| OPERATING TRUST FUND                     | -STATE   | 129,635- | 2510 1        |
|  |          | =====    |               |
| TOTAL: STAFF REDUCTION IN COMMUNICATIONS |          |          | 3301860       |
| TOTAL POSITIONS.....                     | 2.00-    |          |               |
| TOTAL ISSUE.....                         |          | 129,635- |               |
| TOTAL SALARY RATE.....                   | 109,352- |          |               |
|  | =====    |          |               |

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AGENCY ISSUE NARRATIVE:

SCH VIIIIB-2 NARR 22-23 NARRATIVE:  
 PRIORITY #31

IT COMPONENT? NO

ISSUE TITLE: Staff Reduction in Communications

SUMMARY:

This reduction eliminates two of the three positions in the Communications Office. This reduction will significantly reduce the ability of the department to effectively communicate the Lottery message.

IMPACT OF REDUCTION: Significant

The Lottery has ranked its proposed reductions into three levels of impact:

Minimal Impact - These proposed reductions reflect cost savings and/or efficiencies identified by the Agency that can be taken with little to no impact.

Moderate Impact - These proposed reductions reflect identified reductions that if taken could or will have an impact to operations or services.

Significant Impact - These proposed reductions will have a direct impact on operations and/or services.

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 COL A10  
 SCH VIIIB-2  
 RED FY22-23  
 POS AMOUNT CODES  
 -----

LOTTERY, DEPARTMENT OF THE 36000000  
GAMES AND OPERATIONS 36030000  
 GOV OPERATIONS/SUPPORT 16  
GOVERNMENTAL OPERATIONS 1601.00.00.00  
 STATE FUNDING REDUCTIONS 3300000  
 STAFF REDUCTION IN COMMUNICATIONS 3301860

POSITION DETAIL OF SALARIES AND BENEFITS:

|   | FTE   | BASE RATE | ADDITIVES | BENEFITS | SUBTOTAL | LAPSE % | LAPSED SALARIES AND BENEFITS |
|---|-------|-----------|-----------|----------|----------|---------|------------------------------|
| A10 - SCH VIIIB-2 RED FY22-23             |       |           |           |          |          |         |                              |
| CHANGES TO CURRENTLY AUTHORIZED POSITIONS |       |           |           |          |          |         |                              |
| P101 PROPOSED CLASS CODE                  |       |           |           |          |          |         |                              |
| 00023 001                                 | 2.00- | 109,352-  |           | 20,283-  | 129,635- | 0.00    | 129,635-                     |
| TOTALS FOR ISSUE BY FUND                  |       |           |           |          |          |         |                              |
| 2510 OPERATING TRUST FUND                 |       |           |           |          |          |         | 129,635-                     |
|   | 2.00- | 109,352-  |           | 20,283-  | 129,635- |         | 129,635-                     |
|   | ===== | =====     | =====     | =====    | =====    |         | =====                        |

\*\*\*\*\*

REDUCE NUMBER OF COPIERS 3301950  
 SPECIAL CATEGORIES 100000  
 LEASE/PURCHASE/EQUIPMENT 105281

OPERATING TRUST FUND -STATE 76,810- 2510 1  
 =====

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AGENCY ISSUE NARRATIVE:  
 SCH VIIIB-2 NARR 22-23 NARRATIVE: IT COMPONENT? NO  
 PRIORITY #26

ISSUE TITLE: Reduce Number of Copiers

SUMMARY:

This issue reduces budget authority that supports the Lease/Purchase of copiers. The reduction would eliminate 85 percent of the department's estimated costs for copier leases, which would negatively impact employee productivity and result in maintenance issues on the remaining machines due to excess use.

| COL A10<br>SCH VIIIIB-2<br>RED FY22-23<br>POS AMOUNT | CODES         |
|--|---------------|
| LOTTERY, DEPARTMENT OF THE                           | 36000000      |
| GAMES AND OPERATIONS                                 | 36030000      |
| GOV OPERATIONS/SUPPORT                               | 16            |
| GOVERNMENTAL OPERATIONS                              | 1601.00.00.00 |
| STATE FUNDING REDUCTIONS                             | 3300000       |
| REDUCE NUMBER OF COPIERS                             | 3301950       |

IMPACT OF REDUCTION: Significant

The Lottery has ranked its proposed reductions into three levels of impact:

Minimal Impact - These proposed reductions reflect cost savings and/or efficiencies identified by the Agency that can be taken with little to no impact.

Moderate Impact - These proposed reductions reflect identified reductions that if taken could or will have an impact to operations or services.

Significant Impact - These proposed reductions will have a direct impact on operations and/or services.

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|  |         |
|--|---------|
| ELIMINATE THE ELECTRONIC DOCUMENT<br>MANAGEMENT SYSTEM | 33021C0 |
| SPECIAL CATEGORIES                                     | 100000  |
| CONTRACTED SERVICES                                    | 100777  |
| OPERATING TRUST FUND -STATE 44,888-                    | 2510 1  |

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AGENCY ISSUE NARRATIVE:

SCH VIIIIB-2 NARR 22-23 NARRATIVE:

IT COMPONENT? YES

PRIORITY #50

ISSUE TITLE: Eliminate the Electronic Document Management System

SUMMARY:

This issue eliminates funds that support the department's Electronic Document Management System (EDMS). The EDMS streamlines many paper-intensive businesses processes, manual workflows, and manual document retention activities, thereby enabling department staff to complete tasks more efficiently and effectively while provide the best customer service possible. Data is stored electronically, thus making department-wide access to critical information nearly instantaneous, allowing for more accurate decision making and faster task completion.

IMPACT OF REDUCTION: Significant

The Lottery has ranked its proposed reductions into three levels of impact:

| COL A10                           |        |                      |
|-----------------------------------|--------|----------------------|
| SCH VIIIIB-2                      |        |                      |
| RED FY22-23                       |        |                      |
| POS                               | AMOUNT | CODES                |
| -----                             |        |                      |
| LOTTERY, DEPARTMENT OF THE        |        | 36000000             |
| GAMES AND OPERATIONS              |        | 36030000             |
| GOV OPERATIONS/SUPPORT            |        | 16                   |
| GOVERNMENTAL OPERATIONS           |        | <u>1601.00.00.00</u> |
| STATE FUNDING REDUCTIONS          |        | 3300000              |
| ELIMINATE THE ELECTRONIC DOCUMENT |        |                      |
| MANAGEMENT SYSTEM                 |        | 33021C0              |

Minimal Impact - These proposed reductions reflect cost savings and/or efficiencies identified by the Agency that can be taken with little to no impact.

Moderate Impact - These proposed reductions reflect identified reductions that if taken could or will have an impact to operations or services.

Significant Impact - These proposed reductions will have a direct impact on operations and/or services.

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|                                   |        |         |
|-----------------------------------|--------|---------|
| REDUCE CONDUCT OF MARKET RESEARCH |        |         |
| FOCUS GROUPS                      |        | 3302120 |
| EXPENSES                          |        | 040000  |
| OPERATING TRUST FUND              | -STATE | 7,218-  |
|                                   |        | =====   |
|                                   |        | 2510 1  |

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AGENCY ISSUE NARRATIVE:  
 SCH VIIIIB-2 NARR 22-23 NARRATIVE:  
 PRIORITY #39

IT COMPONENT? NO

ISSUE TITLE: Reduce Conduct of Market Research Focus Groups

SUMMARY:

This issue reduces budget authority used for travel to conduct market research focus groups. The market research that is conducted directly influences business decisions that guide the sales team and have a direct correlation with the sales successes of the department.

IMPACT OF REDUCTION: Significant

The Lottery has ranked its proposed reductions into three levels of impact:

Minimal Impact - These proposed reductions reflect cost savings and/or efficiencies identified by the Agency that can be taken with little to no impact.

Moderate Impact - These proposed reductions reflect identified reductions that if taken could or will have an impact to operations or services.

| COL A10                           |        |                      |
|-----------------------------------|--------|----------------------|
| SCH VIIIIB-2                      |        |                      |
| RED FY22-23                       |        |                      |
| POS                               | AMOUNT | CODES                |
| -----                             |        |                      |
| LOTTERY, DEPARTMENT OF THE        |        | 36000000             |
| GAMES AND OPERATIONS              |        | 36030000             |
| GOV OPERATIONS/SUPPORT            |        | 16                   |
| GOVERNMENTAL OPERATIONS           |        | <u>1601.00.00.00</u> |
| STATE FUNDING REDUCTIONS          |        | 3300000              |
| REDUCE CONDUCT OF MARKET RESEARCH |        |                      |
| FOCUS GROUPS                      |        | 3302120              |

Significant Impact - These proposed reductions will have a direct impact on operations and/or services.

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|                                       |         |         |
|---------------------------------------|---------|---------|
| STAFF REDUCTION IN INFORMATION        |         |         |
| SECURITY MANAGEMENT                   |         | 3302130 |
| SALARY RATE                           |         | 000000  |
| SALARY RATE.....                      | 74,787- |         |
|                                       | =====   |         |
| SALARIES AND BENEFITS                 |         | 010000  |
|                                       | 1.00-   |         |
| OPERATING TRUST FUND -STATE           | 88,643- | 2510 1  |
|                                       | =====   |         |
| TOTAL: STAFF REDUCTION IN INFORMATION |         | 3302130 |
| SECURITY MANAGEMENT                   |         |         |
| TOTAL POSITIONS.....                  | 1.00-   |         |
| TOTAL ISSUE.....                      | 88,643- |         |
| TOTAL SALARY RATE.....                | 74,787- |         |
|                                       | =====   |         |

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AGENCY ISSUE NARRATIVE:

SCH VIIIIB-2 NARR 22-23 NARRATIVE:  
 PRIORITY #51

IT COMPONENT? NO

ISSUE TITLE: Staff Reduction in Information Security Management

SUMMARY:

This reduction eliminates the Data Security Administrator II position, which represents one of the three positions in Information Security Management, a 33 percent reduction in staffing. This is a highly critical position in an area that ensures the security of the department's information technology systems and infrastructure.

IMPACT OF REDUCTION: Significant

The Lottery has ranked its proposed reductions into three levels of impact:

Minimal Impact - These proposed reductions reflect cost savings and/or efficiencies identified by the Agency that can be taken with little to no impact.

| COL A10<br>SCH VIIIIB-2<br>RED FY22-23<br>POS         | AMOUNT | CODES                |
|---|--------|----------------------|
| LOTTERY, DEPARTMENT OF THE<br>GAMES AND OPERATIONS    |        | 36000000<br>36030000 |
| GOV OPERATIONS/SUPPORT<br>GOVERNMENTAL OPERATIONS     |        | 16<br>1601.00.00.00  |
| STATE FUNDING REDUCTIONS                              |        | 3300000              |
| STAFF REDUCTION IN INFORMATION<br>SECURITY MANAGEMENT |        | 3302130              |

Moderate Impact - These proposed reductions reflect identified reductions that if taken could or will have an impact to operations or services.

Significant Impact - These proposed reductions will have a direct impact on operations and/or services.

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POSITION DETAIL OF SALARIES AND BENEFITS:

|   | FTE   | BASE RATE | ADDITIVES | BENEFITS | SUBTOTAL | LAPSE % | LAPSED SALARIES AND BENEFITS |
|---|-------|-----------|-----------|----------|----------|---------|------------------------------|
| A10 - SCH VIIIIB-2 RED FY22-23            |       |           |           |          |          |         |                              |
| CHANGES TO CURRENTLY AUTHORIZED POSITIONS |       |           |           |          |          |         |                              |
| P101 PROPOSED CLASS CODE<br>00033 001     | 1.00- | 74,787-   |           | 13,856-  | 88,643-  | 0.00    | 88,643-                      |
| TOTALS FOR ISSUE BY FUND                  |       |           |           |          |          |         |                              |
| 2510 OPERATING TRUST FUND                 |       |           |           |          |          |         | 88,643-                      |
|   | 1.00- | 74,787-   |           | 13,856-  | 88,643-  |         | 88,643-                      |

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STAFF REDUCTION IN SOFTWARE QUALITY  
 ASSURANCE  
 SALARY RATE  
 SALARY RATE..... 129,697-  
 =====

3302140  
 000000



| COL A10                                    |        |          |               |
|--|--------|----------|---------------|
| SCH VIIIIB-2                               |        |          |               |
| RED FY22-23                                |        |          |               |
| POS  | AMOUNT |          | CODES         |
| -----                                      |        |          |               |
| LOTTERY, DEPARTMENT OF THE                 |        |          | 36000000      |
| GAMES AND OPERATIONS                       |        |          | 36030000      |
| GOV OPERATIONS/SUPPORT                     |        |          | 16            |
| GOVERNMENTAL OPERATIONS                    |        |          | 1601.00.00.00 |
| STATE FUNDING REDUCTIONS                   |        |          | 3300000       |
| STAFF REDUCTION IN SOFTWARE QUALITY        |        |          |               |
| ASSURANCE                                  |        |          | 3302140       |
| SALARIES AND BENEFITS                      |        |          | 010000        |
|  | 2.00-  |          |               |
| OPERATING TRUST FUND                       | -STATE | 153,738- | 2510 1        |
|  | =====  |          |               |
| TOTAL: STAFF REDUCTION IN SOFTWARE QUALITY |        |          | 3302140       |
| ASSURANCE                                  |        |          |               |
| TOTAL POSITIONS.....                       | 2.00-  |          |               |
| TOTAL ISSUE.....                           |        | 153,738- |               |
| TOTAL SALARY RATE.....                     |        | 129,697- |               |
|  | =====  |          |               |

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AGENCY ISSUE NARRATIVE:

SCH VIIIIB-2 NARR 22-23 NARRATIVE: IT COMPONENT? NO  
 PRIORITY #55

ISSUE TITLE: Staff Reduction in Software Quality Assurance

SUMMARY:

This reduction eliminates two positions in Software Quality Assurance, which represents a staff reduction of 40 percent. The team ensures that gaming system software changes introduced to the system keep the system selling tickets and paying prizes. This reduction would significantly impact the team's ability to thoroughly test games changes. Game changes are essential to keeping products fresh, players engaged, and have a direct impact on sales. Each member of the team is vital to the build, test, correct cycle that keeps the system operating effectively. Should a software issue prevent the Lottery from selling tickets for just one day, the impact can be measured in millions of dollars in lost transfers to education.

IMPACT OF REDUCTION: Significant

The Lottery has ranked its proposed reductions into three levels of impact:

Minimal Impact - These proposed reductions reflect cost savings and/or efficiencies identified by the Agency that can be taken with little to no impact.

Moderate Impact - These proposed reductions reflect identified reductions that if taken could or will have an impact to operations or services.

Significant Impact - These proposed reductions will have a direct impact on operations and/or services.

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| COL A10<br>SCH VIIIIB-2<br>RED FY22-23<br>POS AMOUNT | CODES         |
|--|---------------|
| LOTTERY, DEPARTMENT OF THE                           | 36000000      |
| GAMES AND OPERATIONS                                 | 36030000      |
| GOV OPERATIONS/SUPPORT                               | 16            |
| GOVERNMENTAL OPERATIONS                              | 1601.00.00.00 |
| STATE FUNDING REDUCTIONS                             | 3300000       |
| STAFF REDUCTION IN SOFTWARE QUALITY                  |               |
| ASSURANCE  | 3302140       |

POSITION DETAIL OF SALARIES AND BENEFITS:

|   | FTE   | BASE RATE | ADDITIVES | BENEFITS | SUBTOTAL | LAPSE % | LAPSED SALARIES AND BENEFITS |
|---|-------|-----------|-----------|----------|----------|---------|------------------------------|
| A10 - SCH VIIIIB-2 RED FY22-23            |       |           |           |          |          |         |                              |
| CHANGES TO CURRENTLY AUTHORIZED POSITIONS |       |           |           |          |          |         |                              |
| P101 PROPOSED CLASS CODE                  |       |           |           |          |          |         |                              |
| 00035 001                                 | 2.00- | 129,697-  |           | 24,041-  | 153,738- | 0.00    | 153,738-                     |
| TOTALS FOR ISSUE BY FUND                  |       |           |           |          |          |         |                              |
| 2510 OPERATING TRUST FUND                 |       |           |           |          |          |         | 153,738-                     |
|   | 2.00- | 129,697-  |           | 24,041-  | 153,738- |         | 153,738-                     |

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|                                 |          |          |  |  |  |  |         |
|---------------------------------|----------|----------|--|--|--|--|---------|
| STAFF REDUCTION IN GAMES        |          |          |  |  |  |  |         |
| ADMINISTRATION                  |          |          |  |  |  |  | 3302150 |
| SALARY RATE                     |          |          |  |  |  |  | 000000  |
| SALARY RATE.....                | 509,328- |          |  |  |  |  |         |
| SALARIES AND BENEFITS           |          |          |  |  |  |  | 010000  |
| OPERATING TRUST FUND -STATE     | 9.50-    | 603,809- |  |  |  |  | 2510 1  |
| TOTAL: STAFF REDUCTION IN GAMES |          |          |  |  |  |  | 3302150 |
| ADMINISTRATION                  |          |          |  |  |  |  |         |
| TOTAL POSITIONS.....            | 9.50-    |          |  |  |  |  |         |
| TOTAL ISSUE.....                |          | 603,809- |  |  |  |  |         |
| TOTAL SALARY RATE.....          | 509,328- |          |  |  |  |  |         |

| COL A10<br>SCH VIIIIB-2<br>RED FY22-23<br>POS AMOUNT | CODES                |
|--|----------------------|
| LOTTERY, DEPARTMENT OF THE<br>GAMES AND OPERATIONS   | 36000000<br>36030000 |
| GOV OPERATIONS/SUPPORT<br>GOVERNMENTAL OPERATIONS    | 16<br>1601.00.00.00  |
| STATE FUNDING REDUCTIONS                             | 3300000              |
| STAFF REDUCTION IN GAMES<br>ADMINISTRATION           | 3302150              |

AGENCY ISSUE NARRATIVE:

SCH VIIIIB-2 NARR 22-23 NARRATIVE:  
 PRIORITY #54

IT COMPONENT? NO

ISSUE TITLE: Staff Reduction in Games Administration

SUMMARY:

This reduction eliminates nine and a half (9.5) positions in Games Administration, which represents a staff reduction of 39 percent. The team is responsible for draw processing and customer service. This reduction would make it impossible for the Lottery to conduct and process 79 draw game drawings each week and one second chance draw monthly in a secure and auditable fashion. The department's ability to conduct and maintain the integrity of draws directly impacts tickets sales. Maintaining customer loyalty and appreciation is vital to the Lottery's business. Reducing positions from the Games Administration team would decrease customer satisfaction and increase wait times for customer service. Players could perceive those service changes as negative and choose to no longer buy Lottery products as a result of the decrease in customer service.

IMPACT OF REDUCTION: Significant

The Lottery has ranked its proposed reductions into three levels of impact:

Minimal Impact - These proposed reductions reflect cost savings and/or efficiencies identified by the Agency that can be taken with little to no impact.

Moderate Impact - These proposed reductions reflect identified reductions that if taken could or will have an impact to operations or services.

Significant Impact - These proposed reductions will have a direct impact on operations and/or services.

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| COL A10<br>SCH VIIIIB-2<br>RED FY22-23<br>POS AMOUNT | CODES                |
|--|----------------------|
| LOTTERY, DEPARTMENT OF THE<br>GAMES AND OPERATIONS   | 36000000<br>36030000 |
| GOV OPERATIONS/SUPPORT<br>GOVERNMENTAL OPERATIONS    | 16<br>1601.00.00.00  |
| STATE FUNDING REDUCTIONS                             | 3300000              |
| STAFF REDUCTION IN GAMES<br>ADMINISTRATION           | 3302150              |

POSITION DETAIL OF SALARIES AND BENEFITS:

|   | FTE   | BASE RATE | ADDITIVES | BENEFITS | SUBTOTAL | LAPSE % | LAPSED SALARIES AND BENEFITS |
|---|-------|-----------|-----------|----------|----------|---------|------------------------------|
| A10 - SCH VIIIIB-2 RED FY22-23            |       |           |           |          |          |         |                              |
| CHANGES TO CURRENTLY AUTHORIZED POSITIONS |       |           |           |          |          |         |                              |
| P101 PROPOSED CLASS CODE                  |       |           |           |          |          |         |                              |
| 00034 001                                 | 9.50- | 509,328-  |           | 94,481-  | 603,809- | 0.00    | 603,809-                     |
| TOTALS FOR ISSUE BY FUND                  |       |           |           |          |          |         |                              |
| 2510 OPERATING TRUST FUND                 |       |           |           |          |          |         | 603,809-                     |
|   | 9.50- | 509,328-  |           | 94,481-  | 603,809- |         | 603,809-                     |

|   |  |         |  |  |  |  |         |
|---|--|---------|--|--|--|--|---------|
| ELIMINATE USE OF THE CHERWELL<br>SERVICE PLATFORM |  |         |  |  |  |  | 33022C0 |
| SPECIAL CATEGORIES                                |  |         |  |  |  |  | 100000  |
| CONTRACTED SERVICES                               |  |         |  |  |  |  | 100777  |
| OPERATING TRUST FUND -STATE                       |  | 50,032- |  |  |  |  | 2510 1  |

AGENCY ISSUE NARRATIVE:  
 SCH VIIIIB-2 NARR 22-23 NARRATIVE:  
 PRIORITY #13

IT COMPONENT? YES

ISSUE TITLE: Eliminate Use of the Cherwell Service Platform

SUMMARY:

This reduction eliminates the use of the Cherwell Service Platform product. This elimination would require the department to revert to old, manual processes for certain human resource and information technology functions, leading to

| COL A10<br>SCH VIIIIB-2<br>RED FY22-23<br>POS AMOUNT | CODES         |
|--|---------------|
| LOTTERY, DEPARTMENT OF THE                           | 36000000      |
| GAMES AND OPERATIONS                                 | 36030000      |
| GOV OPERATIONS/SUPPORT                               | 16            |
| GOVERNMENTAL OPERATIONS                              | 1601.00.00.00 |
| STATE FUNDING REDUCTIONS                             | 3300000       |
| ELIMINATE USE OF THE CHERWELL                        |               |
| SERVICE PLATFORM                                     | 33022C0       |

inefficiencies and would prevent the department from improving and streamlining future processes. The platform also allows for improved measurement and metrics reporting.

IMPACT OF REDUCTION: Significant

The Lottery has ranked its proposed reductions into three levels of impact:

Minimal Impact - These proposed reductions reflect cost savings and/or efficiencies identified by the Agency that can be taken with little to no impact.

Moderate Impact - These proposed reductions reflect identified reductions that if taken could or will have an impact to operations or services.

Significant Impact - These proposed reductions will have a direct impact on operations and/or services.

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|                                  |         |
|----------------------------------|---------|
| REDUCTION TO RETAILER INCENTIVES | 3302200 |
| SPECIAL CATEGORIES               | 100000  |
| RETAILER INCENTIVES              | 102388  |

|                      |        |          |      |   |
|----------------------|--------|----------|------|---|
| OPERATING TRUST FUND | -STATE | 500,000- | 2510 | 1 |
| =====                |        |          |      |   |

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AGENCY ISSUE NARRATIVE:

SCH VIIIIB-2 NARR 22-23 NARRATIVE:  
 PRIORITY #47

IT COMPONENT? NO

ISSUE TITLE: Reduction to Retailer Incentives

SUMMARY:

This issue reduces the budget authority in the Retailer Incentives appropriation category by 21.5 percent. Retailer incentives are a highly effective resource to attract retailers to sell tickets and reward them for participating in promotions. Research has shown higher sales during promotional periods, so it is likely that this reduction would negatively impact transfers to the Educational Enhancement Trust Fund.

IMPACT OF REDUCTION: Significant

| COL A10<br>SCH VIIIIB-2<br>RED FY22-23<br>POS AMOUNT | CODES         |
|--|---------------|
| LOTTERY, DEPARTMENT OF THE                           | 36000000      |
| GAMES AND OPERATIONS                                 | 36030000      |
| GOV OPERATIONS/SUPPORT                               | 16            |
| GOVERNMENTAL OPERATIONS                              | 1601.00.00.00 |
| STATE FUNDING REDUCTIONS                             | 3300000       |
| REDUCTION TO RETAILER INCENTIVES                     | 3302200       |

The Lottery has ranked its proposed reductions into three levels of impact:

Minimal Impact - These proposed reductions reflect cost savings and/or efficiencies identified by the Agency that can be taken with little to no impact.

Moderate Impact - These proposed reductions reflect identified reductions that if taken could or will have an impact to operations or services.

Significant Impact - These proposed reductions will have a direct impact on operations and/or services.

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|   |         |
|---|---------|
| ELIMINATE THE EMERGENCY<br>NOTIFICATION SYSTEM CONTRACT | 3302230 |
| SPECIAL CATEGORIES                                      | 100000  |
| CONTRACTED SERVICES                                     | 100777  |

|                                     |        |
|-------------------------------------|--------|
| OPERATING TRUST FUND -STATE 10,554- | 2510 1 |
| =====                               |        |

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AGENCY ISSUE NARRATIVE:  
 SCH VIIIIB-2 NARR 22-23 NARRATIVE:  
 PRIORITY #23

IT COMPONENT? NO

ISSUE TITLE: Eliminate the Emergency Notification System Contract

SUMMARY:

This reduction eliminates budget authority that supports the contract for the department's emergency notification system. This service provides for timely communication to department employees during times of emergency by providing mass notification concerning preparation, response, office closures and other activities related to emergency management.

IMPACT OF REDUCTION: Significant

The Lottery has ranked its proposed reductions into three levels of impact:

Minimal Impact - These proposed reductions reflect cost savings and/or efficiencies identified by the Agency that can be taken with little to no impact.

Moderate Impact - These proposed reductions reflect identified reductions that if taken could or will have an impact to

| COL A10<br>SCH VIIIIB-2<br>RED FY22-23<br>POS AMOUNT                                | CODES                |
|---|----------------------|
| LOTTERY, DEPARTMENT OF THE<br>GAMES AND OPERATIONS                                  | 36000000<br>36030000 |
| GOV OPERATIONS/SUPPORT<br>GOVERNMENTAL OPERATIONS                                   | 16<br>1601.00.00.00  |
| STATE FUNDING REDUCTIONS<br>ELIMINATE THE EMERGENCY<br>NOTIFICATION SYSTEM CONTRACT | 3300000<br>3302230   |

operations or services.

Significant Impact - These proposed reductions will have a direct impact on operations and/or services.

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|  |                   |
|--|-------------------|
| REDUCE DRAW AGENTS AND<br>ACCREDITATION MANAGER<br>OTHER PERSONAL SERVICES | 3302240<br>030000 |
| OPERATING TRUST FUND -STATE 50,000-  | 2510 1            |

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AGENCY ISSUE NARRATIVE:

SCH VIIIIB-2 NARR 22-23 NARRATIVE:  
 PRIORITY #57

IT COMPONENT? NO

ISSUE TITLE: Reduce Draw Agents and Accreditation Manager

SUMMARY:

This reduction eliminates budget authority that supports draw agents and the accreditation manager. Reducing draw agents will have a significant impact on the Division of Security's responsibilities outlined in Chapter 24, Florida Statutes. In addition, the accreditation manager, who is responsible for ensuring that the Division of Security maintains its accredited status with the Commission for Law Enforcement Accreditation. This is a crucial program that ensures that the Division of Security meets all required standards and is held to the highest of industry standards for public safety. The reduction would significantly impact the department's ability to ensure the integrity of the Lottery through the delivery of professional services and to meet the statutory requirements for draw management.

IMPACT OF REDUCTION: Significant

The Lottery has ranked its proposed reductions into three levels of impact:

Minimal Impact - These proposed reductions reflect cost savings and/or efficiencies identified by the Agency that can be taken with little to no impact.

Moderate Impact - These proposed reductions reflect identified reductions that if taken could or will have an impact to operations or services.

| COL A10<br>SCH VIIIB-2<br>RED FY22-23<br>POS AMOUNT | CODES                |
|---|----------------------|
| LOTTERY, DEPARTMENT OF THE<br>GAMES AND OPERATIONS  | 36000000<br>36030000 |
| GOV OPERATIONS/SUPPORT<br>GOVERNMENTAL OPERATIONS   | 16<br>1601.00.00.00  |
| STATE FUNDING REDUCTIONS                            | 3300000              |
| REDUCE DRAW AGENTS AND<br>ACCREDITATION MANAGER     | 3302240              |

Significant Impact - These proposed reductions will have a direct impact on operations and/or services.  
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|  |                   |
|--|-------------------|
| ELIMINATE FEES AND DUES FOR THE<br>DIVISION OF SECURITY'S LAW<br>ENFORCEMENT STAFF<br>EXPENSES | 3302250<br>040000 |
| OPERATING TRUST FUND -STATE 1,264-   | 2510 1            |

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AGENCY ISSUE NARRATIVE:  
 SCH VIIIB-2 NARR 22-23 NARRATIVE: IT COMPONENT? NO  
 PRIORITY #21

ISSUE TITLE: Eliminate Fees and Dues for the Division of Security's Law Enforcement Staff

SUMMARY:

This reduction eliminates budget authority that supports fees and dues to provide staff in the Division of Security with essential training focused on leadership development, professional development, and emergency services training. The Division of Security's ability to network with other law enforcement agencies and maintain current training for staff would be significantly impacted with the elimination of this allocation.

IMPACT OF REDUCTION: Significant

The Lottery has ranked its proposed reductions into three levels of impact:

Minimal Impact - These proposed reductions reflect cost savings and/or efficiencies identified by the Agency that can be taken with little to no impact.

Moderate Impact - These proposed reductions reflect identified reductions that if taken could or will have an impact to operations or services.

Significant Impact - These proposed reductions will have a direct impact on operations and/or services.  
 \*\*\*\*\*



| COL A10                            |         |                      |
|------------------------------------|---------|----------------------|
| SCH VIIIIB-2                       |         |                      |
| RED FY22-23                        |         |                      |
| POS                                | AMOUNT  | CODES                |
| LOTTERY, DEPARTMENT OF THE         |         | 36000000             |
| GAMES AND OPERATIONS               |         | 36030000             |
| GOV OPERATIONS/SUPPORT             |         | 16                   |
| GOVERNMENTAL OPERATIONS            |         | <u>1601.00.00.00</u> |
| STATE FUNDING REDUCTIONS           |         | 3300000              |
| REDUCE FUNDING FOR THE DIVISION OF |         |                      |
| SECURITY'S COMPLIANCE OPERATIONS   |         | 3302260              |
| EXPENSES                           |         | 040000               |
| OPERATING TRUST FUND               | -STATE  |                      |
|                                    | 15,000- | 2510 1               |
|                                    | =====   |                      |

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AGENCY ISSUE NARRATIVE:

SCH VIIIIB-2 NARR 22-23 NARRATIVE: IT COMPONENT? NO  
 PRIORITY #58

ISSUE TITLE: Reduce Funding for the Division of Security's Compliance Operations

SUMMARY:

This issue reduces budget authority used for compliance operations, inspections, and retailer education. This reduction would have a direct, negative impact on the Division of Security's ability to ensure the integrity of Lottery games. Retailers would go unchecked when complaints of fraudulent activity are reported.

IMPACT OF REDUCTION: Significant

The Lottery has ranked its proposed reductions into three levels of impact:

Minimal Impact - These proposed reductions reflect cost savings and/or efficiencies identified by the Agency that can be taken with little to no impact.

Moderate Impact - These proposed reductions reflect identified reductions that if taken could or will have an impact to operations or services.

Significant Impact - These proposed reductions will have a direct impact on operations and/or services.

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| COL A10                                  |                 |               |
|--|-----------------|---------------|
| SCH VIIIIB-2                             |                 |               |
| RED FY22-23                              |                 |               |
| POS                                      | AMOUNT          | CODES         |
| LOTTERY, DEPARTMENT OF THE               |                 | 36000000      |
| GAMES AND OPERATIONS                     |                 | 36030000      |
| GOV OPERATIONS/SUPPORT                   |                 | 16            |
| GOVERNMENTAL OPERATIONS                  |                 | 1601.00.00.00 |
| STATE FUNDING REDUCTIONS                 |                 | 3300000       |
| ELIMINATE FUNDING FOR DRAW AUDITING FIRM |                 | 3302270       |
| SPECIAL CATEGORIES                       |                 | 100000        |
| CONTRACTED SERVICES                      |                 | 100777        |
| OPERATING TRUST FUND                     | -STATE 246,000- | 2510 1        |

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AGENCY ISSUE NARRATIVE:

SCH VIIIIB-2 NARR 22-23 NARRATIVE:  
 PRIORITY #59

IT COMPONENT? NO

ISSUE TITLE: Eliminate Funding for Draw Auditing Firm

SUMMARY:

This reduction eliminates budget authority used to support the department's contracted draw auditor. This firm audits terminal games and raffles, second chance drawings, and promotional events. This eliminates the Division of Security's ability to conduct draws and meet its draw management responsibilities outlined in Chapter 24, Florida Statutes.

IMPACT OF REDUCTION: Significant

The Lottery has ranked its proposed reductions into three levels of impact:

Minimal Impact - These proposed reductions reflect cost savings and/or efficiencies identified by the Agency that can be taken with little to no impact.

Moderate Impact - These proposed reductions reflect identified reductions that if taken could or will have an impact to operations or services.

Significant Impact - These proposed reductions will have a direct impact on operations and/or services.

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| COL A10                      |                |               |
|------------------------------|----------------|---------------|
| SCH VIIIIB-2                 |                |               |
| RED FY22-23                  |                |               |
| POS                          | AMOUNT         | CODES         |
| LOTTERY, DEPARTMENT OF THE   |                | 36000000      |
| GAMES AND OPERATIONS         |                | 36030000      |
| GOV OPERATIONS/SUPPORT       |                | 16            |
| GOVERNMENTAL OPERATIONS      |                | 1601.00.00.00 |
| STATE FUNDING REDUCTIONS     |                | 3300000       |
| ELIMINATE FUNDING FOR THE    |                |               |
| MAINTENANCE OF DRAW MACHINES |                | 3302280       |
| SPECIAL CATEGORIES           |                | 100000        |
| CONTRACTED SERVICES          |                | 100777        |
| OPERATING TRUST FUND         | -STATE 15,939- | 2510 1        |

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AGENCY ISSUE NARRATIVE:

SCH VIIIIB-2 NARR 22-23 NARRATIVE: IT COMPONENT? NO  
 PRIORITY #61

ISSUE TITLE: Eliminate Funding for the Maintenance of Draw Machines

SUMMARY:

This reduction eliminates budget authority used to support the maintenance of the department's draw machines. Without proper maintenance, draw machines will fail, impacting the integrity of draw games and likely resulting in decreased transfers in support of education.

IMPACT OF REDUCTION IN FISCAL YEAR 2021-22: Significant

The Lottery has ranked its proposed reductions into three levels of impact:

Minimal Impact - These proposed reductions reflect cost savings and/or efficiencies identified by the Agency that can be taken with little to no impact.

Moderate Impact - These proposed reductions reflect identified reductions that if taken could or will have an impact to operations or services.

Significant Impact - These proposed reductions will have a direct impact on operations and/or services.

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| COL A10                           |        |                      |
|-----------------------------------|--------|----------------------|
| SCH VIIIIB-2                      |        |                      |
| RED FY22-23                       |        |                      |
| POS                               | AMOUNT | CODES                |
| -----                             |        |                      |
| LOTTERY, DEPARTMENT OF THE        |        | 36000000             |
| <u>GAMES AND OPERATIONS</u>       |        | 36030000             |
| <u>GOV OPERATIONS/SUPPORT</u>     |        | 16                   |
| <u>GOVERNMENTAL OPERATIONS</u>    |        | <u>1601.00.00.00</u> |
| STATE FUNDING REDUCTIONS          |        | 3300000              |
| REDUCE CONSULTING SERVICE SUPPORT |        | 33025C0              |
| SPECIAL CATEGORIES                |        | 100000               |
| CONTRACTED SERVICES               |        | 100777               |
|                                   |        |                      |
| OPERATING TRUST FUND              | -STATE | 10,000-              |
|                                   | =====  |                      |
|                                   |        | 2510 1               |

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AGENCY ISSUE NARRATIVE:

SCH VIIIIB-2 NARR 22-23 NARRATIVE:  
 PRIORITY #24

IT COMPONENT? YES

ISSUE TITLE: Reduce Consulting Service Support

SUMMARY:

This issue reduces budget authority used to support consulting services that provide specialized assistance to information technology staff. Specifically, this issue reduces \$10,000 that provides consulting support for the WinTel Network. The vendor assistance is needed as the department transitions from the old Modular Smart Arrays (MSA) Storage Area Network (SAN) to the Nimble SAN. The budget authority is needed should there issues that require support assistance that department staff are unable to provide.

IMPACT OF REDUCTION: Significant

The Lottery has ranked its proposed reductions into three levels of impact:

Minimal Impact - These proposed reductions reflect cost savings and/or efficiencies identified by the Agency that can be taken with little to no impact.

Moderate Impact - These proposed reductions reflect identified reductions that if taken could or will have an impact to operations or services.

Significant Impact - These proposed reductions will have a direct impact on operations and/or services.

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| COL A10                            |        |               |
|------------------------------------|--------|---------------|
| SCH VIIIIB-2                       |        |               |
| RED FY22-23                        |        |               |
| POS                                | AMOUNT | CODES         |
| LOTTERY, DEPARTMENT OF THE         |        | 36000000      |
| GAMES AND OPERATIONS               |        | 36030000      |
| GOV OPERATIONS/SUPPORT             |        | 16            |
| GOVERNMENTAL OPERATIONS            |        | 1601.00.00.00 |
| STATE FUNDING REDUCTIONS           |        | 3300000       |
| REDUCE CONTRACTED GRAPHICS SUPPORT |        | 33088C0       |
| SPECIAL CATEGORIES                 |        | 100000        |
| CONTRACTED SERVICES                |        | 100777        |
| OPERATING TRUST FUND               | -STATE | 2,328-        |
|                                    | =====  |               |
|                                    |        | 2510 1        |

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AGENCY ISSUE NARRATIVE:

SCH VIIIIB-2 NARR 22-23 NARRATIVE:  
 PRIORITY #9

IT COMPONENT? YES

ISSUE TITLE: Reduce Contracted Graphics Support

SUMMARY:

This issue reduces budget authority used to provide information technology support for the Apple devices used by the department's graphics staff. The contracted support includes technical support, data backup notifications monitoring, software updates and systems maintenances. The reduction represents 58 percent of the budget allocated for these services.

IMPACT OF REDUCTION: Significant

The Lottery has ranked its proposed reductions into three levels of impact:

Minimal Impact - These proposed reductions reflect cost savings and/or efficiencies identified by the Agency that can be taken with little to no impact.

Moderate Impact - These proposed reductions reflect identified reductions that if taken could or will have an impact to operations or services.

Significant Impact - These proposed reductions will have a direct impact on operations and/or services.

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| COL A10                           |         |                      |
|-----------------------------------|---------|----------------------|
| SCH VIIIIB-2                      |         |                      |
| RED FY22-23                       |         |                      |
| POS                               | AMOUNT  | CODES                |
| -----                             |         |                      |
| LOTTERY, DEPARTMENT OF THE        |         | 36000000             |
| GAMES AND OPERATIONS              |         | 36030000             |
| GOV OPERATIONS/SUPPORT            |         | 16                   |
| GOVERNMENTAL OPERATIONS           |         | <u>1601.00.00.00</u> |
| STATE FUNDING REDUCTIONS          |         | 3300000              |
| ELIMINATE PURCHASE OF WEB CONTENT |         |                      |
| FILTER SOFTWARE                   |         | 33094C0              |
| SPECIAL CATEGORIES                |         | 100000               |
| CONTRACTED SERVICES               |         | 100777               |
| OPERATING TRUST FUND              | -STATE  |                      |
|                                   | 17,031- | 2510 1               |
|                                   | =====   |                      |

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AGENCY ISSUE NARRATIVE:

SCH VIIIIB-2 NARR 22-23 NARRATIVE: IT COMPONENT? YES  
 PRIORITY #18

ISSUE TITLE: Eliminate Purchase of Web Content Filter Software

SUMMARY:

This issue eliminates budget authority used to purchase licenses for web content filtering software. The software is used by the department's Information Security Management staff to filter Internet content. Eliminating the software would increase the likelihood of malicious code being introduced into the Lottery network.

IMPACT OF REDUCTION: Significant

The Lottery has ranked its proposed reductions into three levels of impact:

Minimal Impact - These proposed reductions reflect cost savings and/or efficiencies identified by the Agency that can be taken with little to no impact.

Moderate Impact - These proposed reductions reflect identified reductions that if taken could or will have an impact to operations or services.

Significant Impact - These proposed reductions will have a direct impact on operations and/or services.

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| COL A10                      |        |                      |
|------------------------------|--------|----------------------|
| SCH VIIIIB-2                 |        |                      |
| RED FY22-23                  |        |                      |
| POS                          | AMOUNT | CODES                |
| -----                        |        |                      |
| LOTTERY, DEPARTMENT OF THE   |        | 36000000             |
| GAMES AND OPERATIONS         |        | 36030000             |
| GOV OPERATIONS/SUPPORT       |        | 16                   |
| GOVERNMENTAL OPERATIONS      |        | <u>1601.00.00.00</u> |
| STATE FUNDING REDUCTIONS     |        | 3300000              |
| ELIMINATE PURCHASE OF ACCESS |        |                      |
| MANAGEMENT SOFTWARE          |        | 33095C0              |
| SPECIAL CATEGORIES           |        | 100000               |
| CONTRACTED SERVICES          |        | 100777               |
| OPERATING TRUST FUND         | -STATE | 23,053-              |
|                              |        | =====                |
|                              |        | 2510 1               |

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AGENCY ISSUE NARRATIVE:

SCH VIIIIB-2 NARR 22-23 NARRATIVE:  
 PRIORITY #17

IT COMPONENT? YES

ISSUE TITLE: Eliminate Purchase of Access Management Software

SUMMARY:

This issue eliminates budget authority used to purchase licenses for access management software. The software is used by the department's Information Security Management staff to correct an audit issue that required the monitoring of shared accounts. Eliminating the software would increase the likelihood of an insider running commands anonymously on Linux servers and would require an audit statement that acknowledges and accepts the associated risks.

IMPACT OF REDUCTION: Significant

The Lottery has ranked its proposed reductions into three levels of impact:

Minimal Impact - These proposed reductions reflect cost savings and/or efficiencies identified by the Agency that can be taken with little to no impact.

Moderate Impact - These proposed reductions reflect identified reductions that if taken could or will have an impact to operations or services.

Significant Impact - These proposed reductions will have a direct impact on operations and/or services.

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| COL A10                          |               |                      |
|----------------------------------|---------------|----------------------|
| SCH VIIIIB-2                     |               |                      |
| RED FY22-23                      |               |                      |
| POS                              | AMOUNT        | CODES                |
| LOTTERY, DEPARTMENT OF THE       |               | 36000000             |
| GAMES AND OPERATIONS             |               | 36030000             |
| GOV OPERATIONS/SUPPORT           |               | 16                   |
| GOVERNMENTAL OPERATIONS          |               | <u>1601.00.00.00</u> |
| STATE FUNDING REDUCTIONS         |               | 3300000              |
| ELIMINATE TRAVEL FUNDING FOR     |               |                      |
| FAILOVER TESTING AT ORLANDO DATA |               |                      |
| CENTER                           |               | 33096C0              |
| EXPENSES                         |               | 040000               |
| OPERATING TRUST FUND             | -STATE 1,470- | 2510 1               |
|                                  | =====         |                      |

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AGENCY ISSUE NARRATIVE:

SCH VIIIIB-2 NARR 22-23 NARRATIVE: IT COMPONENT? YES  
 PRIORITY #15

ISSUE TITLE: Eliminate Travel Funding for Failover Testing at Orlando Data Center

SUMMARY:

This issue eliminates budget authority used by Games Administration staff to travel to the Orlando Data Center to conduct failover testing. This is a critical activity that is necessary to ensure that the department's gaming system stays operational in the event of an emergency or unexpected shutdown of the primary data center.

IMPACT OF REDUCTION: Significant

The Lottery has ranked its proposed reductions into three levels of impact:

Minimal Impact - These proposed reductions reflect cost savings and/or efficiencies identified by the Agency that can be taken with little to no impact.

Moderate Impact - These proposed reductions reflect identified reductions that if taken could or will have an impact to operations or services.

Significant Impact - These proposed reductions will have a direct impact on operations and/or services.

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| COL A10                            |         |               |
|------------------------------------|---------|---------------|
| SCH VIIIIB-2                       |         |               |
| RED FY22-23                        |         |               |
| POS                                | AMOUNT  | CODES         |
| LOTTERY, DEPARTMENT OF THE         |         | 36000000      |
| GAMES AND OPERATIONS               |         | 36030000      |
| GOV OPERATIONS/SUPPORT             |         | 16            |
| GOVERNMENTAL OPERATIONS            |         | 1601.00.00.00 |
| STATE FUNDING REDUCTIONS           |         | 3300000       |
| DISCONTINUE USE OF INFORMATION     |         |               |
| TECHNOLOGY ASSET MANAGEMENT SYSTEM |         | 33097C0       |
| EXPENSES                           |         | 040000        |
| OPERATING TRUST FUND               | -STATE  |               |
|                                    | 13,000- | 2510 1        |
|                                    | =====   |               |

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AGENCY ISSUE NARRATIVE:

SCH VIIIIB-2 NARR 22-23 NARRATIVE:  
 PRIORITY #12

IT COMPONENT? YES

ISSUE TITLE: Discontinue Use of Information Technology Asset Management System

SUMMARY:

This issue eliminates funding for the department's information technology asset management system. Discontinuing the use of this resource would require the department to revert to old, manual asset management processes which could lead to assets not being properly accounted for and lead to potential future audit criticisms.

IMPACT OF REDUCTION: Significant

The Lottery has ranked its proposed reductions into three levels of impact:

Minimal Impact - These proposed reductions reflect cost savings and/or efficiencies identified by the Agency that can be taken with little to no impact.

Moderate Impact - These proposed reductions reflect identified reductions that if taken could or will have an impact to operations or services.

Significant Impact - These proposed reductions will have a direct impact on operations and/or services.

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| COL A10                              |        |        |               |
|--------------------------------------|--------|--------|---------------|
| SCH VIIIIB-2                         |        |        |               |
| RED FY22-23                          |        |        |               |
| POS                                  | AMOUNT |        | CODES         |
| -----                                |        |        |               |
| LOTTERY, DEPARTMENT OF THE           |        |        | 36000000      |
| GAMES AND OPERATIONS                 |        |        | 36030000      |
| GOV OPERATIONS/SUPPORT               |        |        | 16            |
| GOVERNMENTAL OPERATIONS              |        |        | 1601.00.00.00 |
| STATE FUNDING REDUCTIONS             |        |        | 3300000       |
| DISCONTINUE USE OF ELECTRONIC        |        |        |               |
| DOCUMENT ROUTING SOFTWARE            |        |        | 33098C0       |
| EXPENSES                             |        |        | 040000        |
| OPERATING TRUST FUND                 | -STATE | 7,420- | 2510 1        |
|                                      |        | =====  |               |
| SPECIAL CATEGORIES                   |        |        | 100000        |
| CONTRACTED SERVICES                  |        |        | 100777        |
| OPERATING TRUST FUND                 | -STATE | 1,632- | 2510 1        |
|                                      |        | =====  |               |
| TOTAL: DISCONTINUE USE OF ELECTRONIC |        |        | 33098C0       |
| DOCUMENT ROUTING SOFTWARE            |        |        |               |
| TOTAL ISSUE.....                     |        | 9,052- |               |
|                                      |        | =====  |               |

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AGENCY ISSUE NARRATIVE:

SCH VIIIIB-2 NARR 22-23 NARRATIVE:  
 PRIORITY #5

IT COMPONENT? YES

ISSUE TITLE: Discontinue Use of Electronic Document Routing Software

SUMMARY:

This issue reduces the budget authority currently allocated for the department's electronic document routing software. Eliminating this budget authority would require the department to revert back to a manual, paper-driven process for document routing and signatures.

IMPACT OF REDUCTION: Moderate

The Lottery has ranked its proposed reductions into three levels of impact:

Minimal Impact - These proposed reductions reflect cost savings and/or efficiencies identified by the Agency that can be taken with little to no impact.

Moderate Impact - These proposed reductions reflect identified reductions that if taken could or will have an impact to operations or services.

Significant Impact - These proposed reductions will have a direct impact on operations and/or services.

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| COL A10                           |        |                      |
|-----------------------------------|--------|----------------------|
| SCH VIIIIB-2                      |        |                      |
| RED FY22-23                       |        |                      |
| POS                               | AMOUNT | CODES                |
| -----                             |        |                      |
| LOTTERY, DEPARTMENT OF THE        |        | 36000000             |
| GAMES AND OPERATIONS              |        | 36030000             |
| GOV OPERATIONS/SUPPORT            |        | 16                   |
| GOVERNMENTAL OPERATIONS           |        | <u>1601.00.00.00</u> |
| STATE FUNDING REDUCTIONS          |        | 3300000              |
| ELIMINATE TRAVEL TO HEADQUARTERS  |        |                      |
| FOR GAMING CONTRACT ADMINISTRATOR |        | 3309930              |
| EXPENSES                          |        | 040000               |
| OPERATING TRUST FUND              | -STATE | 2510 1               |
|                                   | 980-   |                      |
|                                   | =====  |                      |

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AGENCY ISSUE NARRATIVE:  
 SCH VIIIIB-2 NARR 22-23 NARRATIVE: IT COMPONENT? NO  
 PRIORITY #8

ISSUE TITLE: Eliminate Travel to Headquarters for Gaming Contract Administrator

SUMMARY:

This reduction eliminates budget authority used to support travel to Headquarters for the gaming system contract administrator. The contract administrator is assigned to the West Palm Beach district office. Travel to Headquarters is necessary throughout the year to meet with other agency staff and ensure effective contract monitoring.

IMPACT OF REDUCTION: Significant

The Lottery has ranked its proposed reductions into three levels of impact:

Minimal Impact - These proposed reductions reflect cost savings and/or efficiencies identified by the Agency that can be taken with little to no impact.

Moderate Impact - These proposed reductions reflect identified reductions that if taken could or will have an impact to operations or services.

Significant Impact - These proposed reductions will have a direct impact on operations and/or services.

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|                                |             |                      |
|--------------------------------|-------------|----------------------|
| TOTAL: GOVERNMENTAL OPERATIONS |             | <u>1601.00.00.00</u> |
| BY FUND TYPE                   |             |                      |
|                                | 159.50-     |                      |
| TRUST FUNDS.....               | 17,080,440- | 2000                 |
| SALARY RATE.....               | 8,317,402-  |                      |
|                                | =====       |                      |

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| COL A10   |             |          |
|---|-------------|----------|
| SCH VIIIIB-2                                      |             |          |
| RED FY22-23                                       |             |          |
| POS   | AMOUNT      | CODES    |
| -----   |             |          |
| LOTTERY, DEPARTMENT OF THE                        |             | 36000000 |
| TOTAL: LOTTERY, DEPARTMENT OF THE<br>BY FUND TYPE |             | 36000000 |
| TRUST FUNDS.....                                  | 186.50-     |          |
| SALARY RATE.....                                  | 19,705,236- | 2000     |
|   | 9,928,405-  |          |
|   | =====       |          |

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* BPEADL01                               STATISTICAL INFORMATION                09/14/2021 13:20:08 *
* BUDGET PERIOD: 2009-2023                EXHIBIT A, D AND D-3A LIST REQUEST        BRG 36      SP      *
* COMPILE DATE: 09/16/2015                COMPILE TIME: 09:40:41                    PAGE:      1      *
*****
*                                     SAVE INITIALS:          SAVE DEPARTMENT: 07      SAVE ID: S8B2
* -----
* SELECT CODES AND ACCUMULATION LEVELS WHERE ALLOWED.  WHEN NO CODE IS SELECTED, ALL CODES WILL BE REPORTED.
* ITEMIZATION OF EXPENDITURE:                IOE ACCUMULATION LEVEL: 0 (1=OPER/FCO, 2=IOE, 0=MERGED)
* MERGE GROUPS (Y/N): Y
* BUDGET ENTITY OR GROUP/ACCUMULATION LEVEL (DEP, DIV, BUR, SUB, LBE, MRG):
*   1-7:                LBE
*   8-14:
*   15-21:
*   22-27:
* EXCLUDE:
*
* PROGRAM COMPONENT/ACCUMULATION LEVEL (1, 2, 3, 4 OR 5 FOR 2, 4, 6, 8 OR 10 DIGITS, 6=MERGE POLICY, 0=MERGED):
*   5
*
* APPROPRIATION CATEGORY OR GROUP/ACCUMULATION LEVEL (1=MAJOR, 2=MINOR, 0=MERGED):
*   2
*
* FUND GROUPS SET:                OR FUND:                FUNDING SOURCE IDENTIFIER:                MERGE FSI (Y/N): N
* FCO (Y/N): Y                FTE (Y/N): Y                SALARY RATE (Y/N): Y
* -----
* ISSUE CODE OR GROUP/ACCUMULATION LEVEL (1, 2 OR 3 FOR 1, 3 OR 7 CHARACTERS, 0=MERGED):
*   3
*
* REPORT OPTION: 1                COLUMN SELECTION: A10                CODES
* 1=EAD REPORT
* 2=SCHEDULE IV/IT ISSUES                REPORT COLUMNS WITH CALCULATION DIFFERENCE ONLY (Y/N): N THAT EXCEED:
* 3=STATEWIDE ISSUES
* 4=SCHEDULE VIIIA ISSUES
* SCHEDULE VIIIA ISSUES SPREADSHEET (Y/N): N
*
* LEVELS OF TOTALS: (N=NO TOTAL, L=LINE TOTAL, T=BY FUND TYPE, D=BY DETAIL FUND, B=BY DETAIL FUND AND FUND TYPE,
* G=FUND GROUP LINE TOTALS, E=BY DETAIL FUND AND FUND GROUP)
* RUN: N                ITEM OF EXP: N                GROUP: N                DEPARTMENT: T                DIVISION: N                BUREAU: N
* SUB-BUREAU: N                LBE: T                POLICY AREA: N                PROG COMP: T                D3A SUM ISSUE: N                D3A DETAIL ISSUE: L
* MAJOR APP CAT: N                MINOR APP CAT: D
*
* APPROPRIATION CATEGORY TITLES: S (S=SHORT, L=LONG)                REPORT SEQUENCE: DEPT/BUDGET ENTITY: N A=ALPHABETICAL
*                                     PROGRAM COMPONENT: N N=NUMERICAL
* -----
* DEPARTMENT NARRATIVE SET:
* BUDGET ENTITY NARRATIVE SET:                PROGRAM COMPONENT NARRATIVE (Y/N): N
*
* ISSUE/ACTIVITY NARRATIVE SET: A5                PRIORITY ISSUE NARRATIVE SET (1-9):
*
* INCLUDE POSITION DATA (Y/N): Y
*
* INCLUDE COLUMN CODES (Y/N): Y
*
* OUTPUT FORMAT: L                PAGE BREAKS:
* L=LANDSCAPE                (IOE, GRP, DEP, DIV,                REPORT HEADING:                SCHEDULE VIIIB-2
* P=PORTRAIT                BUR, SUB, LBE, PRC,                PRIORITY LISTING FOR POSSIBLE REDUCTION
*                                     SIS, ISC)                FOR REQUEST YEAR
* -----

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