

	COL A12	COL A14	COL A15	COL A16	COL A14-A12	
					AGY AMD REQ	
					FY 2021-22	
					OVER(UNDER)	
	AGY FIN REQ	AGY AMD REQ	AGY AMD N/R	AGY AMD ANZ	AGY FIN REQ	
	FY 2021-22	FY 2021-22	FY 2021-22	FY 2021-22	FY 2021-22	
POS	AMOUNT	POS	AMOUNT	POS	AMOUNT	CODES
ECONOMIC OPPORTUNITY						40000000
PGM: EXEC DIR/SUPPORT SVCS						40100000
<u>EXECUTIVE LEADERSHIP</u>						40100100
GOV OPERATIONS/SUPPORT						16
EXEC LEADERSHIP/SUPPRT SVC						<u>1602.00.00.00</u>
ADJUSTMENTS TO COST RECOVERY FUNDS						2500000
DIRECT BILLING FOR						
ADMINISTRATIVE HEARINGS						2503080
SPECIAL CATEGORIES						100000
TRANS TO DIV ADM HEARINGS						100565
ADMINISTRATIVE TRUST FUND -FEDERL		8,613-			8,613-	2021 3

AGENCY ISSUE NARRATIVE:

2021-2022 BUDGET YEAR NARRATIVE: IT COMPONENT? NO
 Amended 2021-22 Narrative after February 10, 2021

Justification for the change: This issue has been amended to align the Department's request with the allocated costs from the Division of Administrative Hearings

This issue adjusts the base budget to provide the agency's allocated payment to the Division of Administrative Hearings (DOAH). DOAH provides a uniform, impartial and affordable forum for resolving conflicts between private citizens and organizations and agencies of the state. The agency's allocated share is based on the actual number of hearing hours utilized by the agency in Fiscal Year 2019-20. This issue represents any adjustments necessary to reflect that total amount.

This issue aligns with the following strategy contained in Florida's Strategic Plan for Economic Development - July 2018 through June 2023:

- 5.2 - Civic and Governance Systems - Improve the efficiency and effectiveness of government agencies at all levels.

BUDGET REQUEST TOTAL: \$(8,613) Recurring

Summary: This is a new issue

	COL A12	COL A14	COL A15	COL A16	COL A14-A12	
					AGY AMD REQ	
					FY 2021-22	
					OVER(UNDER)	
	AGY FIN REQ	AGY AMD REQ	AGY AMD N/R	AGY AMD ANZ	AGY FIN REQ	
	FY 2021-22	FY 2021-22	FY 2021-22	FY 2021-22	FY 2021-22	
	POS	AMOUNT	POS	AMOUNT	POS	AMOUNT
						CODES
ECONOMIC OPPORTUNITY						40000000
PGM: WORKFORCE SERVICES						40200000
REEMPLOYMENT ASST PRG						40200200
ECONOMIC OPPORTUNITIES						11
WORKFORCE SERVICES						1102.00.00.00
WORKLOAD						3000000
PROVIDE ADDITIONAL OTHER PERSONAL						
SERVICE STAFFING FOR REEMPLOYMENT						
ASSISTANCE PROGRAM						3002000
OTHER PERSONAL SERVICES						030000
EMPLOYMENT SECURITY ADM TF-FEDERL	3,857,929				3,857,929-	2195 3
EXPENSES						040000
EMPLOYMENT SECURITY ADM TF-FEDERL	1,069,200				1,069,200-	2195 3
SPECIAL CATEGORIES						100000
TR/DMS/HR SVCS/STW CONTRCT						107040
EMPLOYMENT SECURITY ADM TF-FEDERL	11,588				11,588-	2195 3
TOTAL: PROVIDE ADDITIONAL OTHER PERSONAL						3002000
SERVICE STAFFING FOR REEMPLOYMENT						
ASSISTANCE PROGRAM						
TOTAL ISSUE.....	4,938,717				4,938,717-	

AGENCY ISSUE NARRATIVE:

2021-2022 BUDGET YEAR NARRATIVE:

IT COMPONENT? NO

Summary: The Department requests \$4,938,717 to increase OPS staffing within the Reemployment Assistance program by 108 OPS employees in order to address the unprecedented claimant call volume, increase adjudication staffing, increase appeals staffing, and increase program integrity and quality assurance staffing.

Business Need / Problem Statement: The Reemployment Assistance (RA) program administers Florida's unemployment program by providing assistance to eligible claimants and managing federal awards of operational grants and benefit programs as defined by Ch 443, F.S. The Reemployment Assistance Program has been the most heavily impacted area of the department during the COVID-19 pandemic. DEO has incurred costs totaling \$61,645,996 in personnel, administrative support, and benefit support activities. In addition, DEO has disbursed \$14,610,164,274 in reemployment assistance benefits, which includes state funded benefits of \$3,389,718,330 and federal CARES Act benefits of \$11,220,445,944.

The CONNECT system, the state's system for administering reemployment assistance claims, became significantly

	COL A12	COL A14	COL A15	COL A16	COL A14-A12	
					AGY AMD REQ	
					FY 2021-22	
					OVER(UNDER)	
	AGY FIN REQ	AGY AMD REQ	AGY AMD N/R	AGY AMD ANZ	AGY FIN REQ	
	FY 2021-22	FY 2021-22	FY 2021-22	FY 2021-22	FY 2021-22	
	POS	AMOUNT	POS	AMOUNT	POS	AMOUNT
ECONOMIC OPPORTUNITY						40000000
PGM: WORKFORCE SERVICES						40200000
REEMPLOYMENT ASST PRG						40200200
ECONOMIC OPPORTUNITIES						11
WORKFORCE SERVICES						<u>1102.00.00.00</u>
WORKLOAD						3000000
PROVIDE ADDITIONAL OTHER PERSONAL						
SERVICE STAFFING FOR REEMPLOYMENT						
ASSISTANCE PROGRAM						3002000

overburdened, as did existing call centers and agency staff. Continuing claims, a measure of the number of claimants that are receiving ongoing assistance, rose from just over a few thousand per week, to over a million per week during the first two months of the pandemic. In order to manage the unprecedented volume of claims, the following additional staffing needs have been identified:

45 OPS Adjudicators - The Adjudicator examines claims on which issues have been identified to determine whether the issue would make the claimant eligible or ineligible to receive Reemployment Assistance benefits. The Adjudicator is tasked with investigating and analyzing data from multiple sources to determine facts and draw reasonable conclusions to make eligibility determinations.

46 OPS Claimant/Employer Customer Contact Representatives - Provide timely, effective, quality, customer service to claimants regarding their Reemployment Assistance claims. Additional staffing will reduce waiting times, blocked calls, abandoned calls, and reduce call volume through one-call resolution.

9 OPS Appeals Staffing - The Appeals bureau in the Reemployment Assistance program provides fair hearings to claimants and employers regarding their reemployment assistance benefits, charges, and taxes. Proposed staffing includes: (4) Appeal Referees to conduct appeal hearings and decisions, (4) Program Specialists to assist with preparation of appeal hearing evidence, and (1) deputy clerk to provide administrative support to Appeal Referees and customer service to the citizens and employers of Florida.

8 OPS Program Integrity/Quality Assurance Staffing - Additional staff will work directly with the Division of Information Systems and Support Services to reduce missed system requirements and validation limitations, which would assist with preventing fraudulent reemployment assistance claims. Staff will assist with implementing technology improvements to modernize the CONNECT system. Records/Intake staff will provide program stability for increased backlog due to the pandemic and system limitations.

Proposed Solution: The Department is requesting a total of \$4,938,717 in OPS and related Expenses to increase OPS staffing within the Reemployment Assistance program by 108 OPS employees in order to address the unprecedented claimant call volume, increase adjudication staffing, increase appeals staffing, and increase program integrity and quality assurance staffing. The Department is requesting recurring appropriation for these additional OPS due to the anticipated long-term impacts to the Reemployment Assistance program's workload related to ongoing adjudication and appeals proceedings.

Proposed Benefits / Risks: Additional staffing will allow the Department to continue to meet the current demands on the Reemployment Assistance program by reducing call volume and wait times, performing timely adjudication determinations and

COL A12		COL A14		COL A15		COL A16		COL A14-A12		CODES
AGY FIN REQ FY 2021-22	AGY AMD REQ FY 2021-22	AGY AMD N/R FY 2021-22	AGY AMD ANZ FY 2021-22	AGY AMD REQ FY 2021-22	AGY FIN REQ FY 2021-22	AGY AMD REQ FY 2021-22	AGY AMD ANZ FY 2021-22	AGY FIN REQ FY 2021-22	OVER(UNDER)	
POS	AMOUNT	POS	AMOUNT	POS	AMOUNT	POS	AMOUNT	POS	AMOUNT	

ECONOMIC OPPORTUNITY										40000000
PGM: WORKFORCE SERVICES										40200000
REEMPLOYMENT ASST PRG										40200200
ECONOMIC OPPORTUNITIES										11
WORKFORCE SERVICES										<u>1102.00.00.00</u>
WORKLOAD										3000000
PROVIDE ADDITIONAL OTHER PERSONAL SERVICE STAFFING FOR REEMPLOYMENT ASSISTANCE PROGRAM										3002000

appeal hearings, and increasing system performance and reliability. Additionally, the Department anticipates long-term workload increases due to ongoing claims, adjudications, and appeals.

Without the additional staffing the Reemployment Assistance program will face serious challenges in continuing to respond to the unprecedented workload as a result of the COVID-19 pandemic.

This request includes the applicable standard expense package and HR Assessment per the LBR instructions. In preparation for additional staffing, the Department is evaluating current available space as well as working with the Department of Management Services (DMS) to explore potential state-owned space and/or private leasing options.

This issue aligns with the following strategy contained in Florida's Strategic Plan for Economic Development - July 2018 through June 2023:

5.2 Improve the efficiency and effectiveness of government agencies at all levels.

BUDGET REQUEST TOTAL: \$4,518,057 of Operating Budget - recurring and \$420,660 nonrecurring

Amended 2021-22 Narrative after February 10, 2021

Justification for change: The Department is withdrawing this request for Fiscal Year 2021-2022.

Summary: This issue is amended to request \$0 for Fiscal Year 2021-22.

REEMPLOYMENT ASSISTANCE CONTINUING OPERATIONS										3002010
SALARIES AND BENEFITS										010000
GENERAL REVENUE FUND	-STATE		13,785,977		13,785,977			13,785,977		1000 1
=====										

	COL A12	COL A14	COL A15	COL A16	COL A14-A12	
					AGY AMD REQ	
					FY 2021-22	
					OVER(UNDER)	
	AGY FIN REQ	AGY AMD REQ	AGY AMD N/R	AGY AMD ANZ	AGY FIN REQ	
	FY 2021-22	FY 2021-22	FY 2021-22	FY 2021-22	FY 2021-22	
POS	AMOUNT	POS	AMOUNT	POS	AMOUNT	CODES
ECONOMIC OPPORTUNITY						40000000
PGM: WORKFORCE SERVICES						40200000
REEMPLOYMENT ASST PRG						40200200
ECONOMIC OPPORTUNITIES						11
WORKFORCE SERVICES						1102.00.00.00
WORKLOAD						3000000
REEMPLOYMENT ASSISTANCE CONTINUING						3002010
OPERATIONS						030000
OTHER PERSONAL SERVICES						
GENERAL REVENUE FUND -STATE		11,819,070	11,819,070		11,819,070	1000 1
EXPENSES						040000
GENERAL REVENUE FUND -STATE		2,829,215	2,829,215		2,829,215	1000 1
SPECIAL CATEGORIES						100000
G/A-CONTRACTED SERVICES						100778
GENERAL REVENUE FUND -STATE		28,212,202	28,212,202		28,212,202	1000 1
TOTAL: REEMPLOYMENT ASSISTANCE CONTINUING						3002010
OPERATIONS						
TOTAL ISSUE.....		56,646,464	56,646,464		56,646,464	

AGENCY ISSUE NARRATIVE:

2021-2022 BUDGET YEAR NARRATIVE:

IT COMPONENT? NO

Amended 2021-22 Narrative after February 10, 2021

Issue Title: Reemployment Assistance Continuing Operations

Summary: The Department of Economic Opportunity (DEO) requests \$56,646,464 in non-recurring General Revenue appropriation to continue increased programmatic operations within the Reemployment Assistance program in order to address the unprecedented unemployment claimant volume as a result of the COVID-19 pandemic.

Business Need / Problem Statement: The Reemployment Assistance (RA) program administers Florida's unemployment program by providing assistance to eligible claimants and managing federal awards of operational grants and benefit programs as defined by Ch 443, F.S. The Reemployment Assistance Program has been the most heavily impacted area of the department during the COVID-19 pandemic.

The CONNECT system, the state's system for administering reemployment assistance claims, became significantly

	COL A12	COL A14	COL A15	COL A16	COL A14-A12	
					AGY AMD REQ	
					FY 2021-22	
					OVER(UNDER)	
	AGY FIN REQ	AGY AMD REQ	AGY AMD N/R	AGY AMD ANZ	AGY FIN REQ	
	FY 2021-22	FY 2021-22	FY 2021-22	FY 2021-22	FY 2021-22	
	POS	AMOUNT	POS	AMOUNT	POS	AMOUNT
						CODES
ECONOMIC OPPORTUNITY						40000000
PGM: WORKFORCE SERVICES						40200000
REEMPLOYMENT ASST PRG						40200200
ECONOMIC OPPORTUNITIES						11
WORKFORCE SERVICES						<u>1102.00.00.00</u>
WORKLOAD						3000000
REEMPLOYMENT ASSISTANCE CONTINUING OPERATIONS						3002010

overburdened, as did existing call centers and agency staff. New claim volumes increased by a factor of more than 100 (10,340%) from the week ending February 29, 2020, through the week ending April 18, 2020. Continuing claims, a measure of the number of claimants that are receiving ongoing assistance, rose from just over a few thousand per week, to over a million per week during the first two months of the pandemic. In addition, between March 15, 2020 and March 1, 2021, the Department distributed more than \$23.2 billion in reemployment assistance benefits.

In order to manage the unprecedented volume of claims, the Department implemented numerous strategies including contracting with 5 additional call centers, increased OPS staffing levels, increased staff augmentation services, implementing robotic process automation, and utilizing personnel and services from other state agencies. DEO has incurred significant increased costs for personnel, administrative support, and benefit support activities during the pandemic. Annual operational costs have increased above pre-pandemic levels by 398% in Fiscal Year 2020-2021 and are estimated to continue at 138% above pre-pandemic levels for Fiscal Year 2021-2022.

The RA program is federally funded from the U.S. Department of Labor (USDOL). Funding levels for the past few years have been approximately \$75 million annually. The Department has already incurred costs and obligations for COVID-19 response in excess of grant funds made available by the U.S. Department of Labor (USDOL) for the Reemployment Assistance (RA) Program for Fiscal Year 2020-21 creating a revenue shortfall that will continue into Fiscal Year 2021-2022. Estimated Federal revenues available for Fiscal Year 2021-2022 are expected to be approximately \$107 million. The Department also anticipates receiving quarterly above base funding of approximately \$7.5 million per quarter, bringing the total revenue available to \$137 million.

In previous years, the Department received its federal funding at the start of the federal fiscal year, October 1. This year USDOL provided a quarter of initial release in November 2020, with the remainder of funding being released in February, 2021. This is expected to continue into Fiscal Year 2021-2022. The timing of the federal releases exacerbates the shortfall of funds for the immediate future. Moreover, the Department's estimated expenditures for the RA program for Fiscal Year 2021-2022 are expected to be approximately \$169,606,624 as it continues to respond to the COVID-19 pandemic.

Proposed Solution: The Department is requesting \$56,646,464 in non-recurring General Revenue to fund the ongoing programmatic operations of the RA program that have significantly increased due to the COVID-19 pandemic. These resources are necessary in order to continue to address the unprecedented unemployment claim volume through increased adjudication staffing, appeals staffing, program integrity and quality assurance staffing, call center staffing, staff augmentation services, etc.

Proposed Benefits / Risks: This funding will allow the Department to continue to meet the current demands on the Reemployment Assistance program. These resources are necessary to continue performing timely adjudication determinations and appeal hearings, and maintaining system performance and reliability.

COL A12		COL A14		COL A15		COL A16		COL A14-A12		CODES
AGY FIN REQ FY 2021-22	POS AMOUNT	AGY AMD REQ FY 2021-22	POS AMOUNT	AGY AMD N/R FY 2021-22	POS AMOUNT	AGY AMD ANZ FY 2021-22	POS AMOUNT	AGY AMD REQ FY 2021-22 OVER(UNDER)	AGY FIN REQ FY 2021-22	
ECONOMIC OPPORTUNITY										40000000
PGM: WORKFORCE SERVICES										40200000
REEMPLOYMENT ASST PRG										40200200
ECONOMIC OPPORTUNITIES										11
WORKFORCE SERVICES										<u>1102.00.00.00</u>
WORKLOAD										3000000
REEMPLOYMENT ASSISTANCE CONTINUING OPERATIONS										3002010

Without the additional resources the Reemployment Assistance program will face serious challenges in continuing to respond to the unprecedented workload as a result of the COVID-19 pandemic.

This issue aligns with the following strategy contained in Florida's Strategic Plan for Economic Development - July 2018 through June 2023:

5.2 Improve the efficiency and effectiveness of government agencies at all levels.

BUDGET REQUEST TOTAL: \$56,646,464 non-recurring

SUMMARY: This is a new request.

POSITION DETAIL OF SALARIES AND BENEFITS:

FTE	BASE RATE	ADDITIVES	BENEFITS	SUBTOTAL	LAPSE %	LAPSED SALARIES AND BENEFITS
A14 - AGY AMD REQ FY 2021-22						
CHANGES TO CURRENTLY AUTHORIZED POSITIONS						
OTHER SALARY AMOUNT						
1000 GENERAL REVENUE FUND						13,785,977
						<u>13,785,977</u>
						=====

	COL A12	COL A14	COL A15	COL A16	COL A14-A12	
	AGY FIN REQ	AGY AMD REQ	AGY AMD N/R	AGY AMD ANZ	AGY AMD REQ	
	FY 2021-22	FY 2021-22	FY 2021-22	FY 2021-22	FY 2021-22	
	POS	AMOUNT	POS	AMOUNT	POS	AMOUNT
						CODES
ECONOMIC OPPORTUNITY						40000000
PGM: WORKFORCE SERVICES						40200000
REEMPLOYMENT ASST PRG						40200200
ECONOMIC OPPORTUNITIES						11
WORKFORCE SERVICES						1102.00.00.00
WORKLOAD						3000000
REEMPLOYMENT ASSISTANCE CONTINUING OPERATIONS						3002010

POSITION DETAIL OF SALARIES AND BENEFITS:

	FTE	BASE RATE	ADDITIVES	BENEFITS	SUBTOTAL	LAPSE %	LAPSED SALARIES AND BENEFITS
A15 - AGY AMD N/R FY 2021-22							
CHANGES TO CURRENTLY AUTHORIZED POSITIONS							
OTHER SALARY AMOUNT							
1000 GENERAL REVENUE FUND							13,785,977
							13,785,977

PROGRAM OR SERVICE-LEVEL							
INFORMATION TECHNOLOGY							3630000
REEMPLOYMENT ASSISTANCE							
MODERNIZATION							36370C0
SPECIAL CATEGORIES							100000
RA SYSTEM MODERNIZATION							100270
GENERAL REVENUE FUND -STATE		62,192,972	62,192,972		62,192,972	1000	1

AGENCY ISSUE NARRATIVE:

2021-2022 BUDGET YEAR NARRATIVE:

IT COMPONENT? YES

Amended 2021-22 Narrative after February 10, 2021

Summary: The Department requests \$62,192,972 in nonrecurring General Revenue for the Reemployment Assistance (RA) Modernization project. This request includes \$29,325,223 nonrecurring General Revenue for increased costs to maintain current system enhancements necessitated by the COVID-19 pandemic and the unprecedented demands on the State's reemployment system. Additionally, this request includes \$32,867,749 of non-recurring General Revenue to implement the Fiscal Year 2021-22 RA modernization projects as identified in the Department's Schedule IV-B project roadmap.

	COL A12	COL A14	COL A15	COL A16	COL A14-A12	
					AGY AMD REQ	
					FY 2021-22	
					OVER(UNDER)	
	AGY FIN REQ	AGY AMD REQ	AGY AMD N/R	AGY AMD ANZ	AGY FIN REQ	
	FY 2021-22	FY 2021-22	FY 2021-22	FY 2021-22	FY 2021-22	
	POS	AMOUNT	POS	AMOUNT	POS	AMOUNT
						CODES
ECONOMIC OPPORTUNITY						40000000
PGM: WORKFORCE SERVICES						40200000
REEMPLOYMENT ASST PRG						40200200
ECONOMIC OPPORTUNITIES						11
WORKFORCE SERVICES						<u>1102.00.00.00</u>
PROGRAM OR SERVICE-LEVEL						
INFORMATION TECHNOLOGY						3630000
REEMPLOYMENT ASSISTANCE						
MODERNIZATION						36370C0

Business Need/Problem Statement: CONNECT is Florida's Reemployment Assistance claims and benefits system, used by DEO staff, claimants, employers, and third-party administrators (TPAs). CONNECT was launched on October 15, 2013, and serves as the central repository to track, view, and file RA claims. The system functions as the core benefits administration platform for DEO staff and provides online access for claimants to apply for benefits, view and track claims, set up payment information, and file an appeal. For employers, the system allows access to inquiries regarding claimants for response and to protest benefit charges or file an appeal. Additionally, the system allows employers to grant TPAs access to perform specific functions.

During the COVID-19 response period, an unprecedented volume of services and program benefits were requested and provided by DEO's Reemployment Assistance (RA) Bureau. The impact to RA workload resulting from the economic crisis resulting from COVID was pervasive nationwide. Many of Florida's RA services were negatively impacted, with issues ranging from inability to establish a claim, inability to talk to program staff, and delays in the provision of RA benefits. While the system supporting RA was never intended, designed, or implemented to support the workload it experienced during the COVID-19 period, the increased load also revealed limitations in the RA system and business processes.

The total number of claims submitted in 2020 that drove the metrics for initial 2013 system performance tests was 744,755. In the nine-month period from March 2020 - November 2020, there were over four million initial RA claims submitted, or six times the number of claims submitted in 2012. In response to the unprecedented demand, substantial infrastructure and human capital investments were made in 2020 including the addition of 72 new web servers and a new customer portal to handle all initial claim submissions.

The Department contracted with a vendor to complete an assessment of the CONNECT system and make recommendations to improve the application process and delivery of RA benefits in the State of Florida. This assessment included a project plan and basis of understanding, a COVID-19 response performance report, a CONNECT current state assessment, future recommendations and implementation roadmap, and a final report and Schedule IV-B. The results of the vendor's deliverables are incorporated in this request.

The historic efforts of DEO staff in response to COVID-19 were supported by a seven-year old system that required immediate technology investment to meet the sudden surge in demand for program benefits. The following substantial changes were implemented during 2020 to address the unprecedented demand for program services:

- * Additional staff augmentation personnel
- * Pooling of staff resources from a number of partner agencies
- * Implementation of 72 dedicated web servers and load balancing in the cloud

	COL A12	COL A14	COL A15	COL A16	COL A14-A12	
					AGY AMD REQ	
					FY 2021-22	
					OVER(UNDER)	
	AGY FIN REQ	AGY AMD REQ	AGY AMD N/R	AGY AMD ANZ	AGY FIN REQ	
	FY 2021-22	FY 2021-22	FY 2021-22	FY 2021-22	FY 2021-22	
	POS	AMOUNT	POS	AMOUNT	POS	AMOUNT
ECONOMIC OPPORTUNITY						40000000
PGM: WORKFORCE SERVICES						40200000
REEMPLOYMENT ASST PRG						40200200
ECONOMIC OPPORTUNITIES						11
WORKFORCE SERVICES						<u>1102.00.00.00</u>
PROGRAM OR SERVICE-LEVEL						
INFORMATION TECHNOLOGY						3630000
REEMPLOYMENT ASSISTANCE						
MODERNIZATION						36370C0

- * Implementation of a cloud-based Customer Portal to accept initial claims submissions
- * Expansion of Contact Center staffing and acquisition of additional Contact Center technology licenses
- * Additional software including Identity Proofing Services and a Virtual Waiting Room

The allocated base IT budget for the RA CONNECT system is approximately \$12 million. During the 2020 emergency response, approximately \$39 million in additional emergency funding was utilized to implement the above staff augmentation, hardware, and software changes. Approximately \$29 million of the FY 2021-22 requested amount is needed to maintain current system enhancements necessitated by the COVID-19 pandemic and the unprecedented demands on the State's reemployment system.

Modernization projects that were initiated pre-pandemic were placed on hold due to the focus directed at handling the increased demands. The modernization projects recommended and prioritized within the Schedule IV-B collectively represent the RA Modernization project and represent the funding need established within this budget request for Fiscal Year 2021-22 of approximately \$32.9 million.

An annual update to this Schedule IV-B is anticipated to refine future year budget requirements and reflect progress of the RA Modernization Program. Additional information on the scope of the activities within the Modernization project are available in the technology planning and Benefit/Cost sections of the Schedule IV-B.

Proposed Solution: DEO's vision is to implement immediate system performance and functional improvements while positioning the Department with a secure, scalable, and sustainable system architecture with agile support processes. DEO contracted with a vendor to prepare an assessment of CONNECT's performance in response to the Pandemic and to make recommendations for modernization and enhancements. The vendor was also required to make budget recommendations for modernization projects and to prepare a Schedule IV-B that documents current increases in operational costs and identifies specific projects and their costs to achieve the upgrades and enhancements necessary to make the system viable for the foreseeable future. The total 5-year cost for this proposal is \$244,274,357.

To realize this vision for immediate improvement and long-term sustainability, there are technology and resource investments necessary in fiscal years 2021-22 and 2022-23. These investments will result in long-term benefits to Citizens in immediate process improvements and long-term benefits to the Department in reduced system maintenance time and cost.

The RA Modernization project will embrace the following guiding principles throughout the improvement of RA services implementation efforts:

	COL A12	COL A14	COL A15	COL A16	COL A14-A12	
	AGY FIN REQ	AGY AMD REQ	AGY AMD N/R	AGY AMD ANZ	AGY AMD REQ	
	FY 2021-22	FY 2021-22	FY 2021-22	FY 2021-22	FY 2021-22	
	POS	AMOUNT	POS	AMOUNT	POS	AMOUNT
						CODES
ECONOMIC OPPORTUNITY						40000000
PGM: WORKFORCE SERVICES						40200000
REEMPLOYMENT ASST PRG						40200200
ECONOMIC OPPORTUNITIES						11
WORKFORCE SERVICES						1102.00.00.00
PROGRAM OR SERVICE-LEVEL						
INFORMATION TECHNOLOGY						3630000
REEMPLOYMENT ASSISTANCE						
MODERNIZATION						36370C0

- * Enable: Enable citizens to complete processes by ensuring that system functionality is secure, easy to use, and intuitive.
- * Fulfill: Ensure citizen RA transactions can be and are completed at or above documented and regularly reported upon target performance metrics.
- * Assist: Ensure that citizens have timely access to contact and help resources.
- * Improve: Embrace a culture of continuous improvement with specific focus on transcending organizational boundaries, engaging end-users, and innovating RA services.
- * Secure: Secure data access via industry standard authentication capabilities.
- * Govern and Manage: Govern and manage an inventory of business processes, documentation, data, technologies, and capabilities in support of enterprise reuse and interoperability.
- * Optimize: Optimize services by utilizing cloud-based pay-as-you-go services and usage models to ensure service levels and cost efficiency appropriate computing resources align to demand.

The recommended business solution is to continue the Department's path toward utilization of cloud-based deployment and delivery models to enable the modernization of the RA system. To fully define business process improvement, functional, and technical requirements, and to plan and execute the cloud migration and mobile-responsive application development projects, it is recommended that the Department procure the services of one or more system integrator service providers. The utilization of system integrator service providers will assist in ensuring that the modernized RA system is aligned with defined business requirements, and that cost, scaling, and performance efficiencies available via cloud delivery and pricing models are realized.

The modernization effort includes the following major projects:

Infrastructure:

- * Cloud Migration: Complete planning for remaining migration, readiness activities, and migrate RA infrastructure from the State Data Center and Winter Haven Disaster Recovery sites to a Cloud Service Provider using an IaaS hosting model.
- * Cloud Application Performance Management: A modern approach to application performance management includes functionality like root cause analysis, custom dashboards showing key performance indicators to communicate performance at-a-glance and system monitoring with clearly defined thresholds for when remedial action must take place and defining those actions.

Software:

- * SDLC DevOps: Improve the completeness and correctness of the application design documentation, related artifacts, and dataflow diagrams for the RA system and ensure that a process is in place that aligns RA System functionality with management's business requirements.

	COL A12	COL A14	COL A15	COL A16	COL A14-A12	
	AGY FIN REQ	AGY AMD REQ	AGY AMD N/R	AGY AMD ANZ	AGY AMD REQ	
	FY 2021-22	FY 2021-22	FY 2021-22	FY 2021-22	FY 2021-22	
	POS	AMOUNT	POS	AMOUNT	POS	AMOUNT
						CODES
ECONOMIC OPPORTUNITY						40000000
PGM: WORKFORCE SERVICES						40200000
REEMPLOYMENT ASST PRG						40200200
ECONOMIC OPPORTUNITIES						11
WORKFORCE SERVICES						1102.00.00.00
PROGRAM OR SERVICE-LEVEL						
INFORMATION TECHNOLOGY						3630000
REEMPLOYMENT ASSISTANCE						
MODERNIZATION						36370C0

* .NET and ORM Upgrade: Establishes a solid architectural basis in support the continuous modernization by upgrading the RA application to the latest version of the .Net Framework and defining a new architecture based on .Net Core and Web API framework for the modernized RA application.

* System Architecture (SOA) and API Layer: Establishes a solid architectural basis in support of the continuous modernization by defining a new architecture based on .Net Core and a service-oriented architecture for the modernized RA application.

* Rules Engine: This project will move RA system business rules into a user-visible and user-maintainable business rules engine. This will allow both maintaining business rules and developing new business rules without requiring code changes and subsequent deployments.

* SSI and IV-V Procurements:

o SSI Procurement: Procure the contractual services of a third-party System and Software Integration (SSI) services provider with experience in strategic, planning, design, development, and integration for large multi-component system modernization efforts.

o IV-V Procurement: Procure the contractual services of a third-party consulting firm with experience in conducting IV-V assessments to provide these services for the RA modernization and CX/UX Transformation project.

* Customer Experience/ User Experience Transformation (CX/UX):

o Business Process Optimization: procure the contractual services of a third-party with experience in evaluating existing business processes and human computer interaction to identify the improvements and requirements for modernization of the RA system modules.

o RA Contact Us: Complete implementation of customer facing capability to provide single point of contact focused on all facets of RA claims and benefits for any customer-focused need.

Data and Analytics:

* Data Warehouse: Establish a cloud-hosted data warehouse designed for reporting purposes.

* Master Data Management: Create a Department data catalog and data dictionary to enable standardization of data elements and interoperability across business units

* Reporting: Rewrite all system reports using the data warehouse as a source of reporting data.

* Archive and Purge: Establish a process to archive and purge data in both the production database and file store.

Security:

* Security Architecture Review: Application security architecture services will help ensure the application, underlying platform, and associated operations and development processes meet modern application security standards.

* Identity Management and User Authentication: Audit both policies and implementation of those policies with regards to identity management and access control.

* Security Architecture Audit: This technical audit will consist of a system, platform, application, and network

	COL A12	COL A14	COL A15	COL A16	COL A14-A12	
					AGY AMD REQ	
					FY 2021-22	
					OVER(UNDER)	
	AGY FIN REQ	AGY AMD REQ	AGY AMD N/R	AGY AMD ANZ	AGY FIN REQ	
	FY 2021-22	FY 2021-22	FY 2021-22	FY 2021-22	FY 2021-22	
	POS	AMOUNT	POS	AMOUNT	POS	AMOUNT
						CODES
ECONOMIC OPPORTUNITY						40000000
PGM: WORKFORCE SERVICES						40200000
REEMPLOYMENT ASST PRG						40200200
ECONOMIC OPPORTUNITIES						11
WORKFORCE SERVICES						<u>1102.00.00.00</u>
PROGRAM OR SERVICE-LEVEL						
INFORMATION TECHNOLOGY						3630000
REEMPLOYMENT ASSISTANCE						
MODERNIZATION						36370C0

hardening review, including a penetration testing engagement.

Continued Increased Pandemic Costs:

- * Staff Augmentation: Application programming and system infrastructure staff have been increased to support implementation of federal programs, system maintenance, and respond to data requests
- * Hardware: Hardware to support system performance has been increased.
- * Software: Licensing, security, and performance software has been added to support ongoing system performance.
- * DST: It is anticipated that costs for collocated services with Division of State Technology will increase.

The initiatives and projects recommended in this document address the immediate need to improve RA system performance and usability while establishing the architectural framework and processes necessary to implement future business process and technology change efficiently and effectively.

The RA program operates as a federal/state partnership. The administrative framework is established in federal law, and state law governs program operations. States are responsible for determining program eligibility and providing funds to cover RA benefit payments, while the federal government is responsible for providing states with funds to administer the program. The United States Department of Labor (USDOL) funds the administrative costs of the RA program.

Due to the unprecedented increase in the operational workload of the RA program, funds provided through the USDOL have been fully obligated and exhausted in support of the ongoing operations. Therefore, the Department requests \$62,192,972 in General Revenue for the RA Modernization project. This request includes \$29,325,223 nonrecurring General Revenue for increased costs to maintain current system enhancements necessitated by the COVID-19 pandemic and the unprecedented demands on the State's reemployment system. Additionally, this request includes \$32,867,749 of non-recurring General Revenue to implement the Fiscal Year 2021-22 RA modernization projects as identified in the Department's Schedule IV-B project roadmap.

Proposed Benefits/Risks: The necessary system changes will enable the RA system to be best positioned for any future 1 in 500-year event, low unemployment, and any scenario in between. It is clear, when unemployment is high and surges quickly, there can be no delay in providing the RA benefits and services claimants and employers are due by law, and this includes the agility to implement federally mandated programs in very short order.

Critical projects include the immediate transition to the cloud to enable system scalability and elasticity, establishment of a service-oriented software development architecture, transition to a modern user authentication service, and essential business process re-engineering and user experience transformations for citizens and employers.

	COL A12	COL A14	COL A15	COL A16	COL A14-A12	
	AGY FIN REQ	AGY AMD REQ	AGY AMD N/R	AGY AMD ANZ	AGY AMD REQ	
	FY 2021-22	FY 2021-22	FY 2021-22	FY 2021-22	FY 2021-22	
	POS	AMOUNT	POS	AMOUNT	POS	AMOUNT
						CODES
ECONOMIC OPPORTUNITY						40000000
PGM: WORKFORCE SERVICES						40200000
REEMPLOYMENT ASST PRG						40200200
ECONOMIC OPPORTUNITIES						11
WORKFORCE SERVICES						<u>1102.00.00.00</u>
PROGRAM OR SERVICE-LEVEL						
INFORMATION TECHNOLOGY						3630000
REEMPLOYMENT ASSISTANCE						
MODERNIZATION						36370C0

Due to the pace of technology advancement and the fluidity of citizen and employer RA needs, the modernize and freeze approach is not sustainable. The initiatives and projects recommended in this document address the immediate need to improve performance and usability while establishing the architectural framework and processes necessary to implement future business process and technology change efficiently and effectively.

This issue aligns with the following strategy contained in Florida's Strategic Plan for Economic Development - July 2018 through June 2023:

5.2 Improve the efficiency and effectiveness of government agencies at all levels.

BUDGET REQUEST TOTAL: \$62,192,972 nonrecurring General Revenue

SUMMARY: This is a new issue.

TOTAL: WORKFORCE SERVICES						<u>1102.00.00.00</u>
BY FUND TYPE						
GENERAL REVENUE FUND		118,839,436	118,839,436		118,839,436	1000
TRUST FUNDS	4,938,717				4,938,717	2000
TOTAL PROG COMP.....	4,938,717	118,839,436	118,839,436		113,900,719	
	=====	=====	=====	=====	=====	

	COL A12	COL A14	COL A15	COL A16	COL A14-A12	
					AGY AMD REQ	
					FY 2021-22	
					OVER(UNDER)	
	AGY FIN REQ	AGY AMD REQ	AGY AMD N/R	AGY AMD ANZ	AGY FIN REQ	
	FY 2021-22	FY 2021-22	FY 2021-22	FY 2021-22	FY 2021-22	
POS	AMOUNT	POS	AMOUNT	POS	AMOUNT	CODES
ECONOMIC OPPORTUNITY						40000000
PGM: WORKFORCE SERVICES						40200000
CAREERSOURCE FLORIDA						40200600
ECONOMIC OPPORTUNITIES						11
WORKFORCE SERVICES						<u>1102.00.00.00</u>
PROGRAM REDUCTIONS						33V0000
REDUCE PROGRAMMATIC FUNDING						33V0200
SPECIAL CATEGORIES						100000
CAREERSOURCE FLA OPERTNS						100825
SPEC EMPLOYMNT SECU ADM TF-STATE		60,571-			60,571-	2648 1

AGENCY ISSUE NARRATIVE:

2021-2022 BUDGET YEAR NARRATIVE: IT COMPONENT? NO
 Amended 2021-22 Narrative after February 10, 2021

Issue Title: Reduce Programmatic Funding CareerSource Operations

Summary: The Department proposes a reduction in the amount of (\$60,571) within the Special Employment Security Administrative Trust Fund - CareerSource Operations category within the CareerSource Florida budget entity.

Based on historical activity this reduction will have a minimal impact.

This issue aligns with the following strategy contained in Florida's Strategic Plan for Economic Development - July 2018 through June 2023:

5.2 Improve the efficiency and effectiveness of government agencies at all levels.

BUDGET REQUEST TOTAL: (\$60,571) recurring

SUMMARY: This is a new issue.

	COL A12	COL A14	COL A15	COL A16	COL A14-A12	
	AGY FIN REQ	AGY AMD REQ	AGY AMD N/R	AGY AMD ANZ	AGY AMD REQ	
	FY 2021-22	FY 2021-22	FY 2021-22	FY 2021-22	FY 2021-22	
	POS	AMOUNT	POS	AMOUNT	POS	AMOUNT
						CODES
ECONOMIC OPPORTUNITY						40000000
PGM: WORKFORCE SERVICES						40200000
CAREERSOURCE FLORIDA						40200600
ECONOMIC OPPORTUNITIES						11
WORKFORCE SERVICES						1102.00.00.00
FUND SHIFT						3400000
FUND SHIFT - SPECIAL EMPLOYMENT						
SECURITY ADMINISTRATION TRUST FUND						
TO SEED - DEDUCT						3400500
SPECIAL CATEGORIES						100000
QUICK RESPONSE TRAINING						109072
SPEC EMPLOYMNT SECU ADM TF-STATE	3,000,000-	1,000,000-			2,000,000	2648 1

AGENCY ISSUE NARRATIVE:

2021-2022 BUDGET YEAR NARRATIVE: IT COMPONENT? NO
 Summary: The Department requests to fund shift (\$3,000,000) from the Special Employment Security Administration Trust Fund to the State Economic Enhancement and Development Trust Fund for the CareerSource Quick Response Training program.
 Business Need / Problem Statement: The CareerSource Quick Response Training program is currently funded at a total of \$9,000,000, with \$4,000,000 from the State Economic Enhancement and Development Trust Fund and \$5,000,000 from the Special Employment Security Administration Trust Fund. Due to decreased revenues from fees and interest earnings as a result of the COVID-19 pandemic, the Special Employment Security Administration Trust Fund is unable to support the current level of funding. To ensure the program remains viable for the future, the CareerSource Quick Response Training program needs a dedicated funding source with sufficient recurring revenues to meet the program's objectives.

Proposed Solution: The Department requests to fund shift (\$3,000,000) from the Special Employment Security Administration Trust Fund to the State Economic Enhancement and Development Trust Fund for the CareerSource Quick Response Training program to continue funding the program at current levels.

Proposed Benefits / Risks: The shift of recurring appropriation from the Special Employment Security Administration Trust Fund to the State Economic Enhancement and Development Trust Fund will provide long term financial stability for the program.

If this issue is not approved, the program will be facing cash concerns, limiting the effectiveness of the program and ultimately leading to the depletion of funds in the Special Employment Security Administration Trust Fund.

Please see companion issue # 3400600 in budget entity 40200600. This issue nets to zero when combined with companion issue.

This issue aligns with the following strategy contained in Florida's Strategic Plan for Economic Development - July 2018 through June 2023:

4.2 - Business Climate and Competitiveness - Ensure state, regional and local agencies provide collaborative and timely

COL A12		COL A14		COL A15		COL A16		COL A14-A12		CODES
AGY FIN REQ FY 2021-22	POS AMOUNT	AGY AMD REQ FY 2021-22	POS AMOUNT	AGY AMD N/R FY 2021-22	POS AMOUNT	AGY AMD ANZ FY 2021-22	POS AMOUNT	AGY AMD REQ FY 2021-22 OVER(UNDER)	AGY FIN REQ FY 2021-22	
ECONOMIC OPPORTUNITY										40000000
PGM: WORKFORCE SERVICES										40200000
CAREERSOURCE FLORIDA										40200600
ECONOMIC OPPORTUNITIES										11
WORKFORCE SERVICES										<u>1102.00.00.00</u>
FUND SHIFT										3400000
FUND SHIFT - SPECIAL EMPLOYMENT										
SECURITY ADMINISTRATION TRUST FUND										
TO SEED - DEDUCT										3400500

customer service to businesses and workers.

6.1 - Florida's Quality of Life and Quality Places - Create and sustain vibrant, safe, healthy and resilient communities that attract workers, residents, businesses and visitors.

BUDGET REQUEST TOTAL: (\$3,000,000) - recurring
 Amended 2021-22 Narrative after February 10, 2021

Summary: The Department requests to fund shift (\$1,000,000) from the Special Employment Security Administration Trust Fund to the State Economic Enhancement and Development Trust Fund for the CareerSource Quick Response Training program.

Business Need / Problem Statement: The CareerSource Quick Response Training program is currently funded at a total of \$9,000,000, with \$4,000,000 from the State Economic Enhancement and Development Trust Fund and \$5,000,000 from the Special Employment Security Administration Trust Fund. Due to decreased revenues from fees and interest earnings the Special Employment Security Administration Trust Fund is unable to support the current level of funding. To ensure the program remains viable for the future, the CareerSource Quick Response Training program needs a dedicated funding source with sufficient recurring revenues to meet the program's objectives.

Proposed Solution: The Department requests to fund shift (\$1,000,000) from the Special Employment Security Administration Trust Fund to the State Economic Enhancement and Development Trust Fund for the CareerSource Quick Response Training program to continue funding the program at current levels.

Proposed Benefits / Risks: The shift of recurring appropriation from the Special Employment Security Administration Trust Fund to the State Economic Enhancement and Development Trust Fund will provide long term financial stability for the program. If this issue is not approved, the program will be facing cash concerns, limiting the effectiveness of the program and ultimately leading to the depletion of funds in the Special Employment Security Administration Trust Fund.

Please see companion issue # 3400600 in budget entity 40200600. This issue nets to zero when combined with companion issue.

This issue aligns with the following strategy contained in Florida's Strategic Plan for Economic Development - July 2018 through June 2023:

4.2 - Business Climate and Competitiveness - Ensure state, regional and local agencies provide collaborative and timely

COL A12	COL A14	COL A15	COL A16	COL A14-A12	
AGY FIN REQ FY 2021-22	AGY AMD REQ FY 2021-22	AGY AMD N/R FY 2021-22	AGY AMD ANZ FY 2021-22	AGY AMD REQ FY 2021-22	AGY FIN REQ FY 2021-22
POS	AMOUNT	POS	AMOUNT	POS	AMOUNT

ECONOMIC OPPORTUNITY					40000000
PGM: WORKFORCE SERVICES					40200000
CAREERSOURCE FLORIDA					40200600
ECONOMIC OPPORTUNITIES					11
WORKFORCE SERVICES					1102.00.00.00
FUND SHIFT					3400000
FUND SHIFT - SPECIAL EMPLOYMENT					
SECURITY ADMINISTRATION TRUST FUND					
TO SEED - DEDUCT					3400500

customer service to businesses and workers.

6.1 - Florida's Quality of Life and Quality Places - Create and sustain vibrant, safe, healthy and resilient communities that attract workers, residents, businesses and visitors.

BUDGET REQUEST TOTAL: (\$1,000,000) - recurring

SUMMARY: This request reduces the fund shift amount from \$3,000,000 to \$1,000,000

FUND SHIFT - SPECIAL EMPLOYMENT					
SECURITY ADMINISTRATION TRUST FUND					
TO SEED - ADD					3400600
SPECIAL CATEGORIES					100000
QUICK RESPONSE TRAINING					109072

SEED TRUST FUND	-STATE	3,000,000	1,000,000		2,000,000-	2041	1
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AGENCY ISSUE NARRATIVE:

2021-2022 BUDGET YEAR NARRATIVE:

IT COMPONENT? NO

Summary: The Department requests to fund shift \$3,000,000 from the Special Employment Security Administration Trust Fund to the State Economic Enhancement and Development Trust Fund for the CareerSource Quick Response Training program.
 Business Need / Problem Statement: The CareerSource Quick Response Training program is currently funded at a total of \$9,000,000, with \$4,000,000 from the State Economic Enhancement and Development Trust Fund and \$5,000,000 from the Special Employment Security Administration Trust Fund. Due to decreased revenues from fees and interest earnings as a result of the COVID-19 pandemic, the Special Employment Security Administration Trust Fund is unable to support the current level of funding. To ensure the program remains viable for the future, the CareerSource Quick Response Training program needs a dedicated funding source with sufficient recurring revenues to meet the program's objectives.

Proposed Solution: The Department requests to fund shift \$3,000,000 from the Special Employment Security Administration Trust Fund to the State Economic Enhancement and Development Trust Fund for the CareerSource Quick Response Training program to continue funding the program at current levels.

COL A12		COL A14		COL A15		COL A16		COL A14-A12		CODES
AGY FIN REQ FY 2021-22	POS AMOUNT	AGY AMD REQ FY 2021-22	POS AMOUNT	AGY AMD N/R FY 2021-22	POS AMOUNT	AGY AMD ANZ FY 2021-22	POS AMOUNT	AGY AMD REQ FY 2021-22 OVER(UNDER)	AGY FIN REQ FY 2021-22	
ECONOMIC OPPORTUNITY										40000000
PGM: WORKFORCE SERVICES										40200000
CAREERSOURCE FLORIDA										40200600
ECONOMIC OPPORTUNITIES										11
WORKFORCE SERVICES										<u>1102.00.00.00</u>
FUND SHIFT										3400000
FUND SHIFT - SPECIAL EMPLOYMENT										
SECURITY ADMINISTRATION TRUST FUND										
TO SEED - ADD										3400600

Proposed Benefits / Risks: The shift of recurring appropriation from the Special Employment Security Administration Trust Fund to the State Economic Enhancement and Development Trust Fund will provide long term financial stability for the program.

If this issue is not approved, the program will be facing cash concerns, limiting the effectiveness of the program and ultimately leading to the depletion of funds in the Special Employment Security Administration Trust Fund.

Please see companion issue # 3400500 in budget entity 40200600. This issue nets to zero when combined with companion issue.

This issue aligns with the following strategy contained in Florida's Strategic Plan for Economic Development - July 2018 through June 2023:

4.2 - Business Climate and Competitiveness - Ensure state, regional and local agencies provide collaborative and timely customer service to businesses and workers.

6.1 - Florida's Quality of Life and Quality Places - Create and sustain vibrant, safe, healthy and resilient communities that attract workers, residents, businesses and visitors.

BUDGET REQUEST TOTAL: \$3,000,000 - recurring

Amended 2021-22 Narrative after February 10, 2021

Summary: The Department requests to fund shift \$1,000,000 from the Special Employment Security Administration Trust Fund to the State Economic Enhancement and Development Trust Fund for the CareerSource Quick Response Training program.

Business Need / Problem Statement: The CareerSource Quick Response Training program is currently funded at a total of \$9,000,000, with \$4,000,000 from the State Economic Enhancement and Development Trust Fund and \$5,000,000 from the Special Employment Security Administration Trust Fund. Due to decreased revenues from fees and interest earnings the Special Employment Security Administration Trust Fund is unable to support the current level of funding. To ensure the program remains viable for the future, the CareerSource Quick Response Training program needs a dedicated funding source with sufficient recurring revenues to meet the program's objectives.

	COL A12	COL A14	COL A15	COL A16	COL A14-A12	
					AGY AMD REQ	
					FY 2021-22	
					OVER(UNDER)	
	AGY FIN REQ	AGY AMD REQ	AGY AMD N/R	AGY AMD ANZ	AGY FIN REQ	
	FY 2021-22	FY 2021-22	FY 2021-22	FY 2021-22	FY 2021-22	
POS	AMOUNT	POS	AMOUNT	POS	AMOUNT	POS
						AMOUNT
						CODES
ECONOMIC OPPORTUNITY						40000000
PGM: COMMUNITY DEVELOPMENT						40300000
<u>HOUSING & COMM DEVELOPMENT</u>						40300200
ECONOMIC OPPORTUNITIES						11
<u>COMMUN DEV/REVITALIZATION</u>						<u>1104.00.00.00</u>
ECONOMIC DEVELOPMENT PROGRAMS						4100000
FLORIDA OFFICE OF BROADBAND						4100700
SALARIES AND BENEFITS						010000
SEED TRUST FUND -STATE		148,500			148,500	2041 1
EXPENSES						040000
SEED TRUST FUND -STATE		50,839	38,829		50,839	2041 1
SPECIAL CATEGORIES						100000
G/A-RURAL BROADBAND GRANTS						100191
SEED TRUST FUND -STATE		1,600,000			1,600,000	2041 1
CONTRACTED SERVICES						100777
TRIUMPH GULF COAST TF -STATE		1,400,000	1,400,000		1,400,000	2043 1
TR/DMS/HR SVCS/STW CONTRCT						107040
SEED TRUST FUND -STATE		661			661	2041 1
TOTAL: FLORIDA OFFICE OF BROADBAND						4100700
TOTAL ISSUE.....		3,200,000	1,438,829		3,200,000	

AGENCY ISSUE NARRATIVE:

2021-2022 BUDGET YEAR NARRATIVE:

IT COMPONENT? NO

Amended 2021-22 Narrative after February 10, 2021

Summary: The Department requests a total of \$3,200,000 and 2 FTE for the Florida Office of Broadband within the Division of Housing and Community Development to commission a feasibility study, develop a strategic implementation plan, and establish the Rural Community Broadband Grant Program.

COL A12		COL A14		COL A15		COL A16		COL A14-A12		CODES
AGY FIN REQ FY 2021-22	POS AMOUNT	AGY AMD REQ FY 2021-22	POS AMOUNT	AGY AMD N/R FY 2021-22	POS AMOUNT	AGY AMD ANZ FY 2021-22	POS AMOUNT	AGY AMD REQ FY 2021-22 OVER(UNDER)	AGY FIN REQ FY 2021-22	
ECONOMIC OPPORTUNITY										40000000
PGM: COMMUNITY DEVELOPMENT										40300000
<u>HOUSING & COMM DEVELOPMENT</u>										40300200
ECONOMIC OPPORTUNITIES										11
<u>COMMUN DEV/REVITALIZATION</u>										<u>1104.00.00.00</u>
ECONOMIC DEVELOPMENT PROGRAMS										4100000
FLORIDA OFFICE OF BROADBAND										4100700

Business Need / Problem Statement: The Florida Office of Broadband, housed within the Department of Economic Opportunity's (DEO) Division of Community Development, was created in fiscal year 2020-21 for the purpose of developing, marketing, and promoting broadband Internet services in the state and tasked to create a strategic plan to promote the goal of increased availability and effectiveness of broadband Internet throughout the state and assist rural communities with the expansion of broadband services. The Florida Office of Broadband is committed to implementing the following objectives:

- * Create a strategic plan to increase the use of broadband internet service in Florida. The plan must include a process to review and verify public input on the broadband internet transmission speeds and availability;
- * Build and facilitate local technology planning teams, especially with community members from the areas of education, healthcare, business, tourism, agriculture, economic development and local government;
- * Encourage public use of internet service through broadband grant programs; and
- * Monitor and participate with Federal Communications Commission proceedings that are related to the geographic availability and deployment of broadband internet in Florida.

Proposed Solution: The Department requests 2 FTE, 110,000 of Salary Rate, \$148,500 of recurring Salaries and Benefits, \$50,839 of Expense (\$12,010 recurring \$38,829 nonrecurring), \$1,400,000 of non-recurring Contracted Services and \$661 of recurring HR Assessment appropriation for the Division of Community Development to assist with the implementation and operations of the Broadband program. Additionally, \$1,600,000 in recurring appropriation is requested to establish the Rural Community Broadband Grant Program.

The Department intends to utilize \$1,400,000 to contract with the University of Florida's Public Utility Research Center to commission a feasibility study on the connectivity gap and why it exists, as well as a strategic plan for the implementation of broadband expansion. The University of Florida's Public Utility Research Center is an internationally recognized academic institution dedicated to research, providing training in utility regulation and strategy, and development of leadership in infrastructure policy.

The Florida Office of Broadband will support the project by assisting with outreach and hosting regional collaborative workshops across the state. Designated partners across the state will be essential in the adoption and implementation of a broadband network.

The Department will utilize \$1,600,000 to create a competitive broadband planning grant program for Florida's 32 rural counties as defined in s. 288.0656 F.S. to provide counties the opportunity to create innovative plans and development strategies to promote rural broadband.

Proposed Benefits / Risks: One of Florida's primary strategic goals is to lead the nation in global competitiveness as a location for business, investment, talent, innovation, and visitors. The Florida Office of Broadband will continue to be

COL A12		COL A14		COL A15		COL A16		COL A14-A12		CODES
AGY FIN REQ FY 2021-22 POS	AMOUNT	AGY AMD REQ FY 2021-22 POS	AMOUNT	AGY AMD N/R FY 2021-22 POS	AMOUNT	AGY AMD ANZ FY 2021-22 POS	AMOUNT	AGY AMD REQ FY 2021-22 OVER(UNDER) AGY FIN REQ FY 2021-22 POS	AMOUNT	
ECONOMIC OPPORTUNITY										40000000
PGM: COMMUNITY DEVELOPMENT										40300000
<u>HOUSING & COMM DEVELOPMENT</u>										40300200
ECONOMIC OPPORTUNITIES										11
<u>COMMUN DEV/REVITALIZATION</u>										<u>1104.00.00.00</u>
ECONOMIC DEVELOPMENT PROGRAMS										4100000
FLORIDA OFFICE OF BROADBAND										4100700

a powerful tool for developing, marketing, and promoting broadband internet services across the state. The Coronavirus Pandemic has further highlighted the need for reliable broadband in all Florida communities, specifically internet access for e-learning, telework, and telemedicine. This proposal will promote economic growth and community resiliency in Florida by creating a plan for expanding broadband usage in the state, and funding rural communities to support implementation of local plans for expansion.

This request includes the applicable standard expense package and HR Assessment per the LBR instructions.

This issue aligns with the following strategy contained in Florida's Strategic Plan for Economic Development - July 2018 through June 2023:

- 1.1 - Talent Supply and Education - Continue to align education and workforce development programs to foster employment opportunities and develop and retain talented workers with the skills to meet current and future employer needs.
- 2.2 - Innovation and Economic Development - Support public, military and private industry partnerships and integrated efforts related to research and development, innovative technology transfer and commercialization.
- 2.4 - Innovation and Economic Development - Brand and consistently market Florida as the best state for business.
- 3.1 - Infrastructure and Growth Leadership - Enhance and protect accessibility and participation of a cross-representation of parties in an integrated planning, review and development process (e.g., workforce, development, natural resources and land use, housing, military, infrastructure and transportation).
- 3.4 - Infrastructure and Growth Leadership - Ensure the availability of workforce housing, the future supply of quality water, cutting-edge telecommunications and effective energy sources to meet Florida's economic and quality of life goals.
- 4.2 - Business Climate and Competitiveness - Ensure state, regional and local agencies provide collaborative and timely customer service to businesses and workers.
- 5.1 - Florida's Civic and Governance Systems Strategies - Integrate long-term investment strategies for statewide and regional economic development priorities.
- 5.4 - Florida's Civic and Governance Systems - Provide Local, Regional and statewide assistance for the protection, provision and resiliency of resources and infrastructure.
- 6.1 - Florida's Quality of Life and Quality Places - Create and sustain vibrant, safe, healthy and resilient communities that attract workers, residents, businesses and visitors.

BUDGET REQUEST TOTAL: \$3,200,000 (\$1,761,171 recurring \$1,438,829 nonrecurring)

SUMMARY: This is a new issue.

COL A12		COL A14		COL A15		COL A16		COL A14-A12		CODES
AGY FIN REQ FY 2021-22	POS AMOUNT	AGY AMD REQ FY 2021-22	POS AMOUNT	AGY AMD N/R FY 2021-22	POS AMOUNT	AGY AMD ANZ FY 2021-22	POS AMOUNT	AGY AMD REQ FY 2021-22 OVER(UNDER)	AGY FIN REQ FY 2021-22	

ECONOMIC OPPORTUNITY	40000000
PGM: COMMUNITY DEVELOPMENT	40300000
<u>HOUSING & COMM DEVELOPMENT</u>	40300200
ECONOMIC OPPORTUNITIES	11
<u>COMMUN DEV/REVITALIZATION</u>	<u>1104.00.00.00</u>
ECONOMIC DEVELOPMENT PROGRAMS	4100000
FLORIDA OFFICE OF BROADBAND	4100700

POSITION DETAIL OF SALARIES AND BENEFITS:

	FTE	BASE RATE	ADDITIVES	BENEFITS	SUBTOTAL	LAPSE %	LAPSED SALARIES AND BENEFITS
A14 - AGY AMD REQ FY 2021-22							
NEW POSITIONS							
2225 GOVERNMENT ANALYST II N0001 001	2.00	92,764		45,432	138,196	0.00	138,196
TOTALS FOR ISSUE BY FUND							
2041 SEED TRUST FUND							138,196
	2.00	92,764		45,432	138,196		138,196
OTHER SALARY AMOUNT							
2041 SEED TRUST FUND							10,304
							148,500

	COL A12	COL A14	COL A15	COL A16	COL A14-A12	
					AGY AMD REQ	
					FY 2021-22	
					OVER(UNDER)	
	AGY FIN REQ	AGY AMD REQ	AGY AMD N/R	AGY AMD ANZ	AGY FIN REQ	
	FY 2021-22	FY 2021-22	FY 2021-22	FY 2021-22	FY 2021-22	
	POS	AMOUNT	POS	AMOUNT	POS	AMOUNT
ECONOMIC OPPORTUNITY						40000000
PGM: COMMUNITY DEVELOPMENT						40300000
<u>HOUSING & COMM DEVELOPMENT</u>						40300200
ECONOMIC OPPORTUNITIES						11
<u>COMMUN DEV/REVITALIZATION</u>						<u>1104.00.00.00</u>
RURAL, URBAN AND SMALL BUSINESS						
ASSISTANCE AND ECONOMIC DEVELOPMENT						6300000
REVOLVING LOAN FUND PROGRAM						6300070
SPECIAL CATEGORIES						100000
FED DISASTER-REV LOAN PROG						100329
TRIOPH GULF COAST TF						
-STATE		15,000,000	15,000,000		15,000,000	2043 1
	=====	=====	=====	=====	=====	=====

AGENCY ISSUE NARRATIVE:

2021-2022 BUDGET YEAR NARRATIVE:

Amended 2021-22 Narrative after February 10, 2021

IT COMPONENT? NO

Issue Title: REVOLVING LOAN FUND PROGRAM

Summary: The Department requests \$15,000,000 of nonrecurring appropriation from the Triumph Gulf Coast Trust Fund for the Revolving Loan Fund (RLF) to provide additional funding in the Housing and Community Development budget entity for areas recovering from Hurricane Michael.

Business Need/Problem Statement: The purpose of the Rebuild Florida Business Loan fund is to encourage economic diversification, resiliency and stability, as well as job creation and retention. The Rebuild Florida Business Loan Fund provides access to affordable capital through financing loans for new business start-up or expansion.

The Rebuild Florida Business Loan Fund focuses on creating and enhancing the diversification and resiliency of Florida's economy. Its purpose is to address the current gap in available, affordable capital for businesses by providing longer term loans with higher funding levels at market interest rates. The Rebuild Florida Business Loan Fund is available to assist businesses statewide with economic development and resiliency. Funding is available to assist businesses that were impacted by Hurricane Michael in Bay, Calhoun, Franklin, Gadsden, Gulf, Holmes, Jackson, Leon, Liberty, Taylor, Wakulla and Washington counties.

Proposed Solution: The Department requests \$15,000,000 in nonrecurring appropriation from the Triumph Gulf Coast Trust Fund as state match for the Rebuild Florida Business Loan Fund Program awarded to the state by the U.S. Economic Development Administration. These funds are to be used for small businesses in the region impacted by Hurricane Michael.

Proposed Benefits/Risks: This request allows the Department to maximize the use of federal funds provided to encourage economic diversification, resiliency and stability, as well as job creation and retention. The Rebuild Florida Business Loan Fund provides access to affordable capital through financing loans for new business start-up or expansion.

This issue aligns with the following strategy contained in Florida's Strategic Plan for Economic Development - July 2018

	COL A12	COL A14	COL A15	COL A16	COL A14-A12	
					AGY AMD REQ	
					FY 2021-22	
					OVER(UNDER)	
	AGY FIN REQ	AGY AMD REQ	AGY AMD N/R	AGY AMD ANZ	AGY FIN REQ	
	FY 2021-22	FY 2021-22	FY 2021-22	FY 2021-22	FY 2021-22	
POS	AMOUNT	POS	AMOUNT	POS	AMOUNT	CODES
ECONOMIC OPPORTUNITY						40000000
PGM: COMMUNITY DEVELOPMENT						40300000
<u>FLA HOUSING FINANCE CORP</u>						40300600
ECONOMIC OPPORTUNITIES						11
<u>COMMUN DEV/REVITALIZATION</u>						<u>1104.00.00.00</u>
AFFORDABLE HOUSING FINANCING						6500000
AFFORDABLE HOUSING PROGRAMS						6507400
SPECIAL CATEGORIES						100000
G/A-HFC-AFFORD HSNQ PRGM						105035
STATE HOUSING TF	-STATE	118,400,000	126,700,000	126,700,000	8,300,000	2255 1

AGENCY ISSUE NARRATIVE:
 2021-2022 BUDGET YEAR NARRATIVE:
 State Housing Trust Fund

IT COMPONENT? NO

Florida Housing Finance Corporation requests a special category appropriation of \$118,400,000 from the State Housing Trust Fund. This request amount represents the Office of Economic and Demographic Research (EDR) estimates on deposits of documentary stamp tax collections and investment income earned by the trust fund. These monies will be used to fund the Sadowski programs. The William E. Sadowski Affordable Housing Act authorized the use of documentary stamp tax revenues within the State Housing Trust Fund for certain affordable housing programs. These funds are primarily used for the State Apartment Incentive Loan (SAIL) Program and the Homeownership Assistance Program (HAP).

The State Apartment Incentive Loan (SAIL) Program provides low-interest loans on a competitive basis to developers of affordable rental housing. SAIL funds provide gap financing that allows developers to obtain the full financing needed to construct or rehabilitate affordable multifamily units. Special consideration is given to properties that target specific demographic groups such as the elderly, homeless people, farmworkers and commercial fishing workers. The Homeownership Assistance Program (HAP), established pursuant to section 420.5088, F.S., provides funds to eligible borrowers for down payment or closing costs or for permanent financing related to the purchase of a borrower's primary residence.

Demand for these programs continues to outpace available funding. Occupancy rates across Florida Housing's affordable rental portfolio continue to rise and have been higher than the overall rental market in the state. Current expectations are that Florida's rental market will remain tight over the next 3-5 years as the need for housing expands. The availability of down payment assistance is critical to Florida Housing's continuous lending model. The requested funding in the State Housing Trust Fund will allow Florida Housing to continue the effort to address the needs of the targeted populations, work towards the goal to help fellow Floridians obtain safe, decent housing that might otherwise be unavailable to them, and at the same time provide an economic boost to the construction industry.

This issue aligns with the following strategy contained in Florida's Strategic Plan for Economic Development - July 2018 through June 2023:

5.4 - Florida's Civic and Governance Systems - Provide Local, Regional and statewide assistance for the protection,

	COL A12	COL A14	COL A15	COL A16	COL A14-A12	
					AGY AMD REQ	
					FY 2021-22	
					OVER(UNDER)	
	AGY FIN REQ	AGY AMD REQ	AGY AMD N/R	AGY AMD ANZ	AGY FIN REQ	
	FY 2021-22	FY 2021-22	FY 2021-22	FY 2021-22	FY 2021-22	
	POS	AMOUNT	POS	AMOUNT	POS	AMOUNT
ECONOMIC OPPORTUNITY						40000000
PGM: COMMUNITY DEVELOPMENT						40300000
<u>FLA HOUSING FINANCE CORP</u>						40300600
ECONOMIC OPPORTUNITIES						11
<u>COMMUN DEV/REVITALIZATION</u>						<u>1104.00.00.00</u>
AFFORDABLE HOUSING FINANCING						6500000
AFFORDABLE HOUSING PROGRAMS						6507400

provision and resiliency of resources and infrastructure.

6.1 - Florida's Quality of Life and Quality Places - Create and sustain vibrant, safe, healthy and resilient communities that attract workers, residents, businesses and visitors.
 Amended 2021-22 Narrative after February 10, 2021

State Housing Trust Fund

Florida Housing Finance Corporation requests a special category appropriation of \$126,700,000 from the State Housing Trust Fund. This request amount represents the available funds in the State Housing Trust Fund, including deposits of documentary stamp tax collections and investment income earned by the trust fund. These monies will be used to fund the Sadowski programs. The William E. Sadowski Affordable Housing Act authorized the use of documentary stamp tax revenues within the State Housing Trust Fund for certain affordable housing programs. These funds are primarily used for the State Apartment Incentive Loan (SAIL) Program and the Homeownership Assistance Program (HAP).

The State Apartment Incentive Loan (SAIL) Program provides low-interest loans on a competitive basis to developers of affordable rental housing. SAIL funds provide gap financing that allows developers to obtain the full financing needed to construct or rehabilitate affordable multifamily units. Special consideration is given to properties that target specific demographic groups such as the elderly, homeless people, farmworkers and commercial fishing workers.

The Homeownership Assistance Program (HAP), established pursuant to section 420.5088, F.S., provides funds to eligible borrowers for down payment or closing costs or for permanent financing related to the purchase of a borrower's primary residence.

Demand for these programs continues to outpace available funding. Occupancy rates across Florida Housing's affordable rental portfolio continue to rise and have been higher than the overall rental market in the state. Current expectations are that Florida's rental market will remain tight over the next 3-5 years as the need for housing expands. The availability of down payment assistance is critical to Florida Housing's continuous lending model. The requested funding in the State Housing Trust Fund will allow Florida Housing to continue the effort to address the needs of the targeted populations, work towards the goal to help fellow Floridians obtain safe, decent housing that might otherwise be unavailable to them, and at the same time provide an economic boost to the construction industry.

This issue aligns with the following strategy contained in Florida's Strategic Plan for Economic Development - July 2018 through June 2023:

5.4 - Florida's Civic and Governance Systems - Provide Local, Regional and statewide assistance for the protection, provision and resiliency of resources and infrastructure.

COL A12		COL A14		COL A15		COL A16		COL A14-A12		
AGY FIN REQ		AGY AMD REQ		AGY AMD N/R		AGY AMD ANZ		AGY AMD REQ		
FY 2021-22		FY 2021-22		FY 2021-22		FY 2021-22		FY 2021-22		
POS	AMOUNT	POS	AMOUNT	POS	AMOUNT	POS	AMOUNT	POS	AMOUNT	CODES
ECONOMIC OPPORTUNITY										40000000
PGM: COMMUNITY DEVELOPMENT										40300000
FLA HOUSING FINANCE CORP										40300600
ECONOMIC OPPORTUNITIES										11
COMMUN DEV/REVITALIZATION										1104.00.00.00
AFFORDABLE HOUSING FINANCING										6500000
AFFORDABLE HOUSING PROGRAMS										6507400

6.1 - Florida's Quality of Life and Quality Places - Create and sustain vibrant, safe, healthy and resilient communities that attract workers, residents, businesses and visitors.

Summary: This issue request increases from \$118,600,000 to \$126,700,000

STATE HOUSING INITIATIVES										
PARTNERSHIP (SHIP) PROGRAM										6507600
SPECIAL CATEGORIES										100000
G/A-HFC-SHIP PROGRAM										105045

LOCAL GOV HOUSING TF	-STATE	277,000,000	296,600,000	296,600,000				19,600,000	2250	1
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AGENCY ISSUE NARRATIVE:

2021-2022 BUDGET YEAR NARRATIVE:

IT COMPONENT? NO

State Housing Initiatives Partnership (SHIP) Program

Florida Housing Finance Corporation requests a special category appropriation of \$277,000,000 within the Local Government Housing Trust Fund for the State Housing Initiatives Partnership (SHIP) Program. This request amount represents the Office of Economic and Demographic Research (EDR) estimates on deposits of documentary stamp tax collections and investment income earned by the trust fund.

Created in 1992 by the William E. Sadowski Affordable Housing Act, the State Housing Initiatives Partnership (SHIP) Program provides funds to local governments on a population-based formula as an incentive to produce and preserve affordable housing for very low, low and moderate-income families. SHIP funds are distributed on an entitlement basis to all 67 counties and 54 Community Development Block Grant entitlement cities in Florida. SHIP funds may be used to fund emergency repairs, new construction, rehabilitation, down payment and closing cost assistance, impact fees, construction and gap financing, mortgage buy-downs, acquisitions of property for affordable housing, matching dollars for federal housing grants and programs, and homeownership counseling. A minimum of 65 percent of a local government's SHIP funds must be targeted to homeownership. Over \$2.6 billion in state funds that have gone into this program since 1992 have supported homeownership; more than 217,000 households in Florida have been served by SHIP over this period. In accordance with Section 420.9079(2), up to one quarter of one percent of the SHIP appropriation may be used for compliance monitoring.

COL A12		COL A14		COL A15		COL A16		COL A14-A12		CODES
AGY FIN REQ FY 2021-22 POS	AMOUNT	AGY AMD REQ FY 2021-22 POS	AMOUNT	AGY AMD N/R FY 2021-22 POS	AMOUNT	AGY AMD ANZ FY 2021-22 POS	AMOUNT	AGY AMD REQ FY 2021-22 OVER(UNDER) AGY FIN REQ FY 2021-22 POS	AMOUNT	
ECONOMIC OPPORTUNITY										40000000
PGM: COMMUNITY DEVELOPMENT										40300000
<u>FLA HOUSING FINANCE CORP</u>										40300600
ECONOMIC OPPORTUNITIES										11
<u>COMMUN DEV/REVITALIZATION</u>										<u>1104.00.00.00</u>
AFFORDABLE HOUSING FINANCING										6500000
STATE HOUSING INITIATIVES										
PARTNERSHIP (SHIP) PROGRAM										6507600

Florida Housing's main priority is to help Floridians obtain safe, decent housing that might otherwise be unavailable to them. To do this, we must maximize the capacity of local governments and the private sector, both for-profit and nonprofit, to develop and preserve affordable housing. Local governments play a vital role in the development and preservation of affordable housing in their communities for very low and low-income families and other targeted populations. SHIP funding allocated to local governments is a primary source that allows local governments to carry out these activities.

This issue aligns with the following strategy contained in Florida's Strategic Plan for Economic Development - July 2018 through June 2023:

5.4 - Florida's Civic and Governance Systems - Provide Local, Regional and statewide assistance for the protection, provision and resiliency of resources and infrastructure.

6.1 - Florida's Quality of Life and Quality Places - Create and sustain vibrant, safe, healthy and resilient communities that attract workers, residents, businesses and visitors.
 Amended 2021-22 Narrative after February 10, 2021

State Housing Initiatives Partnership (SHIP) Program

Florida Housing Finance Corporation requests a special category appropriation of \$296,600,000 within the Local Government Housing Trust Fund for the State Housing Initiatives Partnership (SHIP) Program. This request amount represents the Office of Economic and Demographic Research (EDR) estimates on deposits of documentary stamp tax collections and investment income earned by the trust fund.

Created in 1992 by the William E. Sadowski Affordable Housing Act, the State Housing Initiatives Partnership (SHIP) Program provides funds to local governments on a population-based formula as an incentive to produce and preserve affordable housing for very low, low and moderate-income families. SHIP funds are distributed on an entitlement basis to all 67 counties and 54 Community Development Block Grant entitlement cities in Florida. SHIP funds may be used to fund emergency repairs, new construction, rehabilitation, down payment and closing cost assistance, impact fees, construction and gap financing, mortgage buy-downs, acquisitions of property for affordable housing, matching dollars for federal housing grants and programs, and homeownership counseling. A minimum of 65 percent of a local government's SHIP funds must be targeted to homeownership. Over \$2.6 billion in state funds that have gone into this program since 1992 have supported homeownership; more than 217,000 households in Florida have been served by SHIP over this period. In accordance with Section 420.9079(2), up to one quarter of one percent of the SHIP appropriation may be used for compliance monitoring.

	COL A12	COL A14	COL A15	COL A16	COL A14-A12	
					AGY AMD REQ	
					FY 2021-22	
					OVER(UNDER)	
	AGY FIN REQ	AGY AMD REQ	AGY AMD N/R	AGY AMD ANZ	AGY FIN REQ	
	FY 2021-22	FY 2021-22	FY 2021-22	FY 2021-22	FY 2021-22	
POS	AMOUNT	POS	AMOUNT	POS	AMOUNT	POS
						AMOUNT
						CODES
ECONOMIC OPPORTUNITY						40000000
PGM: COMMUNITY DEVELOPMENT						40300000
<u>FLA HOUSING FINANCE CORP</u>						40300600
ECONOMIC OPPORTUNITIES						11
<u>COMMUN DEV/REVITALIZATION</u>						<u>1104.00.00.00</u>
AFFORDABLE HOUSING FINANCING						6500000
STATE HOUSING INITIATIVES						
PARTNERSHIP (SHIP) PROGRAM						6507600

Florida Housing's main priority is to help Floridians obtain safe, decent housing that might otherwise be unavailable to them. To do this, we must maximize the capacity of local governments and the private sector, both for-profit and nonprofit, to develop and preserve affordable housing. Local governments play a vital role in the development and preservation of affordable housing in their communities for very low and low-income families and other targeted populations. SHIP funding allocated to local governments is a primary source that allows local governments to carry out these activities.

This issue aligns with the following strategy contained in Florida's Strategic Plan for Economic Development - July 2018 through June 2023:

5.4 - Florida's Civic and Governance Systems - Provide Local, Regional and statewide assistance for the protection, provision and resiliency of resources and infrastructure.

6.1 - Florida's Quality of Life and Quality Places - Create and sustain vibrant, safe, healthy and resilient communities that attract workers, residents, businesses and visitors.

Summary: This issue request increases from \$277,000,000 to \$296,600,000

TOTAL: COMMUN DEV/REVITALIZATION						<u>1104.00.00.00</u>
BY FUND TYPE						
TRUST FUNDS.....	395,400,000	423,300,000	423,300,000		27,900,000	2000
	=====	=====	=====	=====	=====	

	COL A12	COL A14	COL A15	COL A16	COL A14-A12	
	AGY FIN REQ	AGY AMD REQ	AGY AMD N/R	AGY AMD ANZ	AGY AMD REQ	
	FY 2021-22	FY 2021-22	FY 2021-22	FY 2021-22	FY 2021-22	
	POS	AMOUNT	POS	AMOUNT	POS	AMOUNT
						CODES
ECONOMIC OPPORTUNITY						40000000
PGM: STRATEGIC BUS DEV						40400000
STRATEGIC BUSINESS DEV						40400100
ECONOMIC OPPORTUNITIES						11
BUSINESS DEVELOPMENT						<u>1101.00.00.00</u>
PROGRAM REDUCTIONS						33V0000
REDUCE PROGRAMMATIC FUNDING						33V0200
SPECIAL CATEGORIES						100000
G/A - MILITARY BASE PROT						102026
SEED TRUST FUND						
-STATE		150,000-			150,000-	2041 1

AGENCY ISSUE NARRATIVE:

2021-2022 BUDGET YEAR NARRATIVE:

IT COMPONENT? NO

Amended 2021-22 Narrative after February 10, 2021

Issue Title: Reduce Programmatic funding Military Base Protection

Summary: The Department proposes a reduction in the amount of (\$150,000) within the State Economic Enhancement and Development Trust Fund - Military Base Protection Program within the Strategic Business Development budget entity.

Business Need/Problem Statement: The Division of Strategic Business Development is responsible for promoting the economic development of the state by coordinating a portfolio of resources through business recruitment and incentives, and strategic partnerships with public-private entities.

The Military Base Protection Program is under-used to the extent that the full balance of the funds allotted to the program (\$150,000) have reverted for several consecutive years.

Per Ch. 288.980(2)(a) The Military Base Protection Program was created for the purpose of:

1. Securing non-conservation lands to serve as a buffer to protect military installations against encroachment; and
2. Supporting local community efforts to engage in service partnerships with military installations.

The first objective of the program is currently being served by the Defense Infrastructure Grant Program. The second function is served by the Defense Reinvestment Grant program. Both objectives of Military Base Protection Program are already served by two other programs, resulting in this appropriation being underutilized.

Proposed Solution: The Department requests a reduction of (\$150,000) in recurring Grants and Aids Military Base Protection appropriation due to the program being underutilized.

Proposed Benefits/Risks: The current recurring appropriation is not being utilized and therefore there should be a minimal impact to the program.

	COL A12	COL A14	COL A15	COL A16	COL A14-A12	
					AGY AMD REQ	
					FY 2021-22	
					OVER(UNDER)	
	AGY FIN REQ	AGY AMD REQ	AGY AMD N/R	AGY AMD ANZ	AGY FIN REQ	
	FY 2021-22	FY 2021-22	FY 2021-22	FY 2021-22	FY 2021-22	
	POS	AMOUNT	POS	AMOUNT	POS	AMOUNT
ECONOMIC OPPORTUNITY						40000000
PGM: STRATEGIC BUS DEV						40400000
STRATEGIC BUSINESS DEV						40400100
ECONOMIC OPPORTUNITIES						11
BUSINESS DEVELOPMENT						<u>1101.00.00.00</u>
PROGRAM REDUCTIONS						33V0000
REDUCE PROGRAMMATIC FUNDING						33V0200

This issue aligns with the following strategy contained in Florida's Strategic Plan for Economic Development - July 2018 through June 2023:

5.2 Improve the efficiency and effectiveness of government agencies at all levels.

BUDGET REQUEST TOTAL: (\$150,000) recurring

SUMMARY: This is a new issue.

FUND SHIFT						3400000
FUND SHIFT - TOURISM PROMOTION						
TRUST FUND TO SEED - DEDUCT						3400050
SPECIAL CATEGORIES						100000
G/A - VISIT FLORIDA						105705
TOURISM PROMOTIONAL TF	-STATE	3,000,000-	8,100,000-		5,100,000-	2722 1

AGENCY ISSUE NARRATIVE:

2021-2022 BUDGET YEAR NARRATIVE:

IT COMPONENT? NO

Summary: The Department requests to fund shift (\$3,000,000) from the Tourism Promotional Trust Fund to the State Economic Enhancement and Development Trust Fund for VISIT FLORIDA.

Business Need / Problem Statement: VISIT FLORIDA is the state's official tourism marketing corporation, serving as Florida's official source for travel planning to visitors across the globe. To increase travel to the state, VISIT FLORIDA partners with the tourism industry in marketing programs, cooperative advertising, domestic and international travel trade and consumer travel shows, as well as media missions. VISIT FLORIDA is currently funded at a total of \$50,000,000, with \$26,000,000 from the State Economic Enhancement and Development Trust Fund and \$24,000,000 from the Tourism Promotional Trust Fund. Due to the COVID-19 pandemic, the need to market Florida as a premiere tourism destination is greater than ever as the state seeks to recover economically. The decreases in travel within Florida due to the pandemic have resulted in decreased revenues from Rental Car Surcharges and the Tourism Promotional Trust Fund is unable to support the current level of appropriation. This fund shift is necessary to ensure that the program continues to have sufficient funding for continued operations.

COL A12		COL A14		COL A15		COL A16		COL A14-A12		CODES
AGY FIN REQ FY 2021-22 POS	AMOUNT	AGY AMD REQ FY 2021-22 POS	AMOUNT	AGY AMD N/R FY 2021-22 POS	AMOUNT	AGY AMD ANZ FY 2021-22 POS	AMOUNT	AGY AMD REQ FY 2021-22 OVER(UNDER) AGY FIN REQ FY 2021-22 POS	AMOUNT	
ECONOMIC OPPORTUNITY										40000000
PGM: STRATEGIC BUS DEV										40400000
STRATEGIC BUSINESS DEV										40400100
ECONOMIC OPPORTUNITIES										11
BUSINESS DEVELOPMENT										<u>1101.00.00.00</u>
FUND SHIFT										3400000
FUND SHIFT - TOURISM PROMOTION										
TRUST FUND TO SEED - DEDUCT										3400050

Proposed Solution: The Department requests to fund shift (\$3,000,000) from the Tourism Promotional Trust Fund to the State Economic Enhancement and Development Trust Fund to continue funding VISIT FLORIDA at current levels.

Proposed Benefits / Risks: The shift of recurring appropriation from the Tourism Promotional Trust Fund to the State Economic Enhancement and Development Trust Fund will provide long term financial stability for the program. If this issue is not approved, the program will be facing cash concerns, limiting the effectiveness of the program and ultimately leading to the depletion of funds in the Tourism Promotional Trust Fund.

Please see companion issue # 3400060 in budget entity 40400100. This issue nets to zero when combined with companion issue.

This issue aligns with the following strategy contained in Florida's Strategic Plan for Economic Development - July 2018 through June 2023:

4.2 - Business Climate and Competitiveness - Ensure state, regional and local agencies provide collaborative and timely customer service to businesses and workers.

6.1 - Florida's Quality of Life and Quality Places - Create and sustain vibrant, safe, healthy and resilient communities that attract workers, residents, businesses and visitors.

BUDGET REQUEST TOTAL: (\$3,000,000) - recurring

Amended 2021-22 Narrative after February 10, 2021

Summary: The Department requests to fund shift (\$8,100,000) from the Tourism Promotional Trust Fund to the State Economic Enhancement and Development Trust Fund and General Revenue for VISIT FLORIDA.

Business Need / Problem Statement: VISIT FLORIDA is the state's official tourism marketing corporation, serving as Florida's official source for travel planning to visitors across the globe. To increase travel to the state, VISIT FLORIDA partners with the tourism industry in marketing programs, cooperative advertising, domestic and international travel trade and consumer travel shows, as well as media missions. VISIT FLORIDA is currently funded at a total of \$50,000,000, with \$26,000,000 from the State Economic Enhancement and Development Trust Fund and \$24,000,000 from the Tourism Promotional Trust Fund. Due to the COVID-19 pandemic, the need to market Florida as a premiere tourism destination is greater than ever as the state seeks to recover economically. The decreases in travel within Florida due to the pandemic have resulted in decreased revenues from Rental Car Surcharges and the Tourism Promotional Trust Fund is

COL A12		COL A14		COL A15		COL A16		COL A14-A12		CODES
AGY FIN REQ FY 2021-22	POS AMOUNT	AGY AMD REQ FY 2021-22	POS AMOUNT	AGY AMD N/R FY 2021-22	POS AMOUNT	AGY AMD ANZ FY 2021-22	POS AMOUNT	AGY AMD REQ FY 2021-22 OVER(UNDER)	AGY FIN REQ FY 2021-22	
ECONOMIC OPPORTUNITY										40000000
PGM: STRATEGIC BUS DEV										40400000
STRATEGIC BUSINESS DEV										40400100
ECONOMIC OPPORTUNITIES										11
BUSINESS DEVELOPMENT										<u>1101.00.00.00</u>
FUND SHIFT										3400000
FUND SHIFT - TOURISM PROMOTION										
TRUST FUND TO SEED - DEDUCT										3400050

unable to support the current level of appropriation. This fund shift is necessary to ensure that the program continues to have sufficient funding for continued operations.

Proposed Solution: The Department requests to fund shift (\$8,100,000) from the Tourism Promotional Trust Fund to the State Economic Enhancement and Development Trust Fund to continue funding VISIT FLORIDA at current levels.

Proposed Benefits / Risks: The shift of recurring appropriation from the Tourism Promotional Trust Fund to the State Economic Enhancement and Development Trust Fund will provide long term financial stability for the program. If this issue is not approved, the program will be facing cash concerns, limiting the effectiveness of the program and ultimately leading to the depletion of funds in the Tourism Promotional Trust Fund.

Please see companion issue # 3400060 in budget entity 40400100. This issue nets to zero when combined with companion issue.

This issue aligns with the following strategy contained in Florida's Strategic Plan for Economic Development - July 2018 through June 2023:

4.2 - Business Climate and Competitiveness - Ensure state, regional and local agencies provide collaborative and timely customer service to businesses and workers.

6.1 - Florida's Quality of Life and Quality Places - Create and sustain vibrant, safe, healthy and resilient communities that attract workers, residents, businesses and visitors.

BUDGET REQUEST TOTAL: (\$8,100,000) recurring

SUMMARY: This request increases the fund shift from \$3,000,000 to \$8,100,000.

	COL A12	COL A14	COL A15	COL A16	COL A14-A12	
					AGY AMD REQ	
					FY 2021-22	
					OVER(UNDER)	
	AGY FIN REQ	AGY AMD REQ	AGY AMD N/R	AGY AMD ANZ	AGY FIN REQ	
	FY 2021-22	FY 2021-22	FY 2021-22	FY 2021-22	FY 2021-22	
POS	AMOUNT	POS	AMOUNT	POS	AMOUNT	CODES
ECONOMIC OPPORTUNITY						40000000
PGM: STRATEGIC BUS DEV						40400000
STRATEGIC BUSINESS DEV						40400100
ECONOMIC OPPORTUNITIES						11
BUSINESS DEVELOPMENT						<u>1101.00.00.00</u>
FUND SHIFT						3400000
FUND SHIFT - TOURISM PROMOTION						
TRUST FUND TO SEED - ADD						3400060
SPECIAL CATEGORIES						100000
G/A - VISIT FLORIDA						105705
GENERAL REVENUE FUND -STATE		5,100,000	5,100,000		5,100,000	1000 1
SEED TRUST FUND -STATE	3,000,000	3,000,000				2041 1
TOTAL APPRO.....	3,000,000	8,100,000	5,100,000		5,100,000	

AGENCY ISSUE NARRATIVE:

2021-2022 BUDGET YEAR NARRATIVE: IT COMPONENT? NO
 Summary: The Department requests to fund shift \$3,000,000 from the Tourism Promotional Trust Fund to the State Economic Enhancement and Development Trust Fund for VISIT FLORIDA.

Business Need / Problem Statement: VISIT FLORIDA is the state's official tourism marketing corporation, serving as Florida's official source for travel planning to visitors across the globe. To increase travel to the state, VISIT FLORIDA partners with the tourism industry in marketing programs, cooperative advertising, domestic and international travel trade and consumer travel shows, as well as media missions. VISIT FLORIDA is currently funded at a total of \$50,000,000, with \$26,000,000 from the State Economic Enhancement and Development Trust Fund and \$24,000,000 from the Tourism Promotional Trust Fund. Due to the COVID-19 pandemic, the need to market Florida as a premiere tourism destination is greater than ever as the state seeks to recover economically. The decreases in travel within Florida due to the pandemic have resulted in decreased revenues from Rental Car Surcharges and the Tourism Promotional Trust Fund is unable to support the current level of appropriation. This fund shift is necessary to ensure that the program continues to have sufficient funding for continued operations.

Proposed Solution: The Department requests to fund shift \$3,000,000 from the Tourism Promotional Trust Fund to the State Economic Enhancement and Development Trust Fund to continue funding VISIT FLORIDA at current levels.

Proposed Benefits / Risks: The shift of recurring appropriation from the Tourism Promotional Trust Fund to the State Economic Enhancement and Development Trust Fund will provide long term financial stability for the program. If this issue is not approved, the program will be facing cash concerns, limiting the effectiveness of the program and ultimately leading to the depletion of funds in the Tourism Promotional Trust Fund.

Please see companion issue # 3400050 in budget entity 40400100. This issue nets to zero when combined with companion issue.

COL A12		COL A14		COL A15		COL A16		COL A14-A12		CODES
AGY FIN REQ FY 2021-22 POS	AMOUNT	AGY AMD REQ FY 2021-22 POS	AMOUNT	AGY AMD N/R FY 2021-22 POS	AMOUNT	AGY AMD ANZ FY 2021-22 POS	AMOUNT	AGY AMD REQ FY 2021-22 OVER(UNDER) AGY FIN REQ FY 2021-22 POS	AMOUNT	
ECONOMIC OPPORTUNITY										40000000
PGM: STRATEGIC BUS DEV										40400000
STRATEGIC BUSINESS DEV										40400100
ECONOMIC OPPORTUNITIES										11
BUSINESS DEVELOPMENT										<u>1101.00.00.00</u>
FUND SHIFT										3400000
FUND SHIFT - TOURISM PROMOTION										
TRUST FUND TO SEED - ADD										3400060

This issue aligns with the following strategy contained in Florida's Strategic Plan for Economic Development - July 2018 through June 2023:

4.2 - Business Climate and Competitiveness - Ensure state, regional and local agencies provide collaborative and timely customer service to businesses and workers.

6.1 - Florida's Quality of Life and Quality Places - Create and sustain vibrant, safe, healthy and resilient communities that attract workers, residents, businesses and visitors.

BUDGET REQUEST TOTAL: \$3,000,000 - recurring
 Amended 2021-22 Narrative after February 10, 2021

Summary: The Department requests to fund shift \$3,000,000 from the Tourism Promotional Trust Fund to the State Economic Enhancement and Development Trust Fund and requests \$5,100,000 of nonrecurring General Revenue for VISIT FLORIDA.

Business Need / Problem Statement: VISIT FLORIDA is the state's official tourism marketing corporation, serving as Florida's official source for travel planning to visitors across the globe. To increase travel to the state, VISIT FLORIDA partners with the tourism industry in marketing programs, cooperative advertising, domestic and international travel trade and consumer travel shows, as well as media missions. VISIT FLORIDA is currently funded at a total of \$50,000,000, with \$26,000,000 from the State Economic Enhancement and Development Trust Fund and \$24,000,000 from the Tourism Promotional Trust Fund. Due to the COVID-19 pandemic, the need to market Florida as a premiere tourism destination is greater than ever as the state seeks to recover economically. The decreases in travel within Florida due to the pandemic have resulted in decreased revenues from Rental Car Surcharges and the Tourism Promotional Trust Fund is unable to support the current level of appropriation. This fund shift is necessary to ensure that the program continues to have sufficient funding for continued operations.

Proposed Solution: The Department requests to fund shift \$3,000,000 from the Tourism Promotional Trust Fund to the State Economic Enhancement and Development Trust Fund and requests \$5,100,000 of nonrecurring General Revenue to continue funding VISIT FLORIDA at current levels.

Proposed Benefits / Risks: The provision of General Revenue and the shift of recurring appropriation from the Tourism Promotional Trust Fund to the State Economic Enhancement and Development Trust Fund will provide long term financial stability for the program. If this issue is not approved, the program will be facing cash concerns, limiting the effectiveness of the program and ultimately leading to the depletion of funds in the Tourism Promotional Trust Fund.

Please see companion issue # 3400050 in budget entity 40400100. This issue nets to zero when combined with companion

	COL A12	COL A14	COL A15	COL A16	COL A14-A12	
	AGY FIN REQ	AGY AMD REQ	AGY AMD N/R	AGY AMD ANZ	AGY AMD REQ	
	FY 2021-22	FY 2021-22	FY 2021-22	FY 2021-22	FY 2021-22	
	POS	AMOUNT	POS	AMOUNT	POS	AMOUNT
						CODES
ECONOMIC OPPORTUNITY						40000000
PGM: STRATEGIC BUS DEV						40400000
STRATEGIC BUSINESS DEV						40400100
ECONOMIC OPPORTUNITIES						11
BUSINESS DEVELOPMENT						<u>1101.00.00.00</u>
FUND SHIFT						3400000
FUND SHIFT - TOURISM PROMOTION						
TRUST FUND TO SEED - ADD						3400060

issue.

This issue aligns with the following strategy contained in Florida's Strategic Plan for Economic Development - July 2018 through June 2023:

4.2 - Business Climate and Competitiveness - Ensure state, regional and local agencies provide collaborative and timely customer service to businesses and workers.

6.1 - Florida's Quality of Life and Quality Places - Create and sustain vibrant, safe, healthy and resilient communities that attract workers, residents, businesses and visitors.

BUDGET REQUEST TOTAL: \$8,100,000 - \$3,000,000 recurring \$5,100,000 nonrecurring

SUMMARY: The request adds \$5,100,000 of General Revenue to the existing \$3,000,000 fund shift.

ENTERPRISE FLORIDA						4200000
TARGETED STATE BRANDING CAMPAIGN						4200320
SPECIAL CATEGORIES						100000
G/A-ENTERPRISE FLORIDA PRG						102003
TRIUMPH GULF COAST TF	-STATE	5,000,000	5,000,000		5,000,000	2043 1

AGENCY ISSUE NARRATIVE:

2021-2022 BUDGET YEAR NARRATIVE:

IT COMPONENT? NO

Amended 2021-22 Narrative after February 10, 2021

Issue Title: Targeted State Branding Campaign

Summary: The Department requests \$5,000,000 of nonrecurring Grants and Aids Enterprise Florida Program appropriation from the Triumph Gulf Coast Trust Fund to provide a targeted state branding marketing campaign to bring more businesses to Florida.

	COL A12	COL A14	COL A15	COL A16	COL A14-A12	
					AGY AMD REQ	
					FY 2021-22	
					OVER(UNDER)	
	AGY FIN REQ	AGY AMD REQ	AGY AMD N/R	AGY AMD ANZ	AGY FIN REQ	
	FY 2021-22	FY 2021-22	FY 2021-22	FY 2021-22	FY 2021-22	
POS	AMOUNT	POS	AMOUNT	POS	AMOUNT	POS
						AMOUNT
						CODES
ECONOMIC OPPORTUNITY						40000000
PGM: STRATEGIC BUS DEV						40400000
STRATEGIC BUSINESS DEV						40400100
ECONOMIC OPPORTUNITIES						11
BUSINESS DEVELOPMENT						<u>1101.00.00.00</u>
ENTERPRISE FLORIDA						4200000
TARGETED STATE BRANDING CAMPAIGN						4200320

Business Need/Problem Statement: The Future is Here marketing campaign began in January 2016 as Enterprise Florida's primary method of brand awareness. Since its launch, the campaign has generated more than 870 million media impressions worldwide. Enterprise Florida, Inc. conducted qualitative and quantitative research across the state and nation, polling more than 400 senior executives and business advisers for their perspective on doing business in Florida. The results showed that while Florida was positively perceived as a place to visit or retire, many outside of the state were unaware of the benefits of starting or expanding a business here. Less known were Florida's advantages relative to talent, business-friendliness (taxes, regulation, land availability, permitting), infrastructure, access to markets, and opportunities for innovation.

In view of the opportunities presented by emerging trends as well as the pressing need for recovery of the state's economy, Enterprise Florida commissioned a new, fresh marketing campaign in 2020 using the services of an outside advertising agency. The goal is to tell the story of Florida's unique business environment, which boasts the right blend of inspiration, innovation, and independence to enable companies of all kinds to outperform their competition and grow. The strategy is to leverage the positive associations people feel about Florida as a place for their personal future and reshape them to show that Florida is also the place for their business future. The Florida brand elicits unique opportunities and the new marketing plan for fiscal year 2021-2022 will focus on national and global outlets in an effort to reach decision-makers and industry leaders emphasizing the state's probusiness approach to taxes and regulation, as well as a robust talent development pipeline. Enterprise Florida anticipates releasing the new campaign in March 2020 and using budgeted operating funds to fund the campaign through the end of the fiscal year.

Proposed Solution: The Florida Leads 2021-2022 Budget requested by Governor Ron DeSantis seeks a \$5 million non-recurring appropriation for Enterprise Florida to engage in targeted campaigns that market the opportunities available in Florida for businesses to realize economic and job growth in our state.

Proposed Benefits/Risks: 100-percent of a \$5 million appropriation would be dedicated to advertising: no overhead, no staff costs, and no planning costs. Enterprise Florida has undertaken the development of a marketing plan within its existing operating budget.

- o Deploy marketing funds following the release of appropriated funds.
- o Target marketing funds to develop immediate, sustained awareness of the Florida brand as an unrivaled pro-business state of broad-based opportunity.
- o Persuade chief executive decision-makers around the nation by telling the Florida story of the business advantages that state leaders have cultivated through sound policymaking.
- o Staffing/Overhead: Enterprise Florida will utilize existing staff and resources to facilitate these marketing funds. Both expenses are covered by the Enterprise Florida operating budget. Estimated budget: \$0.
- o Campaign Development: Enterprise Florida began development of a new advertising campaign in 2020. It is slated for roll-out in March 2021 and its cost has been accounted for in the existing operating budget. Estimated budget: \$0.

	COL A12	COL A14	COL A15	COL A16	COL A14-A12	
					AGY AMD REQ	
					FY 2021-22	
					OVER(UNDER)	
	AGY FIN REQ	AGY AMD REQ	AGY AMD N/R	AGY AMD ANZ	AGY FIN REQ	
	FY 2021-22	FY 2021-22	FY 2021-22	FY 2021-22	FY 2021-22	
	POS	AMOUNT	POS	AMOUNT	POS	AMOUNT
						CODES
ECONOMIC OPPORTUNITY						40000000
PGM: STRATEGIC BUS DEV						40400000
STRATEGIC BUSINESS DEV						40400100
ECONOMIC OPPORTUNITIES						11
BUSINESS DEVELOPMENT						<u>1101.00.00.00</u>
ENTERPRISE FLORIDA						4200000
TARGETED STATE BRANDING CAMPAIGN						4200320

o Digital/Print Advertising: Promoting Florida in digital and print outlets, domestically and internationally. Campaigns will be weighed heavily toward digital media to maximize exposure within budget. Estimated budget: \$5,000,000.

This issue aligns with the following strategy contained in Florida's Strategic Plan for Economic Development - July 2018 through June 2023:

2.4 Brand and consistently market Florida as the best state for business.

BUDGET REQUEST TOTAL: \$5,000,000 nonrecurring

SUMMARY: This is a new issue.

FLORIDA JOB GROWTH GRANT FUNDING						4200470
SPECIAL CATEGORIES						100000
G/A-FL JOB GRWTH GRT FND						108741

GENERAL REVENUE FUND	-STATE	20,000,000	26,000,000	26,000,000		6,000,000	1000	1
		=====	=====	=====	=====	=====		

AGENCY ISSUE NARRATIVE:

2021-2022 BUDGET YEAR NARRATIVE:

IT COMPONENT? NO

Summary: The Department requests a total of \$20,000,000 of nonrecurring appropriation from the General Revenue Fund for the Florida Job Growth Grant Fund. This program provides funding for public infrastructure and job training projects that support growth and employment in Florida's diverse industries.

Business Need / Problem Statement: The Florida Job Growth Grant Fund was created in fiscal year 2017-18 to promote economic opportunity by improving public infrastructure and enhancing workforce training. In fiscal year 2017-18, 35 projects were awarded totaling \$135 million; in fiscal year 2018-19, 23 projects were awarded totaling \$85 million; in fiscal year 2019-20, 5 projects were awarded totaling \$15.5 million. The program is provided statewide and is designed to support economic diversification, economic recovery, or economic enhancement of targeted industries. Additional funding will be required for the program to continue beyond the current appropriation.

Proposed Solution: The Department requests \$20 million in nonrecurring appropriation for the Florida Job Growth Grant Fund for FY 2021-22. This funding will benefit the citizens of Florida in two areas:

COL A12		COL A14		COL A15		COL A16		COL A14-A12		CODES
AGY FIN REQ FY 2021-22	POS AMOUNT	AGY AMD REQ FY 2021-22	POS AMOUNT	AGY AMD N/R FY 2021-22	POS AMOUNT	AGY AMD ANZ FY 2021-22	POS AMOUNT	AGY AMD REQ FY 2021-22 OVER(UNDER)	AGY FIN REQ FY 2021-22	
ECONOMIC OPPORTUNITY										40000000
PGM: STRATEGIC BUS DEV										40400000
STRATEGIC BUSINESS DEV										40400100
ECONOMIC OPPORTUNITIES										11
BUSINESS DEVELOPMENT										<u>1101.00.00.00</u>
ENTERPRISE FLORIDA										4200000
FLORIDA JOB GROWTH GRANT FUNDING										4200470

1. Providing workforce training through the state's colleges and technical centers in critical industries, thereby preparing Floridians to be more competitive in the job market.

2. Enhancing infrastructure in underserved areas or in areas that will maximize economic output by attracting new or expanding businesses.

Proposed Benefits / Risks: Over the past three years there has been overwhelming demand for participation in the program. By either allowing the state's colleges and technical centers to expand or create training programs to develop workforce competencies that support targeted industries or allowing county and local governments to grow or augment infrastructure critical to economic development, the Florida Job Growth Grant Fund's flexibility makes it a powerful tool to foster the state's workforce and local economies.

The Florida Job Growth Grant fund is a statewide program with a broad scope that is community-driven. The training itself gives participants transferable and sustainable skills applicable to more than a single employer. The infrastructure component allows local governments to identify needs and apply for funding to construct, reconstruct, or improve public facilities, acquire land, make land improvements, or cover engineering costs.

One of Florida's primary strategic goals is to lead the nation in global competitiveness as a location for business, investment, talent, innovation, and visitors. By developing the talent resources and physical resources of Florida's communities and workforce through the Florida Job Growth Grant Fund, the state will be directly investing in the ability to attract businesses seeking a well-trained workforce and communities with the resources to support growth, expansion and prosperity.

This issue aligns with the following strategy contained in Florida's Strategic Plan for Economic Development - July 2018 through June 2023:

1.1 - Talent Supply and Education - Continue to align education and workforce development programs to foster employment opportunities and develop and retain talented workers with the skills to meet current and future employer needs.

4.2 - Business Climate and Competitiveness - Ensure state, regional and local agencies provide collaborative and timely customer service to businesses and workers.

5.1 - Florida's Civic and Governance Systems Strategies - Integrate long-term investment strategies for statewide and regional economic development priorities.

BUDGET REQUEST TOTAL: \$20,000,000 - nonrecurring

COL A12		COL A14		COL A15		COL A16		COL A14-A12		CODES
AGY FIN REQ FY 2021-22	AGY AMD REQ FY 2021-22	AGY AMD REQ FY 2021-22	AGY AMD N/R FY 2021-22	AGY AMD ANZ FY 2021-22	AGY AMD ANZ FY 2021-22	AGY AMD ANZ FY 2021-22	AGY AMD ANZ FY 2021-22	AGY AMD REQ FY 2021-22	AGY FIN REQ FY 2021-22	
POS	AMOUNT	POS	AMOUNT	POS	AMOUNT	POS	AMOUNT	POS	AMOUNT	
ECONOMIC OPPORTUNITY										40000000
PGM: STRATEGIC BUS DEV										40400000
STRATEGIC BUSINESS DEV										40400100
ECONOMIC OPPORTUNITIES										11
BUSINESS DEVELOPMENT										<u>1101.00.00.00</u>
ENTERPRISE FLORIDA										4200000
FLORIDA JOB GROWTH GRANT FUNDING										4200470

Amended 2021-22 Narrative after February 10, 2021

Total amount requested increased from \$20,000,000 to \$26,000,000

Issue Title: Strategic Business Development - Florida Job Growth Grant Fund

Summary: The Department requests a total of \$26,000,000 of nonrecurring appropriation from the General Revenue Fund for the Florida Job Growth Grant Fund. This program provides funding for public infrastructure and job training projects that support growth and employment in Florida's diverse industries.

Business Need / Problem Statement: The Florida Job Growth Grant Fund was created in Fiscal Year 2017-18 to promote economic opportunity by improving public infrastructure and enhancing workforce training. In fiscal year 2017-18, 35 projects were awarded totaling \$135 million; in fiscal year 2018-19, 23 projects were awarded totaling \$85 million; in fiscal year 2019-20, 5 projects were awarded totaling \$15.5 million. The program is provided statewide and is designed to support economic diversification, economic recovery, or economic enhancement of targeted industries. Additional funding will be required for the program to continue beyond the current appropriation.

Proposed Solution: The Department requests \$26 million in recurring appropriation for the Florida Job Growth Grant Fund for FY 2021-22. This funding will benefit the citizens of Florida in two areas:

1. Providing workforce training through the state's colleges and technical centers in critical industries, thereby preparing Floridians to be more competitive in the job market;
2. Enhancing infrastructure in underserved areas or in areas that will maximize economic output by attracting new or expanding businesses.

Proposed Benefits / Risks: Over the past three years there has been overwhelming demand for participation in the program. By either allowing the state's colleges and technical centers to expand or create training programs to develop workforce competencies that support targeted industries or allowing county and local governments to grow or augment infrastructure critical to economic development, the Florida Job Growth Grant Fund's flexibility makes it a powerful tool to foster the state's workforce and local economies.

The Florida Job Growth Grant fund is a statewide program with a broad scope that is community-driven. The training itself gives participants transferable and sustainable skills applicable to more than a single employer. The infrastructure component allows local governments to identify needs and apply for funding to construct, reconstruct, or improve public facilities, acquire land, make land improvements, or cover engineering costs.

	COL A12	COL A14	COL A15	COL A16	COL A14-A12	
					AGY AMD REQ	
					FY 2021-22	
					OVER(UNDER)	
	AGY FIN REQ	AGY AMD REQ	AGY AMD N/R	AGY AMD ANZ	AGY FIN REQ	
	FY 2021-22	FY 2021-22	FY 2021-22	FY 2021-22	FY 2021-22	
POS	AMOUNT	POS	AMOUNT	POS	AMOUNT	CODES
ECONOMIC OPPORTUNITY						40000000
PGM: STRATEGIC BUS DEV						40400000
STRATEGIC BUSINESS DEV						40400100
ECONOMIC OPPORTUNITIES						11
BUSINESS DEVELOPMENT						<u>1101.00.00.00</u>
ENTERPRISE FLORIDA						4200000
FLORIDA JOB GROWTH GRANT FUNDING						4200470

One of Florida's primary strategic goals is to lead the nation in global competitiveness as a location for business, investment, talent, innovation, and visitors. By developing the talent resources and physical resources of Florida's communities and workforce through the Florida Job Growth Grant Fund, the state will be directly investing in the ability to attract businesses seeking a well-trained workforce and communities with the resources to support growth, expansion and prosperity.

This issue aligns with the following strategy contained in Florida's Strategic Plan for Economic Development - July 2018 through June 2023:

1.1 - Talent Supply and Education - Continue to align education and workforce development programs to foster employment opportunities and develop and retain talented workers with the skills to meet current and future employer needs.

4.2 - Business Climate and Competitiveness - Ensure state, regional and local agencies provide collaborative and timely customer service to businesses and workers.

5.1 Florida's Civic and Governance Systems Strategies - Integrate long-term investment strategies for statewide and regional economic development priorities.

BUDGET REQUEST TOTAL: \$26,000,000 - nonrecurring

SUMMARY: Total budget request is increasing by \$6,000,000 from \$20,000,000 as previously requested to \$26,000,000 as amended.

CAPITAL IMPROVEMENT PLAN						9900000
GRANTS AND AIDS - FIXED CAPITAL						
OUTLAY						990G000
G/A-LOC GOV/NONST ENT-FCO						140000
SPACE, DEFENSE, RURAL INFR						143150
SEED TRUST FUND	-STATE	1,600,000	1,750,000		150,000	2041 1

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AGENCY NARRATIVE:

2021-2022 BUDGET YEAR NARRATIVE: SPACE, DEFENSE, RURAL INFR IT COMPONENT? NO

Summary: The Department requests \$1,600,000 of recurring appropriation from the State Economic Enhancement Trust Fund for the Defense Infrastructure Grant (DIG).

	COL A12	COL A14	COL A15	COL A16	COL A14-A12	
					AGY AMD REQ	
					FY 2021-22	
					OVER(UNDER)	
	AGY FIN REQ	AGY AMD REQ	AGY AMD N/R	AGY AMD ANZ	AGY FIN REQ	
	FY 2021-22	FY 2021-22	FY 2021-22	FY 2021-22	FY 2021-22	
POS	AMOUNT	POS	AMOUNT	POS	AMOUNT	CODES
ECONOMIC OPPORTUNITY						40000000
PGM: STRATEGIC BUS DEV						40400000
STRATEGIC BUSINESS DEV						40400100
ECONOMIC OPPORTUNITIES						11
BUSINESS DEVELOPMENT						<u>1101.00.00.00</u>
CAPITAL IMPROVEMENT PLAN						9900000
GRANTS AND AIDS - FIXED CAPITAL						
OUTLAY						990G000

Business Need / Problem Statement: This request is to reestablish recurring appropriation for the DIG program. Funding for this program was made nonrecurring during the 2020 Session.

The Department of Economic Opportunity (DEO) is authorized by Section 288.980(3)(a), Florida Statutes, to award grants from any funds available to it, to support activities related to the retention of military installations potentially affected by federal base closure or realignment.

Proposed Solution: The Department requests to reestablish recurring appropriation in the amount of \$1,600,000 for the DIG. Providing the requested appropriation will allow DEO to continue to provide grants under this program.

Proposed Benefits / Risks: Pursuant to Section 288.980(5), Florida Statutes, DEO awards grants to support local infrastructure projects that benefit both the local community and the military installations. Infrastructure projects to be funded under this program include those related to encroachment, transportation and access, utilities, communications, housing, environment, and security.

If recurring appropriation is not provided, this will impact Florida's military installations and communities.

This issue aligns with the following strategy contained in Florida's Strategic Plan for Economic Development - July 2018 through June 2023:

5.2 - Civic and Governance Systems - Improve the efficiency and effectiveness of government agencies at all levels.

BUDGET REQUEST TOTAL: \$1,600,000 Recurring
 Amended 2021-22 Narrative after February 10, 2021

Total amount requested increased from \$1,600,000 to \$1,750,000.

Defense Infrastructure Grant

Summary: The Department requests \$1,750,000 of recurring appropriation from the State Economic Enhancement Trust Fund for the Defense Infrastructure Grant (DIG).

Business Need / Problem Statement: This request is to reestablish recurring appropriation for the DIG program. Funding

	COL A12	COL A14	COL A15	COL A16	COL A14-A12	
					AGY AMD REQ	
					FY 2021-22	
					OVER(UNDER)	
	AGY FIN REQ	AGY AMD REQ	AGY AMD N/R	AGY AMD ANZ	AGY FIN REQ	
	FY 2021-22	FY 2021-22	FY 2021-22	FY 2021-22	FY 2021-22	
POS	AMOUNT	POS	AMOUNT	POS	AMOUNT	CODES
ECONOMIC OPPORTUNITY						40000000
PGM: STRATEGIC BUS DEV						40400000
STRATEGIC BUSINESS DEV						40400100
ECONOMIC OPPORTUNITIES						11
BUSINESS DEVELOPMENT						<u>1101.00.00.00</u>
CAPITAL IMPROVEMENT PLAN						9900000
GRANTS AND AIDS - FIXED CAPITAL						
OUTLAY						990G000

for this program was made nonrecurring during the 2020 Session.

The Department of Economic Opportunity (DEO) is authorized by Section 288.980(3)(a), Florida Statutes, to award grants from any funds available to it, to support activities related to the retention of military installations potentially affected by federal base closure or realignment.

Proposed Solution: The Department requests to reestablish recurring appropriation in the amount of \$1,750,000 for the DIG. Providing the requested appropriation will allow DEO to continue to provide grants under this program.

Proposed Benefits / Risks: Pursuant to Section 288.980(5), Florida Statutes, DEO awards grants to support local infrastructure projects that benefit both the local community and the military installations. Infrastructure projects to be funded under this program include those related to encroachment, transportation and access, utilities, communications, housing, environment, and security.

If recurring appropriation is not provided, this will impact Florida's military installations and communities.

BUDGET REQUEST TOTAL: \$1,750,000 Recurring

SUMMARY: Total budget request is increasing by \$150,000 from \$1,600,000 as previously requested to \$1,750,000.

TOTAL: BUSINESS DEVELOPMENT						<u>1101.00.00.00</u>
BY FUND TYPE						
GENERAL REVENUE FUND	20,000,000	31,100,000	31,100,000		11,100,000	1000
TRUST FUNDS	1,600,000	1,500,000	5,000,000		100,000-	2000
TOTAL PROG COMP.....	<u>21,600,000</u>	<u>32,600,000</u>	<u>36,100,000</u>		<u>11,000,000</u>	
	=====	=====	=====	=====	=====	